



Wisconsin  
REALTORS®  
Association

# Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

Report Criteria: Reflecting data for: July 2018 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change
Central	Adams	140,000	144,500	-3.1%	42	55	-23.6%	8.6	11.6	-25.9%	154	180	-14.4%
	Clark	110,000	125,000	-12.0%	27	25	+8.0%	6.6	10.6	-37.7%	98	106	-7.5%
	Juneau	118,800	137,750	-13.8%	42	36	+16.7%	7.6	10.2	-25.5%	138	124	+11.3%
	Marathon	175,000	134,950	+29.7%	204	176	+15.9%	4.8	5.4	-11.1%	97	98	-1.0%
	Marquette	143,500	154,500	-7.1%	34	28	+21.4%	9.1	13.2	-31.1%	227	212	+7.1%
	Portage	161,000	166,500	-3.3%	85	66	+28.8%	5.2	5.7	-8.8%	70	78	-10.3%
	Waushara	124,950	155,450	-19.6%	34	44	-22.7%	7.0	10.3	-32.0%	134	121	+10.7%
	Wood	122,000	109,000	+11.9%	103	94	+9.6%	4.5	5.1	-11.8%	95	100	-5.0%
<b>Central Regional Total</b>		<b>148,500</b>	<b>136,750</b>	<b>+8.6%</b>	<b>571</b>	<b>524</b>	<b>+9.0%</b>	<b>5.9</b>	<b>7.4</b>	<b>-20.3%</b>	<b>110</b>	<b>114</b>	<b>-3.5%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change
North	Ashland	91,000	134,750	-32.5%	22	14	+57.1%	13.4	18.5	-27.6%	208	199	+4.5%
	Barron	149,000	140,200	+6.3%	85	74	+14.9%	7.1	7.9	-10.1%	100	121	-17.4%
	Bayfield	167,450	140,000	+19.6%	37	31	+19.4%	16.0	17.3	-7.5%	168	171	-1.8%
	Burnett	156,500	190,375	-17.8%	73	62	+17.7%	5.3	9.7	-45.4%	145	134	+8.2%
	Douglas	170,500	135,000	+26.3%	64	69	-7.2%	7.0	7.4	-5.4%	124	87	+42.5%
	Florence	NA	NA	NA		2	-100.0%	25.0	26.4	-5.3%		90	-100.0%
	Forest	119,000	150,000	-20.7%	19	17	+11.8%	13.3	15.9	-16.4%	189	140	+35.0%
	Iron	NA	NA	NA	8	2	+300.0%	18.2	21.1	-13.7%	252	90	+180.0%
	Langlade	135,000	82,000	+64.6%	33	34	-2.9%	8.5	11.6	-26.7%	158	135	+17.0%
	Lincoln	120,500	116,500	+3.4%	54	65	-16.9%	7.3	9.4	-22.3%	150	130	+15.4%
	Oneida	219,000	175,500	+24.8%	85	85	0.0%	9.6	13.1	-26.7%	130	171	-24.0%
	Polk	170,500	138,700	+22.9%	84	74	+13.5%	5.9	6.0	-1.7%	108	118	-8.5%
	Price	135,000	116,575	+15.8%	33	30	+10.0%	13.9	14.9	-6.7%	136	281	-51.6%
	Rusk	157,500	125,500	+25.5%	24	18	+33.3%	9.1	14.5	-37.2%	184	171	+7.6%
	Sawyer	215,000	184,750	+16.4%	51	42	+21.4%	12.8	17.3	-26.0%	227	320	-29.1%
	Taylor	145,000	121,750	+19.1%	29	24	+20.8%	8.4	10.2	-17.6%	207	135	+53.3%
Vilas	258,950	198,000	+30.8%	78	71	+9.9%	12.2	18.1	-32.6%	123	172	-28.5%	
Washburn	174,000	158,500	+9.8%	54	46	+17.4%	9.9	12.5	-20.8%	173	240	-27.9%	
<b>North Regional Total</b>		<b>158,000</b>	<b>145,000</b>	<b>+9.0%</b>	<b>833</b>	<b>760</b>	<b>+9.6%</b>	<b>9.3</b>	<b>11.8</b>	<b>-21.2%</b>	<b>147</b>	<b>160</b>	<b>-8.1%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change
Northeast	Brown	181,500	189,000	-4.0%	300	396	-24.2%	4.3	4.2	+2.4%	70	78	-10.3%
	Calumet	211,900	173,000	+22.5%	56	73	-23.3%	4.3	5.6	-23.2%	89	115	-22.6%
	Door	187,000	209,500	-10.7%	89	76	+17.1%	10.1	15.3	-34.0%	210	238	-11.8%
	Fond du Lac	139,900	143,000	-2.2%	179	150	+19.3%	4.9	6.4	-23.4%	101	123	-17.9%
	Green Lake	98,000	157,500	-37.8%	32	26	+23.1%	8.4	14.7	-42.9%	156	244	-36.1%
	Kewaunee	105,000	105,500	-0.5%	16	28	-42.9%	7.3	6.5	+12.3%	69	239	-71.1%
	Manitowoc	126,000	106,000	+18.9%	101	125	-19.2%	4.8	6.5	-26.2%	115	125	-8.0%
	Marinette	101,350	105,000	-3.5%	84	63	+33.3%	9.5	12.9	-26.4%	128	181	-29.3%
	Menominee	NA	NA	NA	6	4	+50.0%	11.1	11.8	-5.9%	99	141	-29.8%
	Oconto	169,500	147,000	+15.3%	53	79	-32.9%	8.4	11.2	-25.0%	101	166	-39.2%
	Outagamie	186,250	173,900	+7.1%	234	248	-5.6%	3.7	3.9	-5.1%	75	80	-6.3%
	Shawano	112,150	117,200	-4.3%	40	52	-23.1%	6.5	7.9	-17.7%	104	115	-9.6%
	Waupaca	130,500	118,000	+10.6%	75	62	+21.0%	7.5	8.9	-15.7%	102	145	-29.7%
	Winnebago	150,000	145,000	+3.4%	213	247	-13.8%	4.2	4.7	-10.6%	79	74	+6.8%
<b>Northeast Regional Total</b>		<b>156,250</b>	<b>154,000</b>	<b>+1.5%</b>	<b>1,478</b>	<b>1,629</b>	<b>-9.3%</b>	<b>5.4</b>	<b>6.5</b>	<b>-16.9%</b>	<b>97</b>	<b>112</b>	<b>-13.4%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change
South Central	Columbia	223,750	196,750	+13.7%	86	84	+2.4%	5.2	6.4	-18.8%	89	121	-26.4%
	Crawford	151,000	167,500	-9.9%	23	22	+4.5%	8.1	10.9	-25.7%	100	179	-44.1%
	Dane	286,150	270,100	+5.9%	921	953	-3.4%	3.8	4.2	-9.5%	81	85	-4.7%
	Dodge	141,200	145,900	-3.2%	86	148	-41.9%	4.6	5.3	-13.2%	85	101	-15.8%
	Grant	149,250	139,000	+7.4%	56	37	+51.4%	6.5	7.6	-14.5%	127	133	-4.5%
	Green	205,000	165,000	+24.2%	45	53	-15.1%	4.0	5.0	-20.0%	101	87	+16.1%
	Iowa	175,750	152,450	+15.3%	26	28	-7.1%	7.0	7.1	-1.4%	106	140	-24.3%
	Jefferson	212,500	187,900	+13.1%	126	172	-26.7%	4.6	4.6	0.0%	86	100	-14.0%
	Lafayette	136,750	120,500	+13.5%	18	11	+63.6%	6.3	7.3	-13.7%	115	267	-56.9%
	Richland	115,000	96,450	+19.2%	17	12	+41.7%	6.4	7.7	-16.9%	150	123	+22.0%
	Rock	157,000	144,950	+8.3%	237	240	-1.3%	3.7	4.2	-11.9%	73	86	-15.1%
	Sauk	205,000	175,000	+17.1%	89	87	+2.3%	6.0	7.6	-21.1%	95	135	-29.6%
<b>South Central Regional Total</b>		<b>237,500</b>	<b>215,250</b>	<b>+10.3%</b>	<b>1,730</b>	<b>1,847</b>	<b>-6.3%</b>	<b>4.3</b>	<b>4.9</b>	<b>-12.2%</b>	<b>85</b>	<b>96</b>	<b>-11.5%</b>

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		7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change
Southeast	Kenosha	183,000	171,500	+6.7%	220	232	-5.2%	3.7	4.6	-19.6%	61	70	-12.9%
	Milwaukee	167,500	159,900	+4.8%	1,203	1,164	+3.4%	3.7	4.8	-22.9%	67	78	-14.1%
	Ozaukee	321,000	277,500	+15.7%	131	139	-5.8%	4.4	5.2	-15.4%	86	81	+6.2%
	Racine	174,950	157,000	+11.4%	262	266	-1.5%	3.8	4.6	-17.4%	67	91	-26.4%
	Sheboygan	151,750	138,500	+9.6%	140	154	-9.1%	4.5	5.3	-15.1%	76	93	-18.3%
	Walworth	208,500	200,000	+4.3%	199	197	+1.0%	6.7	7.4	-9.5%	102	131	-22.1%
	Washington	260,000	227,500	+14.3%	188	208	-9.6%	3.8	4.6	-17.4%	73	87	-16.1%
	Waukesha	305,000	293,000	+4.1%	663	644	+3.0%	4.1	4.3	-4.7%	71	79	-10.1%
<b>Southeast Regional Total</b>		<b>207,750</b>	<b>195,000</b>	<b>+6.5%</b>	<b>3,006</b>	<b>3,004</b>	<b>+0.1%</b>	<b>4.1</b>	<b>4.9</b>	<b>-16.3%</b>	<b>71</b>	<b>84</b>	<b>-15.5%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change	7/2018	7/2017	% Change
West	Buffalo	158,000	134,750	+17.3%	10	10	0.0%	7.8	13.4	-41.8%	83	86	-3.5%
	Chippewa	182,500	184,900	-1.3%	78	73	+6.8%	5.4	6.2	-12.9%	80	96	-16.7%
	Dunn	159,900	156,000	+2.5%	69	85	-18.8%	5.5	5.3	+3.8%	132	106	+24.5%
	Eau Claire	173,200	164,950	+5.0%	146	142	+2.8%	4.1	4.6	-10.9%	77	88	-12.5%
	Jackson	115,000	114,900	+0.1%	23	13	+76.9%	7.6	7.3	+4.1%	126	175	-28.0%
	La Crosse	188,000	169,450	+10.9%	167	140	+19.3%	3.4	3.8	-10.5%	65	68	-4.4%
	Monroe	165,950	151,900	+9.2%	54	43	+25.6%	6.3	7.5	-16.0%	114	100	+14.0%
	Pepin	138,000	54,000	+155.6%	13	9	+44.4%	4.7	9.8	-52.0%	142	149	-4.7%
	Pierce	231,250	160,000	+44.5%	42	33	+27.3%	4.1	5.5	-25.5%	100	101	-1.0%
	St. Croix	233,100	229,900	+1.4%	131	151	-13.2%	3.5	3.8	-7.9%	83	91	-8.8%
	Trempealeau	154,389	151,000	+2.2%	22	23	-4.3%	7.0	6.8	+2.9%	76	99	-23.2%
	Vernon	149,000	162,500	-8.3%	25	27	-7.4%	7.7	8.0	-3.8%	80	208	-61.5%
<b>West Regional Total</b>		<b>187,250</b>	<b>174,000</b>	<b>+7.6%</b>	<b>780</b>	<b>749</b>	<b>+4.1%</b>	<b>4.6</b>	<b>5.2</b>	<b>-11.5%</b>	<b>87</b>	<b>96</b>	<b>-9.4%</b>

**Statewide Median Price**

7/2018	7/2017	% Change
191,700	179,300	+6.9%

**Statewide Sales**

7/2018	7/2017	% Change
8,398	8,513	-1.4%

**Statewide Avg Days On Market**

7/2018	7/2017	% Change
90	102	-11.8%

**Statewide Months Inventory**

7/2018	7/2017	% Change
5.0	6.0	-16.7%

**Statewide New Listings**

7/2018	7/2017	% Change
10,680	10,162	+5.1%

**Statewide Total Listings**

7/2018	7/2017	% Change
34,844	41,412	-15.9%

**Price Range Stats**

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	7,919	128	21,865	1,783,269,767	4.3
\$125,000 - \$199,999	8,626	88	25,601	4,065,916,647	4.0
\$200,000 - \$349,999	10,301	98	25,169	6,568,917,179	4.9
\$350,000 - \$499,999	4,279	116	7,180	2,890,205,367	7.2
\$500,000+	3,669	152	3,444	2,504,308,492	12.8



**Report Criteria:** Reflecting YTD data through: July 2018 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 7/2018	Through 7/2017	% Change	Through 7/2018	Through 7/2017	% Change
Central	Adams	127,750	119,950	+6.5%	300	270	+11.1%
	Clark	100,250	100,500	-0.2%	160	166	-3.6%
	Juneau	115,000	114,900	+0.1%	229	197	+16.2%
	Marathon	160,000	140,075	+14.2%	1,043	1,021	+2.2%
	Marquette	133,000	123,500	+7.7%	173	156	+10.9%
	Portage	166,000	155,000	+7.1%	411	430	-4.4%
	Waushara	130,000	133,700	-2.8%	236	222	+6.3%
	Wood	120,000	110,500	+8.6%	559	596	-6.2%
<b>Central Regional Total</b>		<b>141,000</b>	<b>128,000</b>	<b>+10.2%</b>	<b>3,111</b>	<b>3,058</b>	<b>+1.7%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2018	Through 7/2017	% Change	Through 7/2018	Through 7/2017	% Change
North	Ashland	85,000	104,806	-18.9%	93	94	-1.1%
	Barron	148,000	135,000	+9.6%	395	419	-5.7%
	Bayfield	149,950	165,000	-9.1%	176	178	-1.1%
	Burnett	159,000	155,000	+2.6%	383	349	+9.7%
	Douglas	135,000	130,450	+3.5%	327	356	-8.1%
	Florence	176,500	120,500	+46.5%	4	6	-33.3%
	Forest	133,750	150,000	-10.8%	76	75	+1.3%
	Iron	157,500	156,550	+0.6%	45	40	+12.5%
	Langlade	88,500	90,000	-1.7%	200	208	-3.8%
	Lincoln	125,000	113,000	+10.6%	304	268	+13.4%
	Oneida	175,000	175,000	0.0%	457	415	+10.1%
	Polk	170,000	159,950	+6.3%	407	518	-21.4%
	Price	99,950	108,500	-7.9%	158	179	-11.7%
	Rusk	120,000	109,000	+10.1%	97	105	-7.6%
	Sawyer	190,000	167,500	+13.4%	275	273	+0.7%
	Taylor	125,000	117,500	+6.4%	129	102	+26.5%
	Vilas	227,000	180,000	+26.1%	345	297	+16.2%
Washburn	169,950	146,000	+16.4%	232	225	+3.1%	
<b>North Regional Total</b>		<b>150,000</b>	<b>142,000</b>	<b>+5.6%</b>	<b>4,103</b>	<b>4,107</b>	<b>-0.1%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2018	Through 7/2017	% Change	Through 7/2018	Through 7/2017	% Change
Northeast	Brown	185,000	168,500	+9.8%	1,894	2,090	-9.4%
	Calumet	177,500	180,000	-1.4%	452	412	+9.7%
	Door	205,000	185,000	+10.8%	417	400	+4.3%
	Fond du Lac	135,000	130,000	+3.8%	934	897	+4.1%
	Green Lake	139,500	129,750	+7.5%	192	196	-2.0%
	Kewaunee	139,000	112,400	+23.7%	111	143	-22.4%
	Manitowoc	113,000	105,000	+7.6%	621	646	-3.9%
	Marinette	99,900	96,000	+4.1%	413	378	+9.3%
	Menominee	263,000	215,000	+22.3%	21	25	-16.0%
	Oconto	152,000	147,500	+3.1%	343	356	-3.7%
	Outagamie	176,000	157,900	+11.5%	1,326	1,433	-7.5%
	Shawano	119,900	120,000	-0.1%	239	298	-19.8%
	Waupaca	132,000	131,000	+0.8%	395	381	+3.7%
	Winnebago	145,625	140,000	+4.0%	1,354	1,396	-3.0%
<b>Northeast Regional Total</b>		<b>154,950</b>	<b>145,400</b>	<b>+6.6%</b>	<b>8,712</b>	<b>9,051</b>	<b>-3.7%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2018	Through 7/2017	% Change	Through 7/2018	Through 7/2017	% Change
South Central	Columbia	200,750	175,000	+14.7%	502	481	+4.4%
	Crawford	134,950	135,000	0.0%	102	107	-4.7%
	Dane	280,000	264,000	+6.1%	4,928	5,091	-3.2%
	Dodge	143,000	134,000	+6.7%	610	746	-18.2%
	Grant	132,000	119,500	+10.5%	254	237	+7.2%
	Green	173,250	154,500	+12.1%	270	286	-5.6%
	Iowa	163,500	154,900	+5.6%	156	167	-6.6%
	Jefferson	216,000	175,000	+23.4%	763	1,000	-23.7%
	Lafayette	116,450	113,000	+3.1%	88	81	+8.6%
	Richland	129,250	105,500	+22.5%	96	83	+15.7%
	Rock	154,000	138,250	+11.4%	1,337	1,430	-6.5%
	Sauk	185,000	169,900	+8.9%	551	531	+3.8%
<b>South Central Regional Total</b>		<b>227,000</b>	<b>208,950</b>	<b>+8.6%</b>	<b>9,657</b>	<b>10,240</b>	<b>-5.7%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2018	Through 7/2017	% Change	Through 7/2018	Through 7/2017	% Change
Southeast	Kenosha	174,200	164,500	+5.9%	1,388	1,349	+2.9%
	Milwaukee	157,500	150,000	+5.0%	7,022	6,971	+0.7%
	Ozaukee	303,000	274,900	+10.2%	766	791	-3.2%
	Racine	168,900	153,000	+10.4%	1,590	1,662	-4.3%
	Sheboygan	144,500	137,200	+5.3%	813	806	+0.9%
	Walworth	207,000	193,250	+7.1%	1,055	1,176	-10.3%
	Washington	245,000	213,250	+14.9%	1,191	1,240	-4.0%
	Waukesha	289,000	275,000	+5.1%	3,386	3,557	-4.8%
<b>Southeast Regional Total</b>		<b>195,000</b>	<b>185,000</b>	<b>+5.4%</b>	<b>17,211</b>	<b>17,552</b>	<b>-1.9%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2018	Through 7/2017	% Change	Through 7/2018	Through 7/2017	% Change
West	Buffalo	130,000	153,000	-15.0%	67	53	+26.4%
	Chippewa	175,000	158,500	+10.4%	409	473	-13.5%
	Dunn	164,500	155,000	+6.1%	347	386	-10.1%
	Eau Claire	172,200	169,900	+1.4%	832	879	-5.3%
	Jackson	118,000	119,200	-1.0%	121	128	-5.5%
	La Crosse	189,900	170,500	+11.4%	845	830	+1.8%
	Monroe	142,500	140,000	+1.8%	281	274	+2.6%
	Pepin	115,000	97,500	+17.9%	87	61	+42.6%
	Pierce	209,000	189,900	+10.1%	193	236	-18.2%
	St. Croix	233,500	228,500	+2.2%	758	775	-2.2%
	Trempealeau	143,989	143,391	+0.4%	126	120	+5.0%
	Vernon	148,500	131,000	+13.4%	157	145	+8.3%
<b>West Regional Total</b>		<b>180,000</b>	<b>170,000</b>	<b>+5.9%</b>	<b>4,223</b>	<b>4,360</b>	<b>-3.1%</b>

#### YTD Statewide Median Price

Through 7/2018	Through 7/2017	% Change
183,000	170,900	+7.1%

#### YTD Statewide Sales

Through 7/2018	Through 7/2017	% Change
47,017	48,368	-2.8%