

**REGISTRATION FORM – GREEN DESIGNATION & ELECTIVE CONTACT INFORMATION:**

Name \_\_\_\_\_  
Firm name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone (W) (\_\_\_\_) \_\_\_\_\_ (H) (\_\_\_\_) \_\_\_\_\_  
\*\*e-mail address \_\_\_\_\_  
WRA member # \_\_\_\_\_

\*\*Course confirmation sent via email. Also visit myWRA at [wra.org](http://wra.org) to verify registration.

**REGISTRATION FEES:**

(Early pricing in effect two weeks prior to start date.)

	Early	Regular	ATD
<b>Two-Day Green Course</b>			
<input type="checkbox"/> April 7-8, 2010 Brookfield	\$285	\$295	\$315
<input type="checkbox"/> August 18-19, 2010 Madison	\$285	\$295	\$315
<b>One-Day Green Residential Courses</b>			
<input type="checkbox"/> April 9, 2010 Brookfield	\$130	\$140	\$150
<input type="checkbox"/> April 20, 2010 Madison	\$130	\$140	\$150

**LOCATION INFORMATION:**

<b>Brookfield</b> Wisconsin Institute of Certified Public Accountants 235 North Executive Drive, Suite 200 Brookfield, WI 53005	<b>Madison</b> Wisconsin REALTORS® Association 4801 Forest Run Road Madison, WI 53704 (608) 241.2047 or (800) 279.1972
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**Special Services:** Check here if you require special services to attend. Attach a written description of needs.

**PAYMENT:**

Enclosed is my check made payable to the WRA.

Charge my VISA/MasterCard (circle card type)

Card # \_\_\_\_\_ Exp. date \_\_\_\_\_

**Register by Phone:** WRA 800.279.1972 | 608.241.2047

**Register by Mail:** WISCONSIN REALTORS® ASSOCIATION

4801 Forest Run Road, Suite 201 | Madison, WI 53704-7337

**Register by Fax:** 608.241.5168 | **Online Registration:** [www.wra.org/green](http://www.wra.org/green)

CANCELLATION POLICY: The WRA reserves the right to cancel this course if not filled. Cancellations must be made in writing prior to the start of the course and will be refunded, minus a \$25 administrative fee. Registrations cannot be transferred from person to person.

register today!  
[wra.org/green](http://wra.org/green)

4801 Forest Run Road, Suite 201 | Madison, WI 53704-7337



designation course

**GREEN**  
& elective



**Two-Day Green Course**

April 7-8, 2010 | Brookfield

August 18-19, 2010 | Madison

**One-Day Green Residential Elective**

April 9, 2010 | Brookfield

August 20, 2010 | Madison

WISCONSIN REALTORS® ASSOCIATION

# GREEN Designation Course & Elective

## GREEN Designation Course (ABR Elective)

April 7-8, 2010 – Brookfield | August 18-19, 2010 – Madison

NAR's GREEN designation gives you the tools you need to guide clients through buying, selling, or building in the sustainable marketplace. In this course you will learn how to:

- Explain to your clients what makes a home, building or property green
- List and market green properties
- Implement green practices into your life
- Determine the energy efficiency of a property
- Advise clients seeking qualified "green" professionals
- Green your business

### Course Credit

- Counts as the core course to be applied towards NAR's GREEN Designation program.
- Counts as an elective course to be applied towards the ABR® Designation.
- Completion of the NAR's GREEN designation program counts as two credits to be applied towards the RSPS Certification.

To earn your designation, you must complete the two-day course and one of the electives, such as the GREEN Residential course, which is offered on April 9 in Brookfield and August 20 in Madison.



## GREEN Residential Elective Course

April 9, 2010 – Brookfield | August 20, 2010 – Madison

NAR's GREEN Designation Residential Elective Course gives you the knowledge and awareness of green building principles applied in residences so that you can guide buyer-clients in purchasing and retrofitting green homes as well as help sellers by listing and marketing green properties. In this course you will learn how to:

- Respond to customer trends and preferences for green home features in new construction and remodeling/retrofitting of existing homes
- Describe resource-efficient home systems, appliances, building methods and materials
- Implement green conservation and money saving trends
- Demonstrate the cost/benefit value of green home features in marketing properties
- Assist clients and customers in evaluating the cost-benefit of green homes features and actions

## Instructor



**Dwayne Carte**

Dwayne Carte is a REALTOR® in the Twin Cities. He has been an instructor for the Minneapolis Area Association of REALTORS® since 2004, teaching both technology and professional development classes. Since then he has trained on a variety of subjects for several associations across the country from Texas to Idaho to Pennsylvania. He brings with him a wealth of real world examples and an enthusiasm for the industry. He has a BS in Computer Science from Loyola University and an MBA from Central Michigan University where his thesis was on Organizational Communication. The energy level Dwayne brings to his classes is unmatched.

## Course Locations

### WICPA

Wisconsin Institute of CPAs  
235 N. Executive Drive, Suite 200  
Brookfield, WI 53005

### WRA

Wisconsin REALTORS® Association  
4801 Forest Run Road, Suite 201  
Madison, WI 53704-7337  
Tel (608) 241.2047  
Web site: [www.wra.org](http://www.wra.org)

Register Today! 800-279-1972

online registration: [www.wra.org/green](http://www.wra.org/green)