



Summary of Wisconsin Housing Statistics						
	Monthly			Year-to-Date		
	Jun 2020	Jun 2019	% Change	Jun 2020	Jun 2019	% Change
<b>Unit Sales</b>	8,401	8,800	-4.5%	35,180	36,985	-4.9%
<b>Median Price</b>	\$222,000	\$214,300	+3.6%	\$209,900	\$195,000	+7.6%
<b>New Listings</b>	10,062	11,649	-13.6%	x	X	X
<b>Total Listings</b>	27,355	35,573	-23.1%	x	X	X
<b>Months of Inventory</b>	4.1	5.3	-22.6%	x	X	X
<b>Average Days on Market</b>	95	89	+6.7%	x	X	X
<b>WI Housing Affordability Index</b>	191	194	-1.5%	x	X	X

Housing Price Range Statistics					
Price Range	Total Jun 2020 Listings	Average Days on Market (Jul 2019 - Jun 2020)	Total Sold (Jul 2019 - Jun 2020)	Total Volume Sold (Jul 2019 - Jun 2020)	Months of Inventory (Jul 2019 - Jun 2020)
<b>\$0-\$124,999</b>	4,537	154	15,417	\$1,370,880,171	3.5
<b>\$125,000 - \$199,999</b>	6,151	89	24,496	\$3,946,996,556	3.0
<b>\$200,000 – \$349,999</b>	8,719	94	27,862	\$7,370,065,326	3.8
<b>\$350,000 - \$499,999</b>	4,317	109	8,974	\$3,637,837,710	5.8
<b>\$500,000 and higher</b>	3,632	158	4,145	\$3,002,160,956	10.5

Inventory by Urban Classification		
County type	Jun 2020	Jun 2019
<b>Metropolitan Counties Combined</b>	3.5	4.4
<b>Micropolitan Counties Combined</b>	4.5	6.0
<b>Rural Counties Combined</b>	6.6	9.1
<b>All Wisconsin Counties</b>	4.1	5.3

*Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha, and Winnebago.*

*Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Lincoln, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.*

*Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juleau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.*



Report Criteria: Reflecting data for: June 2020 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change
Central	Adams	159,950	146,000	+9.6%	72	51	+41.2%	5.3	10.7	-50.5%	166	104	+59.6%
	Clark	118,000	135,000	-12.6%	33	23	+43.5%	6.3	9.9	-36.4%	192	109	+76.1%
	Juneau	159,500	121,000	+31.8%	59	29	+103.4%	5.8	9.7	-40.2%	120	131	-8.4%
	Marathon	190,000	174,900	+8.6%	177	175	+1.1%	4.0	4.5	-11.1%	93	83	+12.0%
	Marquette	140,500	118,000	+19.1%	24	27	-11.1%	5.9	9.4	-37.2%	192	198	-3.0%
	Portage	195,000	185,000	+5.4%	77	77	0.0%	3.8	5.2	-26.9%	88	93	-5.4%
	Waushara	153,500	164,950	-6.9%	46	26	+76.9%	5.9	7.3	-19.2%	93	92	+1.1%
	Wood	136,500	137,250	-0.5%	110	107	+2.8%	3.4	4.4	-22.7%	96	117	-17.9%
<b>Central Regional Total</b>		<b>164,000</b>	<b>155,000</b>	<b>+5.8%</b>	<b>598</b>	<b>515</b>	<b>+16.1%</b>	<b>4.5</b>	<b>6.2</b>	<b>-27.4%</b>	<b>114</b>	<b>104</b>	<b>+9.6%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change
North	Ashland	136,900	132,500	+3.3%	21	28	-25.0%	10.3	12.5	-17.6%	180	186	-3.2%
	Barron	178,000	169,000	+5.3%	116	90	+28.9%	5.4	7.5	-28.0%	112	111	+0.9%
	Bayfield	183,500	232,000	-20.9%	46	40	+15.0%	10.2	13.9	-26.6%	116	259	-55.2%
	Burnett	218,100	153,000	+42.5%	73	72	+1.4%	4.7	7.3	-35.6%	133	101	+31.7%
	Douglas	190,000	177,500	+7.0%	79	70	+12.9%	4.1	6.0	-31.7%	91	102	-10.8%
	Florence	NA	NA	NA	NA	1	-100.0%	14.0	31.0	-54.8%	NA	378	-100.0%
	Forest	130,000	NA	NA	21	8	+162.5%	7.4	12.4	-40.3%	242	163	+48.5%
	Iron	261,600	137,000	+90.9%	13	11	+18.2%	15.9	19.7	-19.3%	320	198	+61.6%
	Langlade	165,000	84,663	+94.9%	45	28	+60.7%	6.5	11.1	-41.4%	116	175	-33.7%
	Lincoln	130,000	173,500	-25.1%	70	37	+89.2%	5.1	7.7	-33.8%	151	124	+21.8%
	Oneida	217,125	213,000	+1.9%	110	79	+39.2%	6.5	8.6	-24.4%	132	145	-9.0%
	Polk	218,000	225,000	-3.1%	108	91	+18.7%	4.5	5.9	-23.7%	123	101	+21.8%
	Price	123,000	117,000	+5.1%	45	33	+36.4%	11.3	14.5	-22.1%	200	204	-2.0%
	Rusk	137,250	119,500	+14.9%	18	19	-5.3%	6.9	10.0	-31.0%	111	143	-22.4%
	Sawyer	297,000	250,000	+18.8%	76	63	+20.6%	8.7	12.4	-29.8%	203	165	+23.0%
Taylor	144,500	125,000	+15.6%	23	23	0.0%	5.7	7.2	-20.8%	143	122	+17.2%	
Vilas	306,500	235,000	+30.4%	80	63	+27.0%	9.1	12.1	-24.8%	150	166	-9.6%	
Washburn	232,000	182,544	+27.1%	58	62	-6.5%	6.2	9.1	-31.9%	103	109	-5.5%	
<b>North Regional Total</b>		<b>190,000</b>	<b>178,294</b>	<b>+6.6%</b>	<b>1,002</b>	<b>818</b>	<b>+22.5%</b>	<b>6.7</b>	<b>9.2</b>	<b>-27.2%</b>	<b>139</b>	<b>139</b>	<b>0.0%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change
Northeast	Brown	240,000	216,025	+11.1%	343	376	-8.8%	3.4	4.3	-20.9%	83	77	+7.8%
	Calumet	224,900	228,500	-1.6%	71	91	-22.0%	3.4	4.3	-20.9%	95	98	-3.1%
	Door	183,200	210,000	-12.8%	48	89	-46.1%	8.2	10.6	-22.6%	169	178	-5.1%
	Fond du Lac	137,900	155,500	-11.3%	156	135	+15.6%	4.0	4.5	-11.1%	118	88	+34.1%
	Green Lake	159,125	125,000	+27.3%	34	21	+61.9%	8.5	8.2	+3.7%	159	287	-44.6%
	Kewaunee	112,000	141,250	-20.7%	23	24	-4.2%	5.2	6.8	-23.5%	96	103	-6.8%
	Manitowoc	129,400	136,000	-4.9%	126	104	+21.2%	3.8	4.7	-19.1%	96	84	+14.3%
	Marinette	134,000	114,500	+17.0%	74	66	+12.1%	5.5	8.8	-37.5%	127	118	+7.6%
	Menominee	NA	NA	NA	4	4	0.0%	5.3	6.6	-19.7%	301	184	+63.6%
	Oconto	150,000	156,200	-4.0%	73	70	+4.3%	5.6	8.0	-30.0%	104	133	-21.8%
	Outagamie	235,000	190,000	+23.7%	242	284	-14.8%	3.2	3.6	-11.1%	83	72	+15.3%
	Shawano	135,000	124,500	+8.4%	53	42	+26.2%	4.6	6.9	-33.3%	159	103	+54.4%
	Waupaca	148,500	137,000	+8.4%	58	68	-14.7%	4.9	6.0	-18.3%	127	142	-10.6%
	Winnebago	177,450	152,751	+16.2%	214	240	-10.8%	3.3	4.4	-25.0%	88	80	+10.0%
<b>Northeast Regional Total</b>		<b>181,900</b>	<b>172,004</b>	<b>+5.8%</b>	<b>1,519</b>	<b>1,614</b>	<b>-5.9%</b>	<b>4.1</b>	<b>5.2</b>	<b>-21.2%</b>	<b>102</b>	<b>95</b>	<b>+7.4%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change
South Central	Columbia	235,000	224,000	+4.9%	89	90	-1.1%	4.1	5.6	-26.8%	95	86	+10.5%
	Crawford	126,950	126,200	+0.6%	26	20	+30.0%	7.3	8.9	-18.0%	146	171	-14.6%
	Dane	320,000	310,000	+3.2%	871	982	-11.3%	3.5	4.4	-20.5%	86	84	+2.4%
	Dodge	199,000	177,000	+12.4%	108	99	+9.1%	4.2	5.3	-20.8%	90	91	-1.1%
	Grant	160,000	140,000	+14.3%	51	45	+13.3%	5.7	7.3	-21.9%	97	92	+5.4%
	Green	226,600	214,000	+5.9%	51	53	-3.8%	4.0	4.4	-9.1%	88	96	-8.3%
	Iowa	171,500	238,450	-28.1%	20	30	-33.3%	5.1	6.9	-26.1%	86	134	-35.8%
	Jefferson	224,400	235,150	-4.6%	125	139	-10.1%	4.1	5.5	-25.5%	90	90	0.0%
	Lafayette	150,750	114,750	+31.4%	18	14	+28.6%	7.3	6.4	+14.1%	135	85	+58.8%
	Richland	NA	260,000	NA	9	11	-18.2%	5.2	8.0	-35.0%	101	146	-30.8%
	Rock	185,000	184,000	+0.5%	227	253	-10.3%	3.2	3.9	-17.9%	78	78	0.0%
	Sauk	235,450	191,000	+23.3%	94	109	-13.8%	4.5	6.2	-27.4%	110	107	+2.8%
<b>South Central Regional Total</b>		<b>260,000</b>	<b>260,000</b>	<b>0.0%</b>	<b>1,689</b>	<b>1,845</b>	<b>-8.5%</b>	<b>3.8</b>	<b>4.8</b>	<b>-20.8%</b>	<b>89</b>	<b>88</b>	<b>+1.1%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change
Southeast	Kenosha	200,000	200,000	0.0%	227	231	-1.7%	3.4	3.9	-12.8%	80	63	+27.0%
	Milwaukee	197,500	180,000	+9.7%	1,038	1,193	-13.0%	3.1	3.8	-18.4%	68	67	+1.5%
	Ozaukee	339,000	306,000	+10.8%	127	159	-20.1%	4.5	5.4	-16.7%	101	78	+29.5%
	Racine	205,000	192,000	+6.8%	273	280	-2.5%	3.6	4.1	-12.2%	74	65	+13.8%
	Sheboygan	195,000	151,625	+28.6%	152	140	+8.6%	3.2	4.8	-33.3%	83	91	-8.8%
	Walworth	249,900	234,900	+6.4%	213	193	+10.4%	5.1	6.4	-20.3%	105	114	-7.9%
	Washington	289,000	255,950	+12.9%	198	226	-12.4%	3.2	4.3	-25.6%	69	71	-2.8%
	Waukesha	340,000	325,000	+4.6%	576	727	-20.8%	3.5	4.3	-18.6%	76	72	+5.6%
<b>Southeast Regional Total</b>		<b>240,000</b>	<b>231,000</b>	<b>+3.9%</b>	<b>2,804</b>	<b>3,149</b>	<b>-11.0%</b>	<b>3.5</b>	<b>4.3</b>	<b>-18.6%</b>	<b>76</b>	<b>72</b>	<b>+5.6%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change
West	Buffalo	179,500	118,500	+51.5%	12	19	-36.8%	5.5	8.9	-38.2%	113	96	+17.7%
	Chippewa	207,500	202,350	+2.5%	102	102	0.0%	4.3	6.5	-33.8%	94	88	+6.8%
	Dunn	212,000	224,950	-5.8%	71	62	+14.5%	4.3	5.3	-18.9%	96	98	-2.0%
	Eau Claire	199,000	200,000	-0.5%	171	183	-6.6%	4.1	4.5	-8.9%	76	75	+1.3%
	Jackson	128,000	110,000	+16.4%	21	23	-8.7%	5.5	8.5	-35.3%	156	154	+1.3%
	La Crosse	230,000	203,000	+13.3%	147	174	-15.5%	3.2	4.2	-23.8%	81	59	+37.3%
	Monroe	174,750	159,950	+9.3%	52	46	+13.0%	5.3	6.2	-14.5%	114	90	+26.7%
	Pepin	NA	NA	NA	8	7	+14.3%	7.4	8.8	-15.9%	121	86	+40.7%
	Pierce	252,519	193,100	+30.8%	44	36	+22.2%	3.9	5.1	-23.5%	64	91	-29.7%
	St. Croix	283,000	269,950	+4.8%	116	140	-17.1%	4.0	5.4	-25.9%	74	69	+7.2%
	Trempealeau	195,000	184,500	+5.7%	21	31	-32.3%	4.9	7.9	-38.0%	120	98	+22.4%
	Vernon	160,000	161,500	-0.9%	24	36	-33.3%	7.2	6.5	+10.8%	117	70	+67.1%
<b>West Regional Total</b>		<b>210,000</b>	<b>205,000</b>	<b>+2.4%</b>	<b>789</b>	<b>859</b>	<b>-8.1%</b>	<b>4.3</b>	<b>5.5</b>	<b>-21.8%</b>	<b>88</b>	<b>79</b>	<b>+11.4%</b>

Statewide Median Price			Statewide Sales			Statewide Avg Days On Market		
6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change
222,000	214,300	+3.6%	8,401	8,800	-4.5%	95	89	+6.7%

  

Statewide Months Inventory			Statewide New Listings			Statewide Total Listings		
6/2020	6/2019	% Change	6/2020	6/2019	% Change	6/2020	6/2019	% Change
4.1	5.3	-22.6%	10,062	11,649	-13.6%	27,355	35,573	-23.1%

### Price Range Stats

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	4,537	154	15,417	1,370,880,171	3.5
\$125,000 - \$199,999	6,151	89	24,496	3,946,996,556	3.0
\$200,000 - \$349,999	8,719	94	27,862	7,370,065,326	3.8
\$350,000 - \$499,999	4,317	109	8,974	3,637,837,710	5.8
\$500,000+	3,632	158	4,145	3,002,160,956	10.5

### Months of Inventory by Broad Urban-Rural Classification

Category	June 2020	June 2019
Metropolitan Counties Combined	3.5	4.4
Micropolitan Counties Combined	4.5	6.0
Rural Counties Combined	6.6	9.1
State Total	4.1	5.3



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## Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

**Report Criteria:** Reflecting YTD data through: June 2020 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 6/2020	Through 6/2019	% Change	Through 6/2020	Through 6/2019	% Change
Central	Adams	145,000	140,500	+3.2%	248	240	+3.3%
	Clark	118,750	118,750	0.0%	116	110	+5.5%
	Juneau	145,125	124,950	+16.1%	188	166	+13.3%
	Marathon	175,000	164,900	+6.1%	734	785	-6.5%
	Marquette	150,190	125,000	+20.2%	94	100	-6.0%
	Portage	185,000	184,450	+0.3%	321	316	+1.6%
	Waushara	131,850	146,000	-9.7%	162	155	+4.5%
	Wood	135,000	130,000	+3.8%	385	392	-1.8%
<b>Central Regional Total</b>		<b>155,000</b>	<b>149,950</b>	<b>+3.4%</b>	<b>2,248</b>	<b>2,264</b>	<b>-0.7%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 6/2020	Through 6/2019	% Change	Through 6/2020	Through 6/2019	% Change
North	Ashland	96,000	100,000	-4.0%	97	99	-2.0%
	Barron	166,500	160,000	+4.1%	360	360	0.0%
	Bayfield	165,500	159,000	+4.1%	138	164	-15.9%
	Burnett	190,000	148,000	+28.4%	233	274	-15.0%
	Douglas	149,900	139,000	+7.8%	271	319	-15.0%
	Florence	NA	NA	NA	4	5	-20.0%
	Forest	114,000	126,250	-9.7%	72	48	+50.0%
	Iron	172,000	150,000	+14.7%	49	36	+36.1%
	Langlade	122,225	101,050	+21.0%	150	122	+23.0%
	Lincoln	131,000	130,395	+0.5%	223	203	+9.9%
	Oneida	190,000	174,450	+8.9%	355	360	-1.4%
	Polk	199,450	206,000	-3.2%	332	355	-6.5%
	Price	112,500	117,000	-3.8%	139	115	+20.9%
	Rusk	144,116	100,250	+43.8%	74	80	-7.5%
	Sawyer	247,500	215,000	+15.1%	209	245	-14.7%
	Taylor	134,500	138,500	-2.9%	99	100	-1.0%
	Vilas	240,000	206,000	+16.5%	259	232	+11.6%
Washburn	202,450	158,700	+27.6%	200	212	-5.7%	
<b>North Regional Total</b>		<b>168,000</b>	<b>156,000</b>	<b>+7.7%</b>	<b>3,264</b>	<b>3,329</b>	<b>-2.0%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 6/2020	Through 6/2019	% Change	Through 6/2020	Through 6/2019	% Change
Northeast	Brown	212,050	190,500	+11.3%	1,486	1,558	-4.6%
	Calumet	199,900	200,000	-0.1%	316	361	-12.5%
	Door	225,500	191,000	+18.1%	242	308	-21.4%
	Fond du Lac	144,250	140,000	+3.0%	592	652	-9.2%
	Green Lake	155,625	134,400	+15.8%	118	124	-4.8%
	Kewaunee	150,000	140,000	+7.1%	121	121	0.0%
	Manitowoc	128,800	115,000	+12.0%	467	496	-5.8%
	Marinette	125,000	119,000	+5.0%	271	253	+7.1%
	Menominee	230,000	414,450	-44.5%	13	12	+8.3%
	Oconto	139,900	150,000	-6.7%	275	248	+10.9%
	Outagamie	198,500	180,500	+10.0%	1,049	1,122	-6.5%
	Shawano	130,000	114,500	+13.5%	209	210	-0.5%
	Waupaca	151,000	140,100	+7.8%	241	323	-25.4%
	Winnebago	168,000	148,650	+13.0%	982	976	+0.6%
<b>Northeast Regional Total</b>		<b>175,000</b>	<b>162,000</b>	<b>+8.0%</b>	<b>6,382</b>	<b>6,764</b>	<b>-5.6%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 6/2020	Through 6/2019	% Change	Through 6/2020	Through 6/2019	% Change
South Central	Columbia	221,700	200,000	+10.9%	348	345	+0.9%
	Crawford	128,700	131,750	-2.3%	90	86	+4.7%
	Dane	307,500	295,000	+4.2%	3,707	3,909	-5.2%
	Dodge	170,000	157,500	+7.9%	488	451	+8.2%
	Grant	143,450	145,900	-1.7%	190	183	+3.8%
	Green	193,200	194,250	-0.5%	176	200	-12.0%
	Iowa	212,450	175,500	+21.1%	104	120	-13.3%
	Jefferson	232,200	226,000	+2.7%	555	570	-2.6%
	Lafayette	130,250	117,000	+11.3%	64	59	+8.5%
	Richland	136,000	154,450	-11.9%	70	62	+12.9%
	Rock	175,000	162,750	+7.5%	1,026	1,096	-6.4%
	Sauk	226,000	190,500	+18.6%	401	432	-7.2%
	<b>South Central Regional Total</b>		<b>250,500</b>	<b>240,000</b>	<b>+4.4%</b>	<b>7,219</b>	<b>7,513</b>

Region	County	YTD Median Price			YTD Sales		
		Through 6/2020	Through 6/2019	% Change	Through 6/2020	Through 6/2019	% Change
Southeast	Kenosha	196,000	189,900	+3.2%	1,015	1,103	-8.0%
	Milwaukee	180,500	167,900	+7.5%	5,031	5,549	-9.3%
	Ozaukee	327,461	322,500	+1.5%	568	595	-4.5%
	Racine	185,000	178,700	+3.5%	1,210	1,306	-7.4%
	Sheboygan	170,000	152,500	+11.5%	646	653	-1.1%
	Walworth	243,900	220,000	+10.9%	787	880	-10.6%
	Washington	265,000	245,000	+8.2%	881	907	-2.9%
	Waukesha	323,000	307,000	+5.2%	2,624	2,765	-5.1%
<b>Southeast Regional Total</b>		<b>225,000</b>	<b>210,000</b>	<b>+7.1%</b>	<b>12,762</b>	<b>13,758</b>	<b>-7.2%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 6/2020	Through 6/2019	% Change	Through 6/2020	Through 6/2019	% Change
West	Buffalo	145,925	134,500	+8.5%	68	70	-2.9%
	Chippewa	198,000	190,000	+4.2%	405	362	+11.9%
	Dunn	185,000	172,500	+7.2%	289	265	+9.1%
	Eau Claire	198,000	192,000	+3.1%	599	703	-14.8%
	Jackson	134,250	135,000	-0.6%	80	97	-17.5%
	La Crosse	207,500	194,900	+6.5%	657	661	-0.6%
	Monroe	169,450	156,000	+8.6%	230	234	-1.7%
	Pepin	126,300	147,500	-14.4%	47	42	+11.9%
	Pierce	240,000	211,000	+13.7%	171	159	+7.5%
	St. Croix	265,000	249,500	+6.2%	514	534	-3.7%
	Trempealeau	171,700	161,450	+6.3%	127	114	+11.4%
	Vernon	162,450	153,450	+5.9%	118	116	+1.7%
<b>West Regional Total</b>		<b>202,000</b>	<b>192,000</b>	<b>+5.2%</b>	<b>3,305</b>	<b>3,357</b>	<b>-1.5%</b>

#### YTD Statewide Median Price

Through 6/2020	Through 6/2019	% Change
209,900	195,000	+7.6%

#### YTD Statewide Sales

Through 6/2020	Through 6/2019	% Change
35,180	36,985	-4.9%