

## REGISTRATION FORM – 2007-2008 CONTINUING EDUCATION

### CONTACT INFORMATION:

Name \_\_\_\_\_

Firm name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone (W) (\_\_\_\_) \_\_\_\_\_ (H) (\_\_\_\_) \_\_\_\_\_

\*\*e-mail address \_\_\_\_\_

WRA ID # \_\_\_\_\_

\*\*A confirmation for this course will be sent by e-mail. You can also go to "myWRA" at [www.wra.org/myeducation](http://www.wra.org/myeducation) to verify course registration.

### Video CE:

I would like to order the following Video CE courses on DVD.\*

**Non-Member:** \$40 per course

Course 1    Course 2    Course 3    Course 4A

### Self-Study Book CE:

I would like to order the following Self-Study CE courses.\*

**Non-Member:** \$40 per course

Course 1    Course 2    Course 3    Course 4A

Shipping/Handling: \$8.50

Total Due: \$ \_\_\_\_\_

\*Video and instructional materials will arrive in 3-4 business days.

### Payment

Check: make payable to the WRA

Credit card:  VISA  Mastercard

Card number \_\_\_\_\_

Exp. date \_\_\_\_\_

To order CE On-Demand log onto:

[www.wra.org/0708distancelearning](http://www.wra.org/0708distancelearning)

**Register by Mail:** WISCONSIN REALTORS® ASSOCIATION

4801 Forest Run Road, Suite 201 | Madison, WI 53704-7337

**Register by Phone:** 800.279.1972 | 608.241.2047

**Register by Fax:** 608.241.5168 | **Online Registration:** [www.wra.org/](http://www.wra.org/)

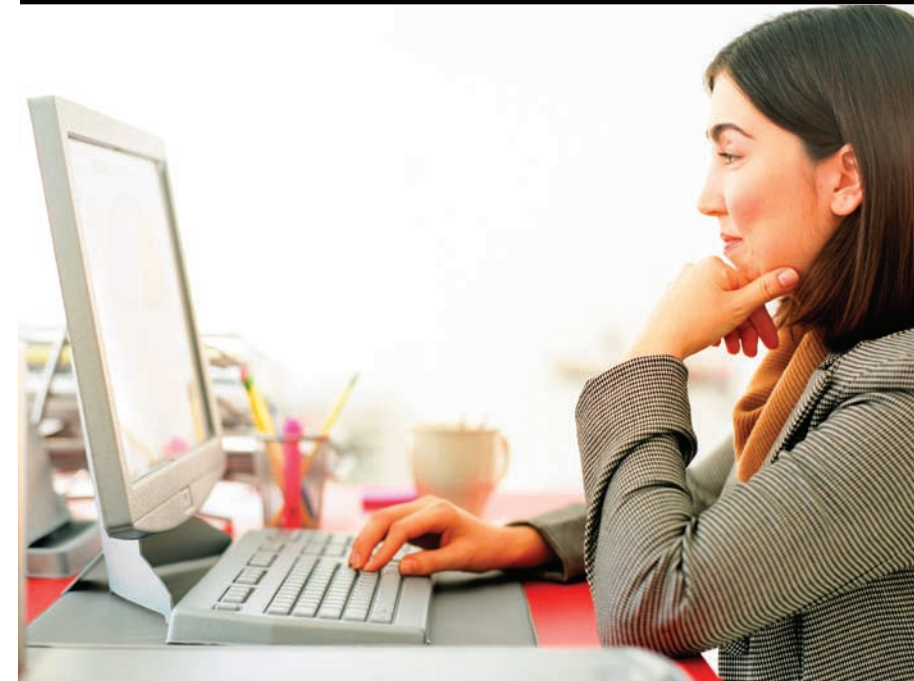
CANCELLATION POLICY: The WRA reserves the right to cancel these courses if not filled. Cancellations must be made in writing prior to the start of the courses and will be refunded, minus a \$25 administrative fee. Registrations cannot be transferred from person to person.

4801 Forest Run Road, Suite 201 | Madison, WI 53704-7337



# Complete Your 2007-2008 Real Estate CE Credits

## Distance Learning



**CE 1 –**  
Issues Relating to New Listings and Agency Agreements

**CE 2 –**  
Issues Relating to the Offer to Purchase

**CE 3 –**  
New Developments in the Profession

**CE 4A –**  
Issues Relating to Real Estate  
Professional Ethics and Fair Housing

## Distance Learning

If attending a live course does not fit your schedule, you can get your required CE credits through the WRA's continuing education distance learning program.

**The WRA offers three distance learning options in which you can complete your CE requirements in the comfort of your home or office.**

**Fees:**            **Non-member**  
\$40/ per course

### Distance Learning Options:

#### New! OnDemand

Distance Learning On Demand is the newest method for completing your CE requirements on your own schedule, at your own pace. Using a Web browser with a broadband connection, watch top-notch teachers deliver the material and take notes electronically, then take practice quizzes and the final exam – all online! Learn more at: [www.wra.org/dlod](http://www.wra.org/dlod).

#### Video (DVD)

This program involves watching a video, reading the accompanying booklet, and taking the corresponding exam on the Internet.

#### Self-Study Books

The self-study guides allow you to study the material at your own pace and then take the corresponding exam on the Internet when you are ready.

## Wisconsin Department of Regulation and Licensing

The Wisconsin Department of Regulation and Licensing mandates that 12 hours of continuing education be successfully completed to renew your real estate license. Successful completion may be accomplished by taking four three-hour courses and passing the corresponding exams. **If your Real Estate license is currently inactive and has not exceeded the 5 year inactive period, you need to complete the 2007-2008 Continuing Education.**

### New! OnDemand

The WRA has always offered world-class education statewide. However, education has never been this convenient!

Distance Learning On Demand gives you the autonomy to take courses on your schedule – at your own pace – anytime – anywhere. Using a Web browser, watch “on-demand” education from the comfort of your own home, office or wherever there is a broadband connection\*. Best of all, there's no need to travel – absolutely no need to hop in your car and take time out of your schedule to meet your educational requirements. So be ahead of the curve and take education the way it should be... convenient.

Chapter	Name	Length	Quiz
1	Agency Confirmation	00:27:20	Yes
2	Wisconsin License Law	02:55:00	Yes
3	As is Sales	21:55:00	Yes
4	Personal Liability at Open Houses	00:00:55	Yes
5	Negligent Hiring	00:45:55	Yes

## CE Course 1

### Issues Relating to New Listings and Agency Agreements

Compares and contrasts the Exclusive Right to Sell Listing Contract to the Exclusive Agency Listing Contract. This course includes various discussions including but not limited to, common boundary line disputes, pre- and post-closing occupancy issues, fixtures, warranty of title, advertising regulations, listing extensions, cooperation with other brokers, the legal rights of the seller and listing broker to modify or terminate the listing contract, and signatures by an agent for an entity or for a party. **3 Hours**

## CE Course 2

### Issues Relating to the Offer to Purchase

An in-depth look at the numerous issues that directly affect an offer to purchase including: acceptance, financing issues, unlicensed practice issues, contingencies and addenda provisions typically included in a real estate transaction. **3 Hours**

## CE Course 3

### New Developments in the Profession

This course discusses the most current and up-to-date law changes and issues directly affecting real estate practice including: a comprehensive review of the revised agency law and condominium law revisions, zoning law developments, environmental issues, bats, termites, and seller disclosure of pest problems, and insect and pest control resources. **3 Hours**

## CE Course 4A

### Issues Relating to Real Estate Professional Ethics and Fair Housing

Assists REALTOR® members to achieve the National Association of REALTORS® quadrennial ethics requirement as well as three hours of the state-mandated continuing education hours. Course 4A provides a dialogue on how license law and industry standards establish a higher standard of ethics as opposed to general business ethics. Also covers the Department of Regulation and Licensing Complaint process, an overview of the case handling process and alternatives to filing a complaint. **3 Hours**