



Summary of Wisconsin Housing Statistics

	Monthly			Year-to-Date		
	Mar 2020	Mar 2019	% Change	Mar 2020	Mar 2019	% Change
Unit Sales	5,683	5,266	+7.9%	14,020	13,142	+6.7%
Median Price	\$207,500	\$185,000	+12.2%	\$196,000	\$179,500	+9.2%
New Listings	8,597	8,497	+1.2%	x	X	X
Total Listings	25,084	27,848	-9.9%	x	X	X
Months of Inventory	3.6	4.1	-12.2%	x	X	X
Average Days on Market	107	110	-2.7%	x	X	X
WI Housing Affordability Index	207	210	-1.4%	x	X	X

Housing Price Range Statistics

Price Range	Total Mar 2020 Listings	Average Days on Market (Apr 2019 - Mar 2020)	Total Sold (Apr 2019 - Mar 2020)	Total Volume Sold (Apr 2019 - Mar 2020)	Months of Inventory (Apr 2019 - Mar 2020)
\$0-\$124,999	4,797	161	16,468	\$1,367,632,585	3.5
\$125,000 - \$199,999	5,669	109	25,310	\$4,072,508,801	2.7
\$200,000 - \$349,999	7,756	113	28,371	\$7,493,250,509	3.3
\$350,000 - \$499,999	3,734	119	8,880	\$3,601,359,813	5.0
\$500,000 and higher	3,129	167	4,141	\$3,023,245,858	9.1

Inventory by Urban Classification

County type	Mar 2020	Mar 2019
Metropolitan Counties Combined	3.1	3.4
Micropolitan Counties Combined	3.9	4.6
Rural Counties Combined	5.8	6.9
All Wisconsin Counties	3.6	4.1

Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha, and Winnebago.

Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Lincoln, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.

Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.



Report Criteria: Reflecting data for: March 2020 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change
Central	Adams	147,500	140,000	+5.4%	36	29	+24.1%	5.6	7.4	-24.3%	131	145	-9.7%
	Clark	109,000	90,450	+20.5%	15	10	+50.0%	5.8	7.2	-19.4%	195	198	-1.5%
	Juneau	147,900	148,500	-0.4%	33	22	+50.0%	6.0	6.5	-7.7%	160	136	+17.6%
	Marathon	154,000	169,250	-9.0%	98	112	-12.5%	3.4	3.4	0.0%	108	123	-12.2%
	Marquette	198,000	114,000	+73.7%	11	14	-21.4%	6.1	7.2	-15.3%	153	210	-27.1%
	Portage	194,750	167,781	+16.1%	52	48	+8.3%	3.1	3.3	-6.1%	128	106	+20.8%
	Waushara	109,500	131,500	-16.7%	24	20	+20.0%	5.4	5.1	+5.9%	158	185	-14.6%
	Wood	126,000	132,000	-4.5%	54	45	+20.0%	2.9	3.5	-17.1%	109	120	-9.2%
Central Regional Total		150,000	150,000	0.0%	323	300	+7.7%	4.1	4.5	-8.9%	128	133	-3.8%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change
North	Ashland	50,000	50,000	0.0%	15	11	+36.4%	12.2	14.7	-17.0%	232	132	+75.8%
	Barron	135,000	161,950	-16.6%	37	50	-26.0%	4.3	5.2	-17.3%	122	126	-3.2%
	Bayfield	128,750	165,000	-22.0%	18	18	0.0%	11.1	14.9	-25.5%	165	191	-13.6%
	Burnett	160,000	135,000	+18.5%	30	37	-18.9%	3.9	4.3	-9.3%	177	129	+37.2%
	Douglas	165,000	117,900	+39.9%	35	39	-10.3%	6.2	8.0	-22.5%	103	89	+15.7%
	Florence	NA	NA	NA	1	NA	NA	10.2	25.1	-59.4%	35	NA	NA
	Forest	NA	NA	NA	9	8	+12.5%	9.3	7.1	+31.0%	210	100	+110.0%
	Iron	NA	NA	NA	9	5	+80.0%	15.8	14.8	+6.8%	233	240	-2.9%
	Langlade	115,000	102,450	+12.2%	23	10	+130.0%	5.4	8.7	-37.9%	161	295	-45.4%
	Lincoln	160,000	139,900	+14.4%	36	33	+9.1%	4.8	5.5	-12.7%	182	193	-5.7%
	Oneida	185,000	172,000	+7.6%	47	39	+20.5%	5.0	6.4	-21.9%	175	165	+6.1%
	Polk	169,900	212,800	-20.2%	41	44	-6.8%	3.7	3.9	-5.1%	105	144	-27.1%
	Price	170,000	136,450	+24.6%	18	22	-18.2%	10.4	11.5	-9.6%	259	235	+10.2%
	Rusk	142,116	69,900	+103.3%	14	11	+27.3%	5.4	7.4	-27.0%	188	99	+89.9%
	Sawyer	145,000	270,000	-46.3%	23	23	0.0%	7.1	10.5	-32.4%	244	222	+9.9%
Taylor	138,500	155,000	-10.6%	21	13	+61.5%	5.1	6.4	-20.3%	158	190	-16.8%	
Vilas	169,500	202,500	-16.3%	38	32	+18.8%	7.5	7.6	-1.3%	186	209	-11.0%	
Washburn	127,000	164,900	-23.0%	27	21	+28.6%	5.0	7.5	-33.3%	131	141	-7.1%	
North Regional Total		151,750	150,000	+1.2%	442	416	+6.3%	6.0	7.3	-17.8%	166	161	+3.1%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change
Northeast	Brown	215,000	174,900	+22.9%	229	247	-7.3%	3.2	3.3	-3.0%	94	100	-6.0%
	Calumet	236,500	164,950	+43.4%	53	58	-8.6%	3.7	4.0	-7.5%	93	109	-14.7%
	Door	264,000	199,250	+32.5%	41	40	+2.5%	6.1	7.8	-21.8%	191	201	-5.0%
	Fond du Lac	154,000	125,000	+23.2%	113	95	+18.9%	3.5	3.9	-10.3%	107	135	-20.7%
	Green Lake	160,000	138,500	+15.5%	17	18	-5.6%	9.1	6.8	+33.8%	269	207	+30.0%
	Kewaunee	153,000	106,900	+43.1%	15	13	+15.4%	6.9	5.1	+35.3%	136	93	+46.2%
	Manitowoc	127,450	114,500	+11.3%	64	80	-20.0%	3.3	4.5	-26.7%	114	113	+0.9%
	Marinette	109,900	122,000	-9.9%	39	44	-11.4%	5.5	6.3	-12.7%	170	121	+40.5%
	Menominee	NA	NA	NA	6	1	+500.0%	4.7	5.0	-6.0%	189	217	-12.9%
	Oconto	149,900	158,000	-5.1%	31	31	0.0%	5.8	5.5	+5.5%	134	163	-17.8%
	Outagamie	190,000	174,950	+8.6%	165	156	+5.8%	2.9	3.0	-3.3%	92	81	+13.6%
	Shawano	155,000	117,500	+31.9%	31	32	-3.1%	4.5	6.2	-27.4%	129	124	+4.0%
	Waupaca	167,900	138,500	+21.2%	33	53	-37.7%	3.8	5.7	-33.3%	150	164	-8.5%
	Winnebago	169,450	141,000	+20.2%	160	141	+13.5%	2.9	3.2	-9.4%	92	106	-13.2%
Northeast Regional Total		178,000	156,000	+14.1%	997	1,009	-1.2%	3.7	4.2	-11.9%	111	116	-4.3%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change
South Central	Columbia	230,000	182,500	+26.0%	59	53	+11.3%	4.1	4.1	0.0%	144	126	+14.3%
	Crawford	NA	NA	NA	8	9	-11.1%	7.6	8.2	-7.3%	172	166	+3.6%
	Dane	300,000	282,750	+6.1%	604	572	+5.6%	3.2	3.5	-8.6%	101	100	+1.0%
	Dodge	157,750	147,800	+6.7%	98	73	+34.2%	3.3	4.0	-17.5%	107	122	-12.3%
	Grant	129,900	152,000	-14.5%	33	32	+3.1%	5.0	5.4	-7.4%	149	132	+12.9%
	Green	168,950	181,000	-6.7%	28	28	0.0%	3.4	3.7	-8.1%	127	92	+38.0%
	Iowa	190,000	180,000	+5.6%	23	17	+35.3%	4.0	5.5	-27.3%	132	142	-7.0%
	Jefferson	212,500	198,000	+7.3%	79	71	+11.3%	3.8	4.2	-9.5%	103	128	-19.5%
	Lafayette	164,500	NA	NA	10	9	+11.1%	5.6	5.1	+9.8%	115	114	+0.9%
	Richland	152,900	NA	NA	15	6	+150.0%	5.8	5.9	-1.7%	151	234	-35.5%
	Rock	176,000	162,950	+8.0%	185	160	+15.6%	2.8	3.0	-6.7%	98	103	-4.9%
	Sauk	200,000	189,950	+5.3%	63	62	+1.6%	3.8	4.7	-19.1%	124	117	+6.0%
South Central Regional Total		240,000	229,900	+4.4%	1,205	1,092	+10.3%	3.5	3.8	-7.9%	108	109	-0.9%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change
Southeast	Kenosha	219,650	182,797	+20.2%	178	178	0.0%	3.0	3.1	-3.2%	85	82	+3.7%
	Milwaukee	180,000	159,000	+13.2%	901	836	+7.8%	2.7	3.1	-12.9%	79	81	-2.5%
	Ozaukee	335,250	282,450	+18.7%	94	96	-2.1%	3.6	4.2	-14.3%	107	100	+7.0%
	Racine	186,500	163,900	+13.8%	210	167	+25.7%	3.2	3.1	+3.2%	94	89	+5.6%
	Sheboygan	141,000	148,400	-5.0%	98	99	-1.0%	3.2	3.9	-17.9%	114	118	-3.4%
	Walworth	260,000	221,000	+17.6%	133	118	+12.7%	4.5	5.4	-16.7%	129	128	+0.8%
	Washington	255,000	260,450	-2.1%	139	128	+8.6%	2.8	3.3	-15.2%	80	96	-16.7%
	Waukesha	319,500	299,300	+6.7%	453	361	+25.5%	2.8	3.4	-17.6%	88	95	-7.4%
Southeast Regional Total		229,000	196,000	+16.8%	2,206	1,983	+11.2%	3.0	3.4	-11.8%	88	91	-3.3%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change
West	Buffalo	NA	NA	NA	9	9	0.0%	5.6	8.0	-30.0%	146	183	-20.2%
	Chippewa	189,900	168,500	+12.7%	59	42	+40.5%	4.0	4.3	-7.0%	118	114	+3.5%
	Dunn	205,000	169,000	+21.3%	43	39	+10.3%	3.7	3.6	+2.8%	132	139	-5.0%
	Eau Claire	182,000	179,900	+1.2%	84	91	-7.7%	3.0	3.3	-9.1%	99	100	-1.0%
	Jackson	136,000	135,000	+0.7%	15	15	0.0%	4.4	6.3	-30.2%	122	146	-16.4%
	La Crosse	205,000	183,000	+12.0%	105	83	+26.5%	2.9	2.8	+3.6%	81	93	-12.9%
	Monroe	172,000	157,000	+9.6%	27	39	-30.8%	4.7	4.7	0.0%	124	124	0.0%
	Pepin	195,000	NA	NA	10	6	+66.7%	5.4	4.7	+14.9%	105	125	-16.0%
	Pierce	236,500	240,250	-1.6%	29	22	+31.8%	3.7	3.1	+19.4%	84	80	+5.0%
	St. Croix	283,450	231,000	+22.7%	78	90	-13.3%	3.2	2.9	+10.3%	108	119	-9.2%
	Trempealeau	166,000	143,400	+15.8%	26	18	+44.4%	4.3	5.9	-27.1%	184	155	+18.7%
	Vernon	173,000	151,200	+14.4%	25	12	+108.3%	5.7	4.5	+26.7%	127	231	-45.0%
West Regional Total		200,000	185,250	+8.0%	510	466	+9.4%	3.6	3.6	0.0%	109	117	-6.8%

Statewide Median Price			Statewide Sales			Statewide Avg Days On Market		
3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change
207,500	185,000	+12.2%	5,683	5,266	+7.9%	107	110	-2.7%

Statewide Months Inventory			Statewide New Listings			Statewide Total Listings		
3/2020	3/2019	% Change	3/2020	3/2019	% Change	3/2020	3/2019	% Change
3.6	4.1	-12.2%	8,597	8,497	+1.2%	25,084	27,848	-9.9%

Price Range Stats

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	4,797	161	16,468	1,367,632,585	3.5
\$125,000 - \$199,999	5,669	109	25,310	4,072,508,801	2.7
\$200,000 - \$349,999	7,756	113	28,371	7,493,250,509	3.3
\$350,000 - \$499,999	3,734	119	8,880	3,601,359,813	5.0
\$500,000+	3,129	167	4,141	3,023,245,858	9.1

Months of Inventory by Broad Urban-Rural Classification

Category	March 2020	March 2019
Metropolitan Counties Combined	3.1	3.4
Micropolitan Counties Combined	3.9	4.6
Rural Counties Combined	5.8	6.9
State Total	3.6	4.1



Report Criteria: Reflecting YTD data through: March 2020 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 3/2020	Through 3/2019	% Change	Through 3/2020	Through 3/2019	% Change
Central	Adams	158,000	135,000	+17.0%	81	70	+15.7%
	Clark	120,000	90,500	+32.6%	40	40	0.0%
	Juneau	124,000	112,250	+10.5%	73	62	+17.7%
	Marathon	159,000	164,450	-3.3%	271	286	-5.2%
	Marquette	147,250	112,000	+31.5%	34	31	+9.7%
	Portage	176,500	165,000	+7.0%	128	122	+4.9%
	Waushara	121,250	124,450	-2.6%	68	59	+15.3%
	Wood	119,950	107,000	+12.1%	132	121	+9.1%
Central Regional Total		147,000	141,000	+4.3%	827	791	+4.6%

Region	County	YTD Median Price			YTD Sales		
		Through 3/2020	Through 3/2019	% Change	Through 3/2020	Through 3/2019	% Change
North	Ashland	88,000	73,000	+20.5%	43	39	+10.3%
	Barron	147,800	150,000	-1.5%	101	131	-22.9%
	Bayfield	143,500	140,500	+2.1%	42	53	-20.8%
	Burnett	165,500	131,250	+26.1%	72	96	-25.0%
	Douglas	132,450	117,900	+12.3%	90	99	-9.1%
	Florence	NA	NA	NA	2	NA	NA
	Forest	106,700	99,950	+6.8%	28	22	+27.3%
	Iron	175,500	154,950	+13.3%	20	14	+42.9%
	Langlade	85,000	107,450	-20.9%	59	32	+84.4%
	Lincoln	132,400	121,000	+9.4%	79	73	+8.2%
	Oneida	169,000	171,000	-1.2%	135	110	+22.7%
	Polk	179,500	193,050	-7.0%	116	116	0.0%
	Price	123,250	135,000	-8.7%	48	40	+20.0%
	Rusk	143,231	75,000	+91.0%	31	33	-6.1%
	Sawyer	218,000	225,000	-3.1%	72	73	-1.4%
	Taylor	130,250	139,900	-6.9%	40	32	+25.0%
	Vilas	205,000	187,500	+9.3%	94	84	+11.9%
Washburn	152,450	121,000	+26.0%	60	71	-15.5%	
North Regional Total		154,250	143,000	+7.9%	1,132	1,118	+1.3%

Region	County	YTD Median Price			YTD Sales		
		Through 3/2020	Through 3/2019	% Change	Through 3/2020	Through 3/2019	% Change
Northeast	Brown	198,450	174,950	+13.4%	590	566	+4.2%
	Calumet	198,000	182,675	+8.4%	129	128	+0.8%
	Door	231,000	195,000	+18.5%	117	117	0.0%
	Fond du Lac	145,200	130,800	+11.0%	272	232	+17.2%
	Green Lake	160,000	127,500	+25.5%	37	58	-36.2%
	Kewaunee	155,658	114,900	+35.5%	40	59	-32.2%
	Manitowoc	115,000	112,000	+2.7%	180	186	-3.2%
	Marinette	100,000	136,500	-26.7%	103	105	-1.9%
	Menominee	NA	NA	NA	6	2	+200.0%
	Oconto	137,000	164,000	-16.5%	83	86	-3.5%
	Outagamie	186,750	172,250	+8.4%	416	402	+3.5%
	Shawano	131,000	100,000	+31.0%	84	63	+33.3%
	Waupaca	159,900	140,250	+14.0%	95	108	-12.0%
	Winnebago	162,000	143,000	+13.3%	394	343	+14.9%
Northeast Regional Total		170,000	155,000	+9.7%	2,546	2,455	+3.7%

Region	County	YTD Median Price			YTD Sales		
		Through 3/2020	Through 3/2019	% Change	Through 3/2020	Through 3/2019	% Change
South Central	Columbia	218,500	172,000	+27.0%	133	118	+12.7%
	Crawford	130,000	97,450	+33.4%	33	28	+17.9%
	Dane	295,000	280,000	+5.4%	1,421	1,369	+3.8%
	Dodge	160,000	149,950	+6.7%	209	160	+30.6%
	Grant	129,650	150,000	-13.6%	72	65	+10.8%
	Green	164,500	173,450	-5.2%	61	76	-19.7%
	Iowa	192,500	175,000	+10.0%	48	37	+29.7%
	Jefferson	220,000	210,000	+4.8%	210	191	+9.9%
	Lafayette	150,000	120,000	+25.0%	29	27	+7.4%
	Richland	122,500	125,850	-2.7%	32	24	+33.3%
	Rock	172,500	152,575	+13.1%	441	418	+5.5%
	Sauk	199,700	189,900	+5.2%	160	163	-1.8%
	South Central Regional Total		237,500	225,000	+5.6%	2,849	2,676

Region	County	YTD Median Price			YTD Sales		
		Through 3/2020	Through 3/2019	% Change	Through 3/2020	Through 3/2019	% Change
Southeast	Kenosha	189,450	175,000	+8.3%	434	412	+5.3%
	Milwaukee	169,000	154,500	+9.4%	2,201	2,102	+4.7%
	Ozaukee	322,450	289,570	+11.4%	240	193	+24.4%
	Racine	176,764	160,250	+10.3%	512	492	+4.1%
	Sheboygan	155,000	150,000	+3.3%	292	251	+16.3%
	Walworth	245,000	193,000	+26.9%	331	298	+11.1%
	Washington	250,000	228,000	+9.6%	341	291	+17.2%
	Waukesha	309,000	287,750	+7.4%	1,060	919	+15.3%
Southeast Regional Total		210,000	187,000	+12.3%	5,411	4,958	+9.1%

Region	County	YTD Median Price			YTD Sales		
		Through 3/2020	Through 3/2019	% Change	Through 3/2020	Through 3/2019	% Change
West	Buffalo	147,500	150,450	-2.0%	30	18	+66.7%
	Chippewa	180,000	155,000	+16.1%	155	115	+34.8%
	Dunn	184,000	157,000	+17.2%	106	93	+14.0%
	Eau Claire	187,000	180,525	+3.6%	223	244	-8.6%
	Jackson	136,000	144,950	-6.2%	32	38	-15.8%
	La Crosse	190,250	183,000	+4.0%	252	209	+20.6%
	Monroe	168,000	147,000	+14.3%	93	78	+19.2%
	Pepin	162,500	117,000	+38.9%	21	13	+61.5%
	Pierce	234,425	220,000	+6.6%	56	49	+14.3%
	St. Croix	259,700	232,700	+11.6%	188	212	-11.3%
	Trempealeau	143,500	139,950	+2.5%	56	38	+47.4%
	Vernon	155,000	127,500	+21.6%	43	37	+16.2%
West Regional Total		190,000	179,950	+5.6%	1,255	1,144	+9.7%

YTD Statewide Median Price

Through 3/2020	Through 3/2019	% Change
196,000	179,500	+9.2%

YTD Statewide Sales

Through 3/2020	Through 3/2019	% Change
14,020	13,142	+6.7%