



Summary of Wisconsin Housing Statistics						
	Monthly			Year-to-Date		
	Feb 2020	Feb 2019	% Change	Feb 2020	Feb 2019	% Change
Unit Sales	4,033	4,071	-0.9%	8,251	7,876	+4.8%
Median Price	\$190,000	\$175,000	+8.6%	\$190,000	\$175,000	+8.6%
New Listings	6,584	5,704	+15.4%	x	X	X
Total Listings	23,580	25,823	-8.7%	x	X	X
Months of Inventory	3.4	3.8	-10.5%	x	X	X
Average Days on Market	111	116	-4.3%	x	X	X
WI Housing Affordability Index	226	219	+3.2%	x	X	X

Housing Price Range Statistics					
Price Range	Total Feb 2020 Listings	Average Days on Market (Mar 2019 - Feb 2020)	Total Sold (Mar 2019 - Feb 2020)	Total Volume Sold (Mar 2019 - Feb 2020)	Months of Inventory (Mar 2019 - Feb 2020)
\$0-\$124,999	4,806	162	16,604	\$1,380,974,368	3.5
\$125,000 - \$199,999	5,372	117	25,261	\$4,061,480,867	2.6
\$200,000 – \$349,999	7,144	126	28,006	\$7,388,774,020	3.1
\$350,000 - \$499,999	3,358	132	8,684	\$3,520,937,125	4.6
\$500,000 and higher	2,900	177	4,098	\$2,985,594,863	8.5

Inventory by Urban Classification		
County type	Feb 2020	Feb 2019
Metropolitan Counties Combined	2.9	3.1
Micropolitan Counties Combined	3.8	4.4
Rural Counties Combined	5.5	6.5
All Wisconsin Counties	3.4	3.8

Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha, and Winnebago.

Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Lincoln, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.

Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.



Report Criteria: Reflecting data for: February 2020 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change
Central	Adams	172,500	137,500	+25.5%	25	20	+25.0%	5.5	6.8	-19.1%	169	125	+35.2%
	Clark	NA	124,000	NA	9	19	-52.6%	5.6	6.7	-16.4%	124	139	-10.8%
	Juneau	122,500	112,500	+8.9%	16	21	-23.8%	5.8	5.6	+3.6%	130	177	-26.6%
	Marathon	160,000	152,000	+5.3%	83	93	-10.8%	3.0	3.0	0.0%	113	118	-4.2%
	Marquette	122,500	NA	NA	10	6	+66.7%	5.8	7.0	-17.1%	101	171	-40.9%
	Portage	157,500	159,000	-0.9%	34	33	+3.0%	3.0	3.1	-3.2%	110	124	-11.3%
	Waushara	85,000	90,000	-5.6%	25	19	+31.6%	5.0	4.6	+8.7%	151	125	+20.8%
	Wood	101,500	103,500	-1.9%	42	39	+7.7%	2.8	3.2	-12.5%	123	158	-22.2%
Central Regional Total		140,000	134,500	+4.1%	244	250	-2.4%	3.9	4.1	-4.9%	125	134	-6.7%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change
North	Ashland	59,900	113,000	-47.0%	11	15	-26.7%	12.1	15.2	-20.4%	196	157	+24.8%
	Barron	132,750	144,900	-8.4%	26	45	-42.2%	3.8	5.0	-24.0%	133	184	-27.7%
	Bayfield	150,000	102,500	+46.3%	15	20	-25.0%	10.6	14.4	-26.4%	167	231	-27.7%
	Burnett	136,000	125,000	+8.8%	23	29	-20.7%	3.1	3.8	-18.4%	183	231	-20.8%
	Douglas	125,000	120,000	+4.2%	28	29	-3.4%	5.6	7.4	-24.3%	115	159	-27.7%
	Florence	NA	NA	NA	NA	NA	NA	10.1	26.2	-61.5%	NA	NA	NA
	Forest	111,500	NA	NA	10	7	+42.9%	9.7	7.1	+36.6%	167	137	+21.9%
	Iron	NA	NA	NA	3	7	-57.1%	16.9	15.0	+12.7%	42	265	-84.2%
	Langlade	75,000	NA	NA	19	7	+171.4%	5.3	7.6	-30.3%	124	136	-8.8%
	Lincoln	99,000	121,000	-18.2%	21	20	+5.0%	4.9	5.6	-12.5%	120	100	+20.0%
	Oneida	168,500	154,950	+8.7%	44	30	+46.7%	4.6	5.9	-22.0%	135	198	-31.8%
	Polk	182,000	170,000	+7.1%	41	39	+5.1%	3.1	3.5	-11.4%	107	140	-23.6%
	Price	84,450	NA	NA	14	7	+100.0%	9.9	11.1	-10.8%	242	513	-52.8%
	Rusk	NA	72,500	NA	8	15	-46.7%	5.5	7.2	-23.6%	107	130	-17.7%
	Sawyer	189,500	225,000	-15.8%	16	23	-30.4%	6.6	10.1	-34.7%	202	411	-50.9%
Taylor	NA	139,000	NA	8	11	-27.3%	5.5	6.0	-8.3%	88	193	-54.4%	
Vilas	302,865	194,848	+55.4%	24	29	-17.2%	7.4	7.7	-3.9%	243	165	+47.3%	
Washburn	478,950	121,000	+295.8%	12	23	-47.8%	5.0	6.6	-24.2%	271	198	+36.9%	
North Regional Total		146,000	139,500	+4.7%	323	356	-9.3%	5.7	7.0	-18.6%	154	197	-21.8%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change
Northeast	Brown	195,000	186,900	+4.3%	167	167	0.0%	2.9	3.2	-9.4%	105	107	-1.9%
	Calumet	177,750	230,000	-22.7%	24	34	-29.4%	3.1	4.0	-22.5%	136	99	+37.4%
	Door	239,450	180,000	+33.0%	30	39	-23.1%	5.9	7.4	-20.3%	195	252	-22.6%
	Fond du Lac	139,500	130,000	+7.3%	70	67	+4.5%	3.6	3.8	-5.3%	136	113	+20.4%
	Green Lake	142,450	138,000	+3.2%	10	25	-60.0%	7.7	6.8	+13.2%	418	237	+76.4%
	Kewaunee	230,000	123,500	+86.2%	11	13	-15.4%	6.2	5.0	+24.0%	137	115	+19.1%
	Manitowoc	110,750	104,900	+5.6%	56	49	+14.3%	3.0	4.4	-31.8%	112	112	0.0%
	Marinette	94,900	150,000	-36.7%	33	29	+13.8%	5.3	6.1	-13.1%	101	113	-10.6%
	Menominee	NA	NA	NA	NA	1	-100.0%	6.6	5.0	+32.0%	NA	210	-100.0%
	Oconto	130,000	147,500	-11.9%	28	22	+27.3%	5.5	5.3	+3.8%	134	153	-12.4%
	Outagamie	203,154	174,950	+16.1%	114	120	-5.0%	2.6	2.7	-3.7%	92	105	-12.4%
	Shawano	127,500	70,500	+80.9%	25	14	+78.6%	4.8	6.3	-23.8%	110	159	-30.8%
	Waupaca	155,000	136,000	+14.0%	33	31	+6.5%	3.6	5.6	-35.7%	142	115	+23.5%
	Winnebago	145,000	159,900	-9.3%	105	107	-1.9%	2.7	3.0	-10.0%	99	86	+15.1%
Northeast Regional Total		162,000	159,925	+1.3%	706	718	-1.7%	3.5	4.0	-12.5%	118	120	-1.7%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change
South Central	Columbia	171,000	171,000	0.0%	36	39	-7.7%	3.5	3.8	-7.9%	120	133	-9.8%
	Crawford	134,000	117,250	+14.3%	17	13	+30.8%	6.5	7.0	-7.1%	147	147	0.0%
	Dane	297,000	279,425	+6.3%	403	434	-7.1%	2.7	3.1	-12.9%	108	110	-1.8%
	Dodge	170,000	145,000	+17.2%	59	42	+40.5%	3.5	3.8	-7.9%	110	132	-16.7%
	Grant	114,000	156,500	-27.2%	23	16	+43.8%	5.1	5.6	-8.9%	133	109	+22.0%
	Green	147,000	156,300	-6.0%	18	24	-25.0%	3.0	3.2	-6.3%	90	102	-11.8%
	Iowa	173,500	212,500	-18.4%	13	13	0.0%	4.5	5.0	-10.0%	118	131	-9.9%
	Jefferson	220,000	220,000	0.0%	63	59	+6.8%	3.7	3.6	+2.8%	121	157	-22.9%
	Lafayette	152,500	98,950	+54.1%	11	10	+10.0%	4.9	5.2	-5.8%	116	116	0.0%
	Richland	115,000	95,000	+21.1%	13	15	-13.3%	6.2	4.8	+29.2%	164	149	+10.1%
	Rock	163,100	145,700	+11.9%	143	135	+5.9%	2.7	2.9	-6.9%	102	108	-5.6%
	Sauk	199,700	190,000	+5.1%	48	56	-14.3%	3.6	4.2	-14.3%	141	102	+38.2%
South Central Regional Total		231,500	225,000	+2.9%	847	856	-1.1%	3.1	3.4	-8.8%	112	116	-3.4%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change
Southeast	Kenosha	174,750	180,000	-2.9%	134	123	+8.9%	2.7	2.7	0.0%	91	72	+26.4%
	Milwaukee	165,000	150,000	+10.0%	638	632	+0.9%	2.6	2.8	-7.1%	81	91	-11.0%
	Ozaukee	330,450	276,250	+19.6%	72	52	+38.5%	3.4	3.8	-10.5%	118	117	+0.9%
	Racine	182,000	157,250	+15.7%	132	162	-18.5%	3.0	2.9	+3.4%	97	90	+7.8%
	Sheboygan	169,000	158,000	+7.0%	78	79	-1.3%	2.9	3.7	-21.6%	132	107	+23.4%
	Walworth	252,000	182,000	+38.5%	103	102	+1.0%	4.2	4.9	-14.3%	135	126	+7.1%
	Washington	244,000	199,700	+22.2%	101	85	+18.8%	2.5	2.7	-7.4%	89	97	-8.2%
	Waukesha	305,000	274,950	+10.9%	305	286	+6.6%	2.6	2.9	-10.3%	104	95	+9.5%
Southeast Regional Total		205,000	182,000	+12.6%	1,563	1,521	+2.8%	2.8	3.0	-6.7%	96	95	+1.1%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change
West	Buffalo	NA	NA	NA	5	4	+25.0%	5.1	8.3	-38.6%	143	156	-8.3%
	Chippewa	154,500	141,750	+9.0%	37	34	+8.8%	3.8	4.1	-7.3%	119	113	+5.3%
	Dunn	175,000	154,900	+13.0%	29	30	-3.3%	3.5	3.5	0.0%	132	114	+15.8%
	Eau Claire	190,000	177,000	+7.3%	61	81	-24.7%	2.6	3.0	-13.3%	104	117	-11.1%
	Jackson	117,950	137,950	-14.5%	10	10	0.0%	4.1	6.1	-32.8%	83	111	-25.2%
	La Crosse	186,000	189,000	-1.6%	80	85	-5.9%	2.5	2.2	+13.6%	84	85	-1.2%
	Monroe	159,900	141,000	+13.4%	33	25	+32.0%	4.1	4.4	-6.8%	112	133	-15.8%
	Pepin	NA	NA	NA	4	5	-20.0%	5.7	4.9	+16.3%	119	130	-8.5%
	Pierce	205,950	167,000	+23.3%	10	13	-23.1%	3.3	3.2	+3.1%	151	97	+55.7%
	St. Croix	260,000	248,200	+4.8%	57	54	+5.6%	2.7	2.8	-3.6%	109	117	-6.8%
	Trempealeau	134,000	119,750	+11.9%	16	14	+14.3%	4.5	5.8	-22.4%	148	96	+54.2%
	Vernon	NA	127,500	NA	8	15	-46.7%	6.0	3.8	+57.9%	120	112	+7.1%
West Regional Total		179,950	170,000	+5.9%	350	370	-5.4%	3.3	3.4	-2.9%	109	109	0.0%

Statewide Median Price			Statewide Sales			Statewide Avg Days On Market		
2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change
190,000	175,000	+8.6%	4,033	4,071	-0.9%	111	116	-4.3%

Statewide Months Inventory			Statewide New Listings			Statewide Total Listings		
2/2020	2/2019	% Change	2/2020	2/2019	% Change	2/2020	2/2019	% Change
3.4	3.8	-10.5%	6,584	5,704	+15.4%	23,580	25,823	-8.7%

Price Range Stats

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	4,806	162	16,604	1,380,974,368	3.5
\$125,000 - \$199,999	5,372	117	25,261	4,061,480,867	2.6
\$200,000 - \$349,999	7,144	126	28,006	7,388,774,020	3.1
\$350,000 - \$499,999	3,358	132	8,684	3,520,937,125	4.6
\$500,000+	2,900	177	4,098	2,985,594,863	8.5

Months of Inventory by Broad Urban-Rural Classification

Category	February 2020	February 2019
Metropolitan Counties Combined	2.9	3.1
Micropolitan Counties Combined	3.8	4.4
Rural Counties Combined	5.5	6.5
State Total	3.4	3.8



Wisconsin
REALTORS®
Association

Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

Report Criteria: Reflecting YTD data through: February 2020 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 2/2020	Through 2/2019	% Change	Through 2/2020	Through 2/2019	% Change
North	Ashland	107,500	82,500	+30.3%	28	28	0.0%
	Barron	150,400	142,500	+5.5%	64	81	-21.0%
	Bayfield	153,500	138,000	+11.2%	24	35	-31.4%
	Burnett	181,000	124,400	+45.5%	42	59	-28.8%
	Douglas	101,200	112,500	-10.0%	54	60	-10.0%
	Florence	NA	NA	NA	1	NA	NA
	Forest	113,000	82,500	+37.0%	19	14	+35.7%
	Iron	165,000	NA	NA	11	9	+22.2%
	Langlade	80,000	109,000	-26.6%	36	22	+63.6%
	Lincoln	114,750	114,500	+0.2%	42	40	+5.0%
	Oneida	155,250	170,000	-8.7%	88	71	+23.9%
	Polk	190,000	177,000	+7.3%	75	72	+4.2%
	Price	89,900	134,900	-33.4%	30	18	+66.7%
	Rusk	150,000	102,000	+47.1%	17	22	-22.7%
	Sawyer	229,000	220,000	+4.1%	49	50	-2.0%
	Taylor	110,000	122,000	-9.8%	19	19	0.0%
	Vilas	235,000	187,500	+25.3%	55	52	+5.8%
Washburn	239,000	111,599	+114.2%	33	50	-34.0%	
North Regional Total		155,000	139,000	+11.5%	687	702	-2.1%

Region	County	YTD Median Price			YTD Sales		
		Through 2/2020	Through 2/2019	% Change	Through 2/2020	Through 2/2019	% Change
Northeast	Brown	195,000	177,000	+10.2%	346	319	+8.5%
	Calumet	183,000	229,950	-20.4%	75	70	+7.1%
	Door	219,450	190,000	+15.5%	76	77	-1.3%
	Fond du Lac	140,000	131,600	+6.4%	159	137	+16.1%
	Green Lake	160,000	120,000	+33.3%	21	40	-47.5%
	Kewaunee	160,000	124,000	+29.0%	25	46	-45.7%
	Manitowoc	112,750	105,900	+6.5%	116	106	+9.4%
	Marinette	99,000	140,000	-29.3%	63	61	+3.3%
	Menominee	NA	NA	NA	NA	1	-100.0%
	Oconto	130,500	164,000	-20.4%	49	55	-10.9%
	Outagamie	183,700	169,500	+8.4%	244	246	-0.8%
	Shawano	120,000	73,000	+64.4%	49	31	+58.1%
	Waupaca	155,000	142,500	+8.8%	62	55	+12.7%
	Winnebago	159,950	144,750	+10.5%	230	202	+13.9%
Northeast Regional Total		167,000	155,000	+7.7%	1,515	1,446	+4.8%

Region	County	YTD Median Price			YTD Sales		
		Through 2/2020	Through 2/2019	% Change	Through 2/2020	Through 2/2019	% Change
South Central	Columbia	192,500	160,000	+20.3%	76	65	+16.9%
	Crawford	130,000	117,250	+10.9%	25	19	+31.6%
	Dane	290,000	278,950	+4.0%	807	797	+1.3%
	Dodge	162,500	153,000	+6.2%	110	87	+26.4%
	Grant	129,050	150,000	-14.0%	40	33	+21.2%
	Green	157,500	173,450	-9.2%	34	48	-29.2%
	Iowa	219,900	169,950	+29.4%	25	20	+25.0%
	Jefferson	220,000	216,500	+1.6%	131	120	+9.2%
	Lafayette	123,000	112,500	+9.3%	19	18	+5.6%
	Richland	112,250	112,250	0.0%	16	18	-11.1%
	Rock	170,000	147,800	+15.0%	255	258	-1.2%
	Sauk	198,250	188,000	+5.5%	98	101	-3.0%
	South Central Regional Total		234,400	225,000	+4.2%	1,636	1,584

Region	County	YTD Median Price			YTD Sales		
		Through 2/2020	Through 2/2019	% Change	Through 2/2020	Through 2/2019	% Change
Southeast	Kenosha	179,000	172,750	+3.6%	255	234	+9.0%
	Milwaukee	160,000	150,000	+6.7%	1,281	1,266	+1.2%
	Ozaukee	309,950	295,000	+5.1%	144	97	+48.5%
	Racine	167,500	159,900	+4.8%	299	325	-8.0%
	Sheboygan	166,250	154,990	+7.3%	192	152	+26.3%
	Walworth	239,950	183,250	+30.9%	198	180	+10.0%
	Washington	244,450	215,000	+13.7%	202	163	+23.9%
	Waukesha	301,000	284,000	+6.0%	603	558	+8.1%
Southeast Regional Total		200,000	180,500	+10.8%	3,174	2,975	+6.7%

Region	County	YTD Median Price			YTD Sales		
		Through 2/2020	Through 2/2019	% Change	Through 2/2020	Through 2/2019	% Change
West	Buffalo	147,500	NA	NA	21	9	+133.3%
	Chippewa	180,750	150,000	+20.5%	92	73	+26.0%
	Dunn	180,500	155,950	+15.7%	63	54	+16.7%
	Eau Claire	192,500	184,900	+4.1%	138	153	-9.8%
	Jackson	127,000	155,000	-18.1%	17	23	-26.1%
	La Crosse	184,000	183,750	+0.1%	145	126	+15.1%
	Monroe	168,000	140,000	+20.0%	67	39	+71.8%
	Pepin	162,500	NA	NA	11	7	+57.1%
	Pierce	202,020	167,000	+21.0%	27	27	0.0%
	St. Croix	242,550	232,900	+4.1%	110	122	-9.8%
	Trempealeau	134,000	135,200	-0.9%	30	20	+50.0%
	Vernon	128,500	120,000	+7.1%	18	25	-28.0%
West Regional Total		183,300	177,500	+3.3%	739	678	+9.0%

Region	County	YTD Median Price			YTD Sales		
		Through 2/2020	Through 2/2019	% Change	Through 2/2020	Through 2/2019	% Change
Central	Adams	173,500	125,000	+38.8%	45	41	+9.8%
	Clark	125,000	91,500	+36.6%	25	30	-16.7%
	Juneau	120,000	104,400	+14.9%	39	40	-2.5%
	Marathon	159,500	157,250	+1.4%	173	174	-0.6%
	Marquette	146,000	112,000	+30.4%	23	17	+35.3%
	Portage	165,000	165,000	0.0%	73	74	-1.4%
	Waushara	126,750	120,000	+5.6%	44	39	+12.8%
	Wood	111,000	97,000	+14.4%	78	76	+2.6%
Central Regional Total		145,000	137,000	+5.8%	500	491	+1.8%

YTD Statewide Median Price

Through 2/2020	Through 2/2019	% Change
190,000	175,000	+8.6%

YTD Statewide Sales

Through 2/2020	Through 2/2019	% Change
8,251	7,876	+4.8%