



Summary of Wisconsin Housing Statistics						
	Monthly			Year-to-Date		
	July 2021	July 2020	% Change	July 2021	July 2020	% Change
<b>Unit Sales</b>	8,510	9,915	-14.2%	47,259	45,464	+3.9%
<b>Median Price</b>	\$250,000	\$225,900	+10.7%	\$240,000	\$213,500	+12.4%
<b>New Listings</b>	10,793	10,739	+0.5%	x	X	X
<b>Total Listings</b>	25,383	28,533	-11.0%	x	X	X
<b>Months of Inventory</b>	3.3	4.2	-21.4%	x	X	X
<b>Average Days on Market</b>	65	90	-27.8%	x	X	X
<b>WI Housing Affordability Index</b>	190	203	-6.5%	x	X	X

Housing Price Range Statistics					
Price Range	Total July 2021 Listings	Average Days on Market (Aug 2020 - July 2021)	Total Sold (Aug 2020 - July 2021)	Total Volume Sold (Aug 2020 - July 2021)	Months of Inventory (Aug 2020 - July 2021)
<b>\$0-\$124,999</b>	3,241	99	13,033	\$1,139,797,497	3.0
<b>\$125,000 - \$199,999</b>	5,958	54	25,515	\$4,241,810,496	2.8
<b>\$200,000 – \$349,999</b>	8,362	61	32,390	\$8,869,455,139	3.1
<b>\$350,000 - \$499,999</b>	4,351	73	12,643	\$5,247,280,982	4.1
<b>\$500,000 and higher</b>	3,471	104	7,170	\$5,483,829,081	5.8

Inventory by Urban Classification		
County type	July 2021	July 2020
<b>Metropolitan Counties Combined</b>	3.2	3.6
<b>Micropolitan Counties Combined</b>	3.4	4.5
<b>Rural Counties Combined</b>	3.8	6.7
<b>All Wisconsin Counties</b>	3.3	4.2

*Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha, and Winnebago.*

*Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Lincoln, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.*

*Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.*



**Report Criteria:** Reflecting data for: July 2021 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change
Central	Adams	166,000	147,750	+12.4%	66	84	-21.4%	3.9	5.0	-22.0%	73	144	-49.3%
	Clark	149,500	108,500	+37.8%	40	41	-2.4%	3.8	6.5	-41.5%	123	130	-5.4%
	Juneau	170,950	149,950	+14.0%	28	46	-39.1%	4.1	5.2	-21.2%	67	102	-34.3%
	Marathon	205,000	192,750	+6.4%	158	228	-30.7%	3.0	4.1	-26.8%	77	83	-7.2%
	Marquette	185,113	176,250	+5.0%	23	38	-39.5%	4.5	5.7	-21.1%	164	144	+13.9%
	Portage	235,000	215,000	+9.3%	71	95	-25.3%	3.3	3.9	-15.4%	62	78	-20.5%
	Waushara	200,000	150,000	+33.3%	29	63	-54.0%	3.1	5.6	-44.6%	62	125	-50.4%
	Wood	175,000	131,000	+33.6%	111	105	+5.7%	3.3	3.8	-13.2%	57	81	-29.6%
<b>Central Regional Total</b>		<b>198,425</b>	<b>167,250</b>	<b>+18.6%</b>	<b>526</b>	<b>700</b>	<b>-24.9%</b>	<b>3.4</b>	<b>4.5</b>	<b>-24.4%</b>	<b>76</b>	<b>100</b>	<b>-24.0%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change
North	Ashland	133,000	123,500	+7.7%	36	26	+38.5%	5.8	11.1	-47.7%	147	121	+21.5%
	Barron	215,500	210,000	+2.6%	126	138	-8.7%	3.4	5.1	-33.3%	65	116	-44.0%
	Bayfield	255,000	192,450	+32.5%	41	54	-24.1%	4.1	9.9	-58.6%	93	204	-54.4%
	Burnett	255,000	215,000	+18.6%	60	70	-14.3%	2.9	5.1	-43.1%	51	133	-61.7%
	Douglas	172,500	160,000	+7.8%	60	89	-32.6%	4.1	4.0	+2.5%	60	69	-13.0%
	Florence	NA	NA	NA	4	6	-33.3%	5.6	10.4	-46.2%	73	213	-65.7%
	Forest	231,250	206,600	+11.9%	16	24	-33.3%	4.7	7.4	-36.5%	91	271	-66.4%
	Iron	169,900	199,900	-15.0%	15	11	+36.4%	4.7	16.8	-72.0%	102	157	-35.0%
	Langlade	112,000	132,450	-15.4%	42	42	0.0%	4.1	7.4	-44.6%	92	183	-49.7%
	Lincoln	160,000	135,000	+18.5%	44	59	-25.4%	3.0	5.2	-42.3%	78	125	-37.6%
	Oneida	239,950	200,000	+20.0%	84	121	-30.6%	3.3	6.7	-50.7%	70	122	-42.6%
	Polk	252,500	199,760	+26.4%	89	89	0.0%	4.0	4.6	-13.0%	62	82	-24.4%
	Price	204,000	144,000	+41.7%	55	45	+22.2%	4.0	11.3	-64.6%	86	181	-52.5%
	Rusk	182,500	130,000	+40.4%	24	42	-42.9%	4.6	5.8	-20.7%	61	113	-46.0%
	Sawyer	270,000	229,500	+17.6%	42	87	-51.7%	4.2	9.0	-53.3%	94	180	-47.8%
	Taylor	239,950	125,000	+92.0%	18	21	-14.3%	3.2	6.5	-50.8%	74	114	-35.1%
Vilas	308,600	262,500	+17.6%	72	92	-21.7%	3.8	9.4	-59.6%	85	170	-50.0%	
Washburn	215,250	240,825	-10.6%	26	84	-69.0%	4.3	6.5	-33.8%	165	128	+28.9%	
<b>North Regional Total</b>		<b>215,389</b>	<b>188,304</b>	<b>+14.4%</b>	<b>854</b>	<b>1,100</b>	<b>-22.4%</b>	<b>3.8</b>	<b>6.8</b>	<b>-44.1%</b>	<b>79</b>	<b>136</b>	<b>-41.9%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change
Northeast	Brown	265,000	237,900	+11.4%	307	388	-20.9%	2.8	3.4	-17.6%	58	81	-28.4%
	Calumet	285,000	206,000	+38.3%	72	77	-6.5%	3.7	3.2	+15.6%	66	77	-14.3%
	Door	317,000	273,500	+15.9%	77	101	-23.8%	4.5	8.6	-47.7%	91	181	-49.7%
	Fond du Lac	182,500	159,900	+14.1%	130	167	-22.2%	3.4	3.6	-5.6%	76	91	-16.5%
	Green Lake	172,500	175,000	-1.4%	32	47	-31.9%	4.0	7.6	-47.4%	61	237	-74.3%
	Kewaunee	183,500	175,000	+4.9%	26	35	-25.7%	5.4	4.5	+20.0%	105	111	-5.4%
	Manitowoc	161,000	126,000	+27.8%	115	125	-8.0%	3.1	3.8	-18.4%	65	86	-24.4%
	Marinette	160,000	134,950	+18.6%	79	90	-12.2%	3.5	5.4	-35.2%	62	176	-64.8%
	Menominee	NA	NA	NA	3	8	-62.5%	4.0	2.7	+48.1%	44	113	-61.1%
	Oconto	175,000	180,000	-2.8%	63	75	-16.0%	3.4	5.1	-33.3%	61	104	-41.3%
	Outagamie	260,000	230,000	+13.0%	202	259	-22.0%	3.0	3.0	0.0%	59	75	-21.3%
	Shawano	174,000	173,250	+0.4%	45	60	-25.0%	3.5	4.4	-20.5%	65	151	-57.0%
	Waupaca	167,000	162,000	+3.1%	74	79	-6.3%	2.9	4.9	-40.8%	74	93	-20.4%
	Winnebago	190,000	177,750	+6.9%	243	268	-9.3%	3.0	3.1	-3.2%	60	64	-6.3%
<b>Northeast Regional Total</b>		<b>220,000</b>	<b>190,000</b>	<b>+15.8%</b>	<b>1,468</b>	<b>1,779</b>	<b>-17.5%</b>	<b>3.2</b>	<b>3.9</b>	<b>-17.9%</b>	<b>65</b>	<b>98</b>	<b>-33.7%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change
South Central	Columbia	240,000	218,500	+9.8%	83	92	-9.8%	3.3	4.2	-21.4%	58	81	-28.4%
	Crawford	165,900	159,000	+4.3%	15	23	-34.8%	3.5	7.2	-51.4%	112	157	-28.7%
	Dane	355,000	320,500	+10.8%	917	967	-5.2%	2.9	3.8	-23.7%	70	86	-18.6%
	Dodge	195,000	196,000	-0.5%	107	147	-27.2%	3.1	3.7	-16.2%	66	91	-27.5%
	Grant	172,500	145,000	+19.0%	43	57	-24.6%	4.2	5.9	-28.8%	75	95	-21.1%
	Green	245,450	176,000	+39.5%	46	55	-16.4%	3.6	4.0	-10.0%	58	79	-26.6%
	Iowa	169,525	182,500	-7.1%	25	31	-19.4%	3.6	5.5	-34.5%	64	83	-22.9%
	Jefferson	299,500	258,500	+15.9%	128	149	-14.1%	3.4	4.0	-15.0%	71	91	-22.0%
	Lafayette	180,000	150,500	+19.6%	21	19	+10.5%	3.7	6.6	-43.9%	104	82	+26.8%
	Richland	NA	124,750	NA	8	14	-42.9%	3.9	6.2	-37.1%	77	143	-46.2%
	Rock	196,475	210,000	-6.4%	262	266	-1.5%	3.1	3.2	-3.1%	62	82	-24.4%
	Sauk	250,000	220,900	+13.2%	79	133	-40.6%	3.2	4.5	-28.9%	71	103	-31.1%
<b>South Central Regional Total</b>		<b>300,000</b>	<b>265,000</b>	<b>+13.2%</b>	<b>1,734</b>	<b>1,953</b>	<b>-11.2%</b>	<b>3.1</b>	<b>4.0</b>	<b>-22.5%</b>	<b>69</b>	<b>89</b>	<b>-22.5%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change
Southeast	Kenosha	240,000	215,000	+11.6%	250	296	-15.5%	3.0	3.3	-9.1%	54	68	-20.6%
	Milwaukee	225,000	192,250	+17.0%	1,323	1,270	+4.2%	3.4	3.4	0.0%	56	63	-11.1%
	Ozaukee	411,469	345,500	+19.1%	132	189	-30.2%	3.3	4.7	-29.8%	64	79	-19.0%
	Racine	225,000	210,250	+7.0%	309	332	-6.9%	2.9	3.8	-23.7%	50	76	-34.2%
	Sheboygan	190,500	179,900	+5.9%	136	147	-7.5%	3.2	3.5	-8.6%	57	76	-25.0%
	Walworth	280,000	265,000	+5.7%	177	255	-30.6%	3.7	5.1	-27.5%	72	109	-33.9%
	Washington	330,000	297,625	+10.9%	221	224	-1.3%	3.1	3.4	-8.8%	57	72	-20.8%
	Waukesha	373,000	355,000	+5.1%	628	732	-14.2%	3.0	3.5	-14.3%	55	72	-23.6%
<b>Southeast Regional Total</b>		<b>265,000</b>	<b>245,800</b>	<b>+7.8%</b>	<b>3,176</b>	<b>3,445</b>	<b>-7.8%</b>	<b>3.2</b>	<b>3.6</b>	<b>-11.1%</b>	<b>56</b>	<b>72</b>	<b>-22.2%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change
West	Buffalo	159,900	133,000	+20.2%	15	15	0.0%	4.3	5.8	-25.9%	70	92	-23.9%
	Chippewa	226,625	232,500	-2.5%	80	125	-36.0%	3.4	4.5	-24.4%	74	93	-20.4%
	Dunn	221,000	189,000	+16.9%	66	68	-2.9%	3.5	4.6	-23.9%	71	83	-14.5%
	Eau Claire	260,000	234,000	+11.1%	155	187	-17.1%	3.4	4.3	-20.9%	73	82	-11.0%
	Jackson	181,178	144,450	+25.4%	16	16	0.0%	4.3	6.7	-35.8%	60	90	-33.3%
	La Crosse	237,250	229,000	+3.6%	158	191	-17.3%	3.0	3.4	-11.8%	61	71	-14.1%
	Monroe	225,000	181,500	+24.0%	58	80	-27.5%	3.3	4.8	-31.3%	55	108	-49.1%
	Pepin	NA	161,500	NA	8	18	-55.6%	2.8	6.9	-59.4%	56	93	-39.8%
	Pierce	305,000	251,000	+21.5%	33	34	-2.9%	4.5	4.4	+2.3%	91	86	+5.8%
	St. Croix	317,501	294,500	+7.8%	118	135	-12.6%	3.4	4.2	-19.0%	65	80	-18.8%
	Trempealeau	186,000	171,000	+8.8%	25	26	-3.8%	3.8	5.4	-29.6%	69	111	-37.8%
	Vernon	220,000	190,000	+15.8%	20	43	-53.5%	3.0	6.3	-52.4%	79	98	-19.4%
<b>West Regional Total</b>		<b>250,000</b>	<b>222,000</b>	<b>+12.6%</b>	<b>752</b>	<b>938</b>	<b>-19.8%</b>	<b>3.4</b>	<b>4.4</b>	<b>-22.7%</b>	<b>68</b>	<b>85</b>	<b>-20.0%</b>

Statewide Median Price			Statewide Sales			Statewide Avg Days On Market		
7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change
250,000	225,900	+10.7%	8,510	9,915	-14.2%	65	90	-27.8%

  

Statewide Months Inventory			Statewide New Listings			Statewide Total Listings		
7/2021	7/2020	% Change	7/2021	7/2020	% Change	7/2021	7/2020	% Change
3.3	4.2	-21.4%	10,793	10,739	+0.5%	25,383	28,533	-11.0%

### Price Range Stats

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	3,241	99	13,033	1,139,797,497	3.0
\$125,000 - \$199,999	5,958	54	25,515	4,241,810,496	2.8
\$200,000 - \$349,999	8,362	61	32,390	8,869,455,139	3.1
\$350,000 - \$499,999	4,351	73	12,643	5,247,280,982	4.1
\$500,000+	3,471	104	7,170	5,483,829,081	5.8

### Months of Inventory by Broad Urban-Rural Classification

Category	July 2021	July 2020
Metropolitan Counties Combined	3.2	3.6
Micropolitan Counties Combined	3.4	4.5
Rural Counties Combined	3.8	6.7
State Total	3.3	4.2



Wisconsin  
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Association

# Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

**Report Criteria:** Reflecting YTD data through: July 2021 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 7/2021	Through 7/2020	% Change	Through 7/2021	Through 7/2020	% Change
Central	Adams	170,000	145,500	+16.8%	337	332	+1.5%
	Clark	145,000	117,000	+23.9%	205	159	+28.9%
	Juneau	174,450	146,575	+19.0%	218	234	-6.8%
	Marathon	190,000	178,000	+6.7%	994	967	+2.8%
	Marquette	182,500	160,500	+13.7%	136	132	+3.0%
	Portage	219,900	191,000	+15.1%	413	420	-1.7%
	Waushara	170,000	145,000	+17.2%	169	228	-25.9%
	Wood	153,250	132,700	+15.5%	568	494	+15.0%
<b>Central Regional Total</b>		<b>178,000</b>	<b>157,900</b>	<b>+12.7%</b>	<b>3,040</b>	<b>2,966</b>	<b>+2.5%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2021	Through 7/2020	% Change	Through 7/2021	Through 7/2020	% Change
North	Ashland	120,000	109,500	+9.6%	161	122	+32.0%
	Barron	195,500	173,000	+13.0%	541	498	+8.6%
	Bayfield	240,000	170,000	+41.2%	212	193	+9.8%
	Burnett	247,000	191,750	+28.8%	300	306	-2.0%
	Douglas	170,000	157,000	+8.3%	305	350	-12.9%
	Florence	203,000	164,500	+23.4%	11	10	+10.0%
	Forest	140,000	130,000	+7.7%	111	96	+15.6%
	Iron	185,750	175,500	+5.8%	80	60	+33.3%
	Langlade	123,000	127,000	-3.1%	265	194	+36.6%
	Lincoln	160,000	133,500	+19.9%	275	289	-4.8%
	Oneida	205,000	193,000	+6.2%	510	477	+6.9%
	Polk	235,000	199,760	+17.6%	429	423	+1.4%
	Price	136,450	129,000	+5.8%	296	184	+60.9%
	Rusk	169,000	141,000	+19.9%	108	117	-7.7%
	Sawyer	239,500	236,511	+1.3%	255	296	-13.9%
	Taylor	141,250	134,250	+5.2%	114	120	-5.0%
	Vilas	279,000	245,000	+13.9%	397	355	+11.8%
Washburn	210,000	220,000	-4.5%	213	284	-25.0%	
<b>North Regional Total</b>		<b>195,000</b>	<b>173,000</b>	<b>+12.7%</b>	<b>4,583</b>	<b>4,374</b>	<b>+4.8%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2021	Through 7/2020	% Change	Through 7/2021	Through 7/2020	% Change
Northeast	Brown	241,750	220,000	+9.9%	1,872	1,911	-2.0%
	Calumet	258,000	201,000	+28.4%	363	405	-10.4%
	Door	280,900	245,000	+14.7%	439	347	+26.5%
	Fond du Lac	180,000	148,000	+21.6%	737	763	-3.4%
	Green Lake	197,200	156,250	+26.2%	160	167	-4.2%
	Kewaunee	174,900	153,400	+14.0%	135	159	-15.1%
	Manitowoc	150,000	127,000	+18.1%	592	593	-0.2%
	Marinette	150,000	125,000	+20.0%	402	365	+10.1%
	Menominee	280,000	260,000	+7.7%	13	21	-38.1%
	Oconto	190,000	145,000	+31.0%	359	359	0.0%
	Outagamie	230,000	204,250	+12.6%	1,258	1,345	-6.5%
	Shawano	160,000	139,000	+15.1%	267	278	-4.0%
	Waupaca	168,000	155,000	+8.4%	391	327	+19.6%
	Winnebago	190,000	170,000	+11.8%	1,215	1,264	-3.9%
<b>Northeast Regional Total</b>		<b>205,000</b>	<b>179,070</b>	<b>+14.5%</b>	<b>8,203</b>	<b>8,304</b>	<b>-1.2%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2021	Through 7/2020	% Change	Through 7/2021	Through 7/2020	% Change
South Central	Columbia	230,000	220,000	+4.5%	464	443	+4.7%
	Crawford	158,000	129,000	+22.5%	106	113	-6.2%
	Dane	351,000	310,000	+13.2%	4,895	4,741	+3.2%
	Dodge	199,950	171,950	+16.3%	616	638	-3.4%
	Grant	152,450	143,900	+5.9%	258	247	+4.5%
	Green	225,000	185,000	+21.6%	252	233	+8.2%
	Iowa	227,950	209,900	+8.6%	155	137	+13.1%
	Jefferson	275,000	237,450	+15.8%	741	717	+3.3%
	Lafayette	155,000	147,000	+5.4%	98	84	+16.7%
	Richland	175,000	134,000	+30.6%	86	84	+2.4%
	Rock	195,000	179,900	+8.4%	1,394	1,298	+7.4%
	Sauk	234,500	225,000	+4.2%	539	534	+0.9%
<b>South Central Regional Total</b>		<b>289,900</b>	<b>255,000</b>	<b>+13.7%</b>	<b>9,604</b>	<b>9,269</b>	<b>+3.6%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2021	Through 7/2020	% Change	Through 7/2021	Through 7/2020	% Change
West	Buffalo	155,500	140,000	+11.1%	78	83	-6.0%
	Chippewa	231,000	204,000	+13.2%	460	535	-14.0%
	Dunn	232,500	185,000	+25.7%	294	359	-18.1%
	Eau Claire	236,250	202,750	+16.5%	828	795	+4.2%
	Jackson	155,000	136,000	+14.0%	131	97	+35.1%
	La Crosse	235,000	214,900	+9.4%	811	859	-5.6%
	Monroe	189,000	172,000	+9.9%	326	312	+4.5%
	Pepin	174,950	129,900	+34.7%	50	67	-25.4%
	Pierce	280,000	244,700	+14.4%	191	205	-6.8%
	St. Croix	313,950	272,000	+15.4%	624	649	-3.9%
	Trempealeau	180,000	169,900	+5.9%	174	157	+10.8%
	Vernon	177,250	173,000	+2.5%	178	163	+9.2%
<b>West Regional Total</b>		<b>239,500</b>	<b>206,500</b>	<b>+16.0%</b>	<b>4,145</b>	<b>4,281</b>	<b>-3.2%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 7/2021	Through 7/2020	% Change	Through 7/2021	Through 7/2020	% Change
Southeast	Kenosha	230,000	201,000	+14.4%	1,392	1,310	+6.3%
	Milwaukee	210,000	183,000	+14.8%	7,383	6,301	+17.2%
	Ozaukee	375,000	330,000	+13.6%	758	762	-0.5%
	Racine	209,900	191,000	+9.9%	1,754	1,550	+13.2%
	Sheboygan	182,900	174,625	+4.7%	833	798	+4.4%
	Walworth	279,000	249,900	+11.6%	1,099	1,050	+4.7%
	Washington	305,000	272,900	+11.8%	1,153	1,111	+3.8%
	Waukesha	363,000	330,000	+10.0%	3,312	3,388	-2.2%
<b>Southeast Regional Total</b>		<b>250,000</b>	<b>230,000</b>	<b>+8.7%</b>	<b>17,684</b>	<b>16,270</b>	<b>+8.7%</b>

YTD Statewide Median Price		
Through 7/2021	Through 7/2020	% Change
240,000	213,500	+12.4%

YTD Statewide Sales		
Through 7/2021	Through 7/2020	% Change
47,259	45,464	+3.9%