

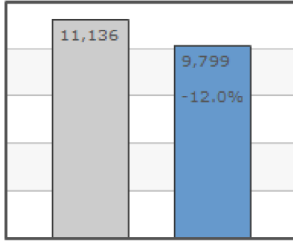
**Report Criteria:** Reflecting data through: March 2018 | State: WI | Type: Residential

## Wisconsin - Statewide

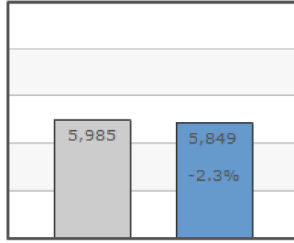
Wisconsin	3/2017	3/2018	% Change	YTD 2017	YTD 2018	YTD % Change
<b>New Listings</b>	11,136	9,799	-12.0%	24,969	22,495	-9.9%
<b>Closed Sales</b>	5,985	5,849	-2.3%	13,486	13,772	+2.1%
<b>Median Sales Price</b>	163,500	174,900	+7.0%	159,900	170,000	+6.3%
<b>Months Supply of Inventory</b>	4.9	4.0	-18.4%			
<b>Inventory of Homes for Sale</b>	33,519	27,775	-17.1%			

Inventory of homes for sale includes residential single family, duplex, condo, and townhouse properties.

## Current Month

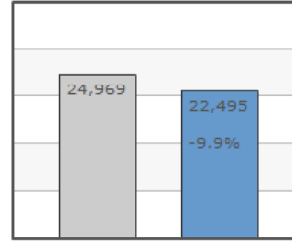


New Listings

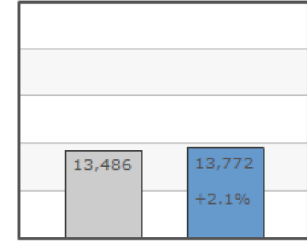


Closed Sales

## Year-to-date



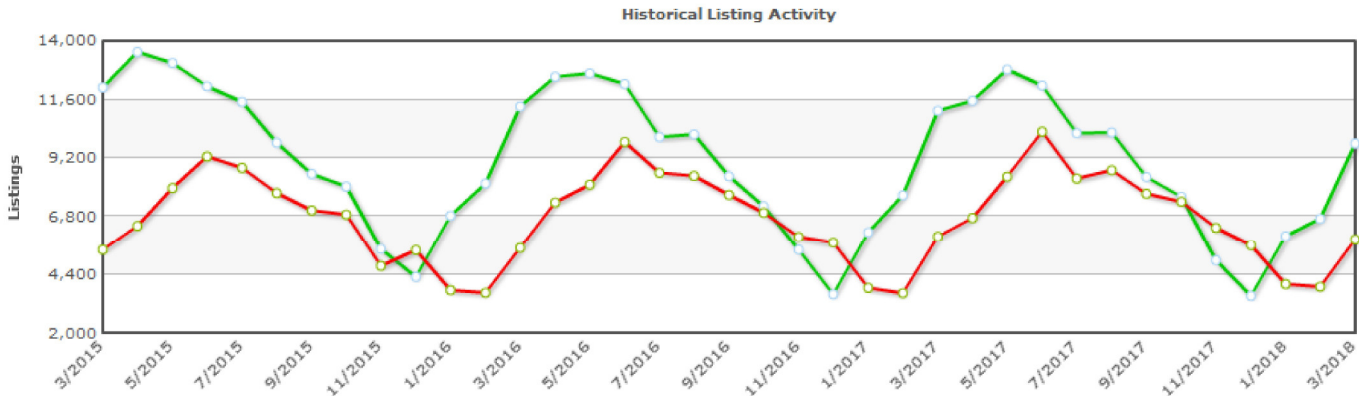
New Listings



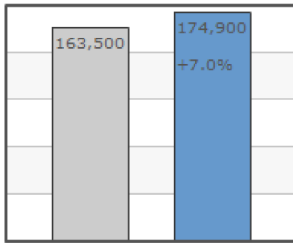
Closed Sales

## Historical Activity

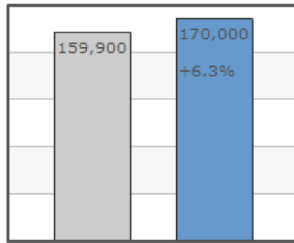
■ New Listings ■ Sold Listings



## Median Sales Price

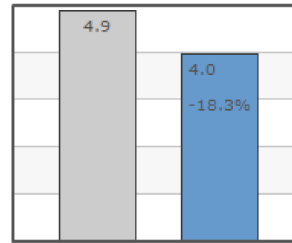


Median Sales Price

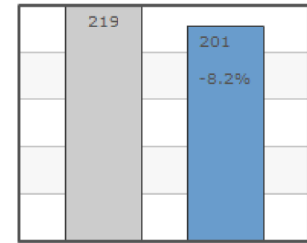


Median Sales Price

## Inventory and Affordability



Months Supply of Inventory



Housing Affordability Index

**Report Criteria:** Reflecting data through: March 2018 | State: WI | Type: Residential

Region	County	Median Price			Sales		
		3/2018	3/2017	% Change	3/2018	3/2017	% Change
Southeast	Kenosha	163,900	155,750	+5.2%	161	184	-12.5%
Southeast	Milwaukee	149,450	140,000	+6.8%	978	916	+6.8%
Southeast	Ozaukee	290,000	265,450	+9.2%	107	86	+24.4%
Southeast	Racine	162,550	138,450	+17.4%	222	198	+12.1%
Southeast	Sheboygan	140,000	138,250	+1.3%	107	106	+0.9%
Southeast	Walworth	189,250	202,500	-6.5%	153	148	+3.4%
Southeast	Washington	244,950	214,950	+14.0%	166	153	+8.5%
Southeast	Waukesha	277,400	259,500	+6.9%	407	437	-6.9%
<b>Southeast</b>	<b>Regional Total</b>	<b>184,950</b>	<b>171,500</b>	<b>+7.8%</b>	<b>2,301</b>	<b>2,228</b>	<b>+3.3%</b>

Region	County	Median Price			Sales		
		3/2018	3/2017	% Change	3/2018	3/2017	% Change
Milwaukee	Milwaukee	149,450	140,000	+6.8%	978	916	+6.8%
Milwaukee	Ozaukee	290,000	265,450	+9.2%	107	86	+24.4%
Milwaukee	Washington	244,950	214,950	+14.0%	166	153	+8.5%
Milwaukee	Waukesha	277,400	259,500	+6.9%	407	437	-6.9%
<b>Milwaukee</b>	<b>Regional Total</b>	<b>195,000</b>	<b>183,000</b>	<b>+6.6%</b>	<b>1,658</b>	<b>1,592</b>	<b>+4.1%</b>

Region	County	Median Price			Sales		
		3/2018	3/2017	% Change	3/2018	3/2017	% Change
South Central	Columbia	209,737	171,500	+22.3%	66	73	-9.6%
South Central	Crawford	127,500	99,250	+28.5%	11	12	-8.3%
South Central	Dane	270,500	259,900	+4.1%	602	593	+1.5%
South Central	Dodge	129,950	119,450	+8.8%	78	70	+11.4%
South Central	Grant	137,350	115,000	+19.4%	30	41	-26.8%
South Central	Green	150,000	128,000	+17.2%	23	36	-36.1%
South Central	Iowa	144,000	153,000	-5.9%	13	31	-58.1%
South Central	Jefferson	174,900	183,400	-4.6%	63	85	-25.9%
South Central	Lafayette	NA	105,000	NA	8	15	-46.7%
South Central	Richland	133,000	NA	NA	15	8	+87.5%
South Central	Rock	153,950	143,412	+7.3%	160	186	-14.0%
South Central	Sauk	183,500	166,000	+10.5%	74	79	-6.3%
<b>South Central</b>	<b>Regional Total</b>	<b>220,000</b>	<b>199,000</b>	<b>+10.6%</b>	<b>1,143</b>	<b>1,229</b>	<b>-7.0%</b>

Region	County	Median Price			Sales		
		3/2018	3/2017	% Change	3/2018	3/2017	% Change
West	Buffalo	NA	83,837	NA	2	11	-81.8%
West	Chippewa	179,450	146,200	+22.7%	44	66	-33.3%
West	Dunn	146,000	143,000	+2.1%	29	52	-44.2%
West	Eau Claire	168,000	173,000	-2.9%	93	115	-19.1%
West	Jackson	117,000	120,000	-2.5%	15	11	+36.4%
West	La Crosse	183,000	162,000	+13.0%	118	91	+29.7%
West	Monroe	127,500	149,000	-14.4%	33	23	+43.5%
West	Pepin	102,000	NA	NA	10	8	+25.0%
West	Pierce	225,000	220,000	+2.3%	33	32	+3.1%
West	St. Croix	228,500	222,950	+2.5%	97	132	-26.5%
West	Trempealeau	96,750	138,750	-30.3%	22	12	+83.3%
West	Vernon	142,000	150,400	-5.6%	17	11	+54.5%
<b>West</b>	<b>Regional Total</b>	<b>178,500</b>	<b>175,000</b>	<b>+2.0%</b>	<b>513</b>	<b>564</b>	<b>-9.0%</b>

Region	County	Median Price			Sales		
		3/2018	3/2017	% Change	3/2018	3/2017	% Change
Northeast	Brown	185,000	155,000	+19.4%	261	283	-7.8%
Northeast	Calumet	180,000	162,900	+10.5%	69	45	+53.3%
Northeast	Door	181,500	181,000	+0.3%	35	38	-7.9%
Northeast	Fond du Lac	130,500	118,500	+10.1%	108	77	+40.3%
Northeast	Green Lake	130,000	104,000	+25.0%	17	29	-41.4%
Northeast	Kewaunee	93,000	110,000	-15.5%	11	18	-38.9%
Northeast	Manitowoc	85,950	109,000	-21.1%	64	78	-17.9%
Northeast	Marinette	116,000	85,750	+35.3%	46	48	-4.2%
Northeast	Menominee	NA	NA	NA	NA	3	NA
Northeast	Oconto	146,450	145,000	+1.0%	42	42	0%
Northeast	Outagamie	178,950	136,000	+31.6%	142	183	-22.4%
Northeast	Shawano	82,500	115,000	-28.3%	15	38	-60.5%
Northeast	Waupaca	119,500	100,000	+19.5%	48	49	-2.0%
Northeast	Winnebago	133,500	139,000	-4.0%	169	165	+2.4%
<b>Northeast</b>	<b>Regional Total</b>	<b>147,500</b>	<b>137,000</b>	<b>+7.7%</b>	<b>1,027</b>	<b>1,096</b>	<b>-6.3%</b>

Region	County	Median Price			Sales		
		3/2018	3/2017	% Change	3/2018	3/2017	% Change
Central	Adams	113,500	89,750	+26.5%	35	22	+59.1%
Central	Clark	83,032	81,500	+1.9%	18	20	-10.0%
Central	Juneau	115,000	117,000	-1.7%	27	28	-3.6%
Central	Marathon	153,000	138,000	+10.9%	135	125	+8.0%
Central	Marquette	93,900	106,750	-12.0%	15	18	-16.7%
Central	Portage	160,000	158,250	+1.1%	51	58	-12.1%
Central	Waushara	152,500	125,990	+21.0%	44	19	+131.6%
Central	Wood	125,000	103,750	+20.5%	57	76	-25.0%
<b>Central</b>	<b>Regional Total</b>	<b>134,500</b>	<b>124,450</b>	<b>+8.1%</b>	<b>382</b>	<b>366</b>	<b>+4.4%</b>

Region	County	Median Price			Sales		
		3/2018	3/2017	% Change	3/2018	3/2017	% Change
North	Ashland	NA	NA	NA	9	7	+28.6%
North	Barron	120,000	135,000	-11.1%	43	65	-33.8%
North	Bayfield	147,000	245,000	-40.0%	21	22	-4.5%
North	Burnett	165,000	154,000	+7.1%	46	47	-2.1%
North	Douglas	100,000	112,000	-10.7%	42	29	+44.8%
North	Florence	NA	NA	NA	NA	1	NA
North	Forest	NA	NA	NA	4	7	-42.9%
North	Iron	NA	NA	NA	5	6	-16.7%
North	Langlade	70,000	93,750	-25.3%	29	26	+11.5%
North	Lincoln	115,000	87,500	+31.4%	31	30	+3.3%
North	Oneida	149,900	169,000	-11.3%	44	46	-4.3%
North	Polk	142,000	156,800	-9.4%	37	61	-39.3%
North	Price	88,500	130,000	-31.9%	22	30	-26.7%
North	Rusk	113,500	147,450	-23.0%	16	12	+33.3%
North	Sawyer	192,000	140,000	+37.1%	35	33	+6.1%
North	Taylor	104,250	NA	NA	18	7	+157.1%
North	Vilas	171,200	155,000	+10.5%	47	35	+34.3%
North	Washburn	194,850	167,250	+16.5%	26	31	-16.1%
<b>North</b>	<b>Regional Total</b>	<b>134,620</b>	<b>140,000</b>	<b>-3.8%</b>	<b>475</b>	<b>495</b>	<b>-4.0%</b>

Statewide Median Price		
3/2018	3/2017	% Change
174,900	163,500	+7.0%

Statewide Sales		
3/2018	3/2017	% Change
5,849	5,985	-2.3%

**Report Criteria:** Reflecting data through: March 2018 | State: WI | Type: Residential

Region	County	Median Price			Sales		
		YTD 2018	YTD 2017	% Change	YTD 2018	YTD 2017	% Change
Southeast	Kenosha	157,150	155,000	+1.4%	400	405	-1.2%
Southeast	Milwaukee	143,000	135,000	+5.9%	2,205	2,062	+6.9%
Southeast	Ozaukee	287,100	253,000	+13.5%	217	197	+10.2%
Southeast	Racine	151,400	137,425	+10.2%	521	498	+4.6%
Southeast	Sheboygan	138,950	137,000	+1.4%	254	244	+4.1%
Southeast	Walworth	194,750	175,000	+11.3%	321	313	+2.6%
Southeast	Washington	240,000	212,000	+13.2%	381	329	+15.8%
Southeast	Waukesha	270,000	255,000	+5.9%	937	946	-1.0%
<b>Southeast</b>	<b>Regional Total</b>	<b>175,000</b>	<b>165,000</b>	<b>+6.1%</b>	<b>5,236</b>	<b>4,994</b>	<b>+4.8%</b>

Region	County	Median Price			Sales		
		YTD 2018	YTD 2017	% Change	YTD 2018	YTD 2017	% Change
Milwaukee	Milwaukee	143,000	135,000	+5.9%	2,205	2,062	+6.9%
Milwaukee	Ozaukee	287,100	253,000	+13.5%	217	197	+10.2%
Milwaukee	Washington	240,000	212,000	+13.2%	381	329	+15.8%
Milwaukee	Waukesha	270,000	255,000	+5.9%	937	946	-1.0%
<b>Milwaukee</b>	<b>Regional Total</b>	<b>183,000</b>	<b>175,000</b>	<b>+4.6%</b>	<b>3,740</b>	<b>3,534</b>	<b>+5.8%</b>

Region	County	Median Price			Sales		
		YTD 2018	YTD 2017	% Change	YTD 2018	YTD 2017	% Change
South Central	Columbia	199,000	166,500	+19.5%	146	146	0%
South Central	Crawford	128,900	133,492	-3.4%	25	25	0%
South Central	Dane	269,900	250,950	+7.6%	1,385	1,320	+4.9%
South Central	Dodge	130,000	121,000	+7.4%	187	179	+4.5%
South Central	Grant	137,750	115,500	+19.3%	68	75	-9.3%
South Central	Green	150,000	131,950	+13.7%	74	86	-14.0%
South Central	Iowa	132,000	151,000	-12.6%	45	57	-21.1%
South Central	Jefferson	175,000	175,000	0%	163	190	-14.2%
South Central	Lafayette	100,250	105,500	-5.0%	20	28	-28.6%
South Central	Richland	131,000	106,400	+23.1%	30	32	-6.2%
South Central	Rock	148,000	125,000	+18.4%	383	411	-6.8%
South Central	Sauk	182,500	163,000	+12.0%	162	166	-2.4%
<b>South Central</b>	<b>Regional Total</b>	<b>217,650</b>	<b>195,000</b>	<b>+11.6%</b>	<b>2,688</b>	<b>2,715</b>	<b>-1.0%</b>

Region	County	Median Price			Sales		
		YTD 2018	YTD 2017	% Change	YTD 2018	YTD 2017	% Change
West	Buffalo	106,900	141,000	-24.2%	16	21	-23.8%
West	Chippewa	178,250	140,000	+27.3%	114	139	-18.0%
West	Dunn	171,000	138,000	+23.9%	74	107	-30.8%
West	Eau Claire	162,500	164,250	-1.1%	212	252	-15.9%
West	Jackson	117,500	122,000	-3.7%	32	36	-11.1%
West	La Crosse	170,000	162,000	+4.9%	258	213	+21.1%
West	Monroe	135,000	140,000	-3.6%	81	63	+28.6%
West	Pepin	145,000	100,600	+44.1%	31	16	+93.8%
West	Pierce	195,000	189,940	+2.7%	85	87	-2.3%
West	St. Croix	228,750	217,000	+5.4%	258	283	-8.8%
West	Trempealeau	114,000	150,000	-24.0%	39	26	+50.0%
West	Vernon	151,250	94,500	+60.1%	44	31	+41.9%
<b>West</b>	<b>Regional Total</b>	<b>175,000</b>	<b>167,500</b>	<b>+4.5%</b>	<b>1,244</b>	<b>1,274</b>	<b>-2.4%</b>

Region	County	Median Price			Sales		
		YTD 2018	YTD 2017	% Change	YTD 2018	YTD 2017	% Change
Northeast	Brown	176,000	159,000	+10.7%	588	601	-2.2%
Northeast	Calumet	167,750	174,200	-3.7%	134	110	+21.8%
Northeast	Door	223,000	213,950	+4.2%	91	98	-7.1%
Northeast	Fond du Lac	137,500	125,500	+9.6%	240	192	+25.0%
Northeast	Green Lake	132,250	112,490	+17.6%	56	56	0%
Northeast	Kewaunee	120,000	105,900	+13.3%	24	47	-48.9%
Northeast	Manitowoc	89,500	109,000	-17.9%	194	172	+12.8%
Northeast	Marinette	86,250	82,500	+4.5%	86	105	-18.1%
Northeast	Menominee	NA	NA	NA	3	7	-57.1%
Northeast	Oconto	162,750	140,000	+16.2%	92	90	+2.2%
Northeast	Outagamie	170,400	142,000	+20.0%	363	449	-19.2%
Northeast	Shawano	107,000	115,000	-7.0%	57	82	-30.5%
Northeast	Waupaca	119,250	116,750	+2.1%	106	116	-8.6%
Northeast	Winnebago	134,900	136,225	-1.0%	405	366	+10.7%
<b>Northeast</b>	<b>Regional Total</b>	<b>148,000</b>	<b>138,400</b>	<b>+6.9%</b>	<b>2,439</b>	<b>2,491</b>	<b>-2.1%</b>

Region	County	Median Price			Sales		
		YTD 2018	YTD 2017	% Change	YTD 2018	YTD 2017	% Change
Central	Adams	110,400	103,500	+6.7%	89	66	+34.8%
Central	Clark	92,900	80,000	+16.1%	47	55	-14.5%
Central	Juneau	98,200	105,000	-6.5%	74	59	+25.4%
Central	Marathon	149,900	126,000	+19.0%	318	268	+18.7%
Central	Marquette	93,900	90,000	+4.3%	55	41	+34.1%
Central	Portage	161,500	151,000	+7.0%	126	109	+15.6%
Central	Waushara	136,000	113,750	+19.6%	107	52	+105.8%
Central	Wood	110,000	99,950	+10.1%	124	166	-25.3%
<b>Central</b>	<b>Regional Total</b>	<b>134,500</b>	<b>114,000</b>	<b>+18.0%</b>	<b>940</b>	<b>816</b>	<b>+15.2%</b>

Region	County	Median Price			Sales		
		YTD 2018	YTD 2017	% Change	YTD 2018	YTD 2017	% Change
North	Ashland	77,000	90,000	-14.4%	29	21	+38.1%
North	Barron	130,000	126,500	+2.8%	107	132	-18.9%
North	Bayfield	121,300	164,000	-26.0%	48	52	-7.7%
North	Burnett	150,000	140,000	+7.1%	105	111	-5.4%
North	Douglas	107,500	118,000	-8.9%	102	87	+17.2%
North	Florence	NA	NA	NA	NA	1	NA
North	Forest	148,000	90,000	+64.4%	11	15	-26.7%
North	Iron	173,900	184,000	-5.5%	15	16	-6.2%
North	Langlade	72,500	81,250	-10.8%	82	58	+41.4%
North	Lincoln	108,000	86,700	+24.6%	90	74	+21.6%
North	Oneida	163,500	157,600	+3.7%	146	120	+21.7%
North	Polk	145,000	156,800	-7.5%	105	153	-31.4%
North	Price	107,000	115,000	-7.0%	44	61	-27.9%
North	Rusk	117,000	105,000	+11.4%	25	30	-16.7%
North	Sawyer	219,850	140,500	+56.5%	88	83	+6.0%
North	Taylor	119,000	85,000	+40.0%	28	15	+86.7%
North	Vilas	196,150	174,900	+12.1%	106	87	+21.8%
North	Washburn	150,000	161,875	-7.3%	64	60	+6.7%
<b>North</b>	<b>Regional Total</b>	<b>137,500</b>	<b>134,225</b>	<b>+2.4%</b>	<b>1,195</b>	<b>1,176</b>	<b>+1.6%</b>

Statewide Median Price			Statewide Sales		
YTD 2018	YTD 2017	% Change	YTD 2018	YTD 2017	% Change
170,000	159,900	+6.3%	13,772	13,486	+2.1%