



Wisconsin Housing Statistics						
	Monthly			Year-to-Date		
	Oct 2018	Oct 2017	% Change	Jan-Oct 2018	Jan-Oct 2017	% Change
Unit Sales	7,295	7,456	-2.2%	70,871	72,457	-2.2%
Median Price	\$182,500	\$173,650	+5.1%	\$184,000	\$173,000	+6.4%
New Listings	7,915	7,724	+2.5%	x	x	x
Total Listings	31,417	36,210	-13.2%	x	x	x
Months of Inventory	4.5	5.2	-13.5%	x	x	x
Average Days on Market	97	109	-11.0%	x	x	x
WI Housing Affordability Index	196	219	-10.5%	x	x	x

Housing Price Range Statistics					
Price Range	Total Oct 2018 Listings	Average Days on Market (Nov 2017 - Oct 2018)	Total Sold (Nov 2017 - Oct 2018)	Total Volume Sold (Nov 2017 - Oct 2018)	Months of Inventory (Nov 2017 - Oct 2018)
\$0-\$124,999	7,427	130	20,811	\$1,708,454,000	4.3
\$125,000 - \$199,999	7,666	97	25,812	\$4,110,011,071	3.6
\$200,000 – \$349,999	9,267	111	25,418	\$6,649,507,625	4.4
\$350,000 - \$499,999	3,661	130	7,397	\$2,982,316,325	5.9
\$500,000 and higher	3,357	175	3,535	\$2,574,604,745	11.4



**Report Criteria:** Reflecting data for: October 2018 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change
Central	Adams	104,650	114,700	-8.8%	48	61	-21.3%	7.4	8.6	-14.0%	164	136	+20.6%
	Clark	105,000	92,500	+13.5%	31	36	-13.9%	7.1	7.0	+1.4%	94	194	-51.5%
	Juneau	115,000	99,450	+15.6%	33	34	-2.9%	7.4	8.1	-8.6%	123	183	-32.8%
	Marathon	155,000	154,950	0.0%	183	160	+14.4%	4.3	4.3	0.0%	89	97	-8.2%
	Marquette	133,000	122,750	+8.4%	30	26	+15.4%	7.8	11.3	-31.0%	149	293	-49.1%
	Portage	175,000	165,900	+5.5%	72	63	+14.3%	4.3	4.8	-10.4%	83	101	-17.8%
	Waushara	125,900	129,000	-2.4%	33	34	-2.9%	6.3	8.6	-26.7%	126	168	-25.0%
	Wood	133,300	106,500	+25.2%	78	79	-1.3%	4.1	4.8	-14.6%	114	110	+3.6%
<b>Central Regional Total</b>		<b>140,500</b>	<b>130,000</b>	<b>+8.1%</b>	<b>508</b>	<b>493</b>	<b>+3.0%</b>	<b>5.3</b>	<b>6.0</b>	<b>-11.7%</b>	<b>108</b>	<b>133</b>	<b>-18.8%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change
North	Ashland	88,000	128,000	-31.3%	19	25	-24.0%	13.5	14.2	-4.9%	183	245	-25.3%
	Barron	175,000	129,500	+35.1%	67	71	-5.6%	6.2	6.3	-1.6%	105	124	-15.3%
	Bayfield	182,000	163,725	+11.2%	34	36	-5.6%	15.3	14.8	+3.4%	202	233	-13.3%
	Burnett	143,000	152,000	-5.9%	70	61	+14.8%	5.0	7.1	-29.6%	92	117	-21.4%
	Douglas	155,000	164,900	-6.0%	67	53	+26.4%	7.2	7.2	0.0%	150	94	+59.6%
	Florence	NA	NA	NA	1	2	-50.0%	27.6	21.2	+30.2%	86	156	-44.9%
	Forest	112,270	198,000	-43.3%	21	17	+23.5%	10.5	16.5	-36.4%	173	158	+9.5%
	Iron	179,950	110,000	+63.6%	12	3	+300.0%	16.7	21.9	-23.7%	300	111	+170.3%
	Langlade	83,700	96,500	-13.3%	30	33	-9.1%	8.7	8.8	-1.1%	104	214	-51.4%
	Lincoln	128,000	142,500	-10.2%	48	40	+20.0%	5.9	8.8	-33.0%	128	125	+2.4%
	Oneida	183,750	152,750	+20.3%	80	96	-16.7%	7.8	12.1	-35.5%	150	165	-9.1%
	Polk	172,500	138,000	+25.0%	99	82	+20.7%	4.5	4.2	+7.1%	103	103	0.0%
	Price	99,950	103,000	-3.0%	36	25	+44.0%	12.4	15.4	-19.5%	158	305	-48.2%
	Rusk	153,350	80,000	+91.7%	18	13	+38.5%	8.8	10.9	-19.3%	140	205	-31.7%
	Sawyer	227,450	205,000	+11.0%	62	55	+12.7%	10.7	14.1	-24.1%	180	306	-41.2%
	Taylor	123,000	133,500	-7.9%	24	17	+41.2%	8.0	9.3	-14.0%	241	108	+123.1%
Vilas	215,950	209,250	+3.2%	84	64	+31.3%	10.3	15.2	-32.2%	166	183	-9.3%	
Washburn	159,000	180,000	-11.7%	43	29	+48.3%	8.3	10.0	-17.0%	156	112	+39.3%	
<b>North Regional Total</b>		<b>158,500</b>	<b>150,000</b>	<b>+5.7%</b>	<b>815</b>	<b>722</b>	<b>+12.9%</b>	<b>8.2</b>	<b>10.0</b>	<b>-18.0%</b>	<b>145</b>	<b>165</b>	<b>-12.1%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change
Northeast	Brown	184,950	169,000	+9.4%	296	311	-4.8%	3.8	4.1	-7.3%	77	85	-9.4%
	Calumet	174,500	192,500	-9.4%	66	69	-4.3%	4.5	4.7	-4.3%	73	126	-42.1%
	Door	245,000	206,000	+18.9%	80	100	-20.0%	9.1	11.9	-23.5%	233	229	+1.7%
	Fond du Lac	147,000	139,000	+5.8%	132	130	+1.5%	4.6	5.4	-14.8%	113	105	+7.6%
	Green Lake	142,950	118,000	+21.1%	26	39	-33.3%	8.6	10.4	-17.3%	288	249	+15.7%
	Kewaunee	156,250	103,900	+50.4%	18	21	-14.3%	8.1	5.2	+55.8%	182	134	+35.8%
	Manitowoc	102,750	97,000	+5.9%	100	111	-9.9%	4.3	5.5	-21.8%	83	126	-34.1%
	Marinette	110,000	84,500	+30.2%	74	64	+15.6%	7.6	10.1	-24.8%	122	162	-24.7%
	Menominee	NA	NA	NA	5	5	0.0%	9.9	7.9	+25.3%	194	160	+21.3%
	Oconto	180,000	165,000	+9.1%	47	69	-31.9%	6.8	9.0	-24.4%	112	138	-18.8%
	Outagamie	178,450	160,000	+11.5%	212	245	-13.5%	3.5	3.7	-5.4%	67	89	-24.7%
	Shawano	107,295	126,000	-14.8%	42	43	-2.3%	6.2	6.3	-1.6%	126	161	-21.7%
	Waupaca	125,300	138,000	-9.2%	48	65	-26.2%	7.0	7.5	-6.7%	106	163	-35.0%
	Winnebago	155,000	139,900	+10.8%	226	245	-7.8%	3.7	3.9	-5.1%	77	103	-25.2%
<b>Northeast Regional Total</b>		<b>160,450</b>	<b>148,000</b>	<b>+8.4%</b>	<b>1,372</b>	<b>1,517</b>	<b>-9.6%</b>	<b>4.9</b>	<b>5.5</b>	<b>-10.9%</b>	<b>100</b>	<b>121</b>	<b>-17.4%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change
South Central	Columbia	187,500	189,000	-0.8%	75	68	+10.3%	4.1	4.8	-14.6%	89	106	-16.0%
	Crawford	126,000	129,950	-3.0%	13	22	-40.9%	8.1	9.0	-10.0%	187	144	+29.9%
	Dane	273,000	267,000	+2.2%	663	651	+1.8%	3.3	3.5	-5.7%	93	90	+3.3%
	Dodge	141,000	145,190	-2.9%	98	112	-12.5%	4.7	4.9	-4.1%	112	113	-0.9%
	Grant	125,000	122,000	+2.5%	37	43	-14.0%	5.9	6.6	-10.6%	114	106	+7.5%
	Green	200,000	135,000	+48.1%	45	34	+32.4%	3.6	4.0	-10.0%	104	102	+2.0%
	Iowa	179,900	179,900	0.0%	23	21	+9.5%	6.6	6.9	-4.3%	100	103	-2.9%
	Jefferson	193,800	188,500	+2.8%	109	118	-7.6%	4.5	4.1	+9.8%	90	97	-7.2%
	Lafayette	117,000	114,000	+2.6%	11	16	-31.3%	6.0	8.1	-25.9%	265	144	+84.0%
	Richland	133,500	135,500	-1.5%	15	24	-37.5%	5.8	6.4	-9.4%	90	139	-35.3%
	Rock	155,250	149,900	+3.6%	244	195	+25.1%	3.8	3.7	+2.7%	72	78	-7.7%
	Sauk	179,675	178,750	+0.5%	84	94	-10.6%	5.0	6.3	-20.6%	109	156	-30.1%
<b>South Central Regional Total</b>		<b>220,000</b>	<b>210,000</b>	<b>+4.8%</b>	<b>1,417</b>	<b>1,398</b>	<b>+1.4%</b>	<b>3.9</b>	<b>4.2</b>	<b>-7.1%</b>	<b>94</b>	<b>100</b>	<b>-6.0%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change
Southeast	Kenosha	172,000	173,500	-0.9%	200	199	+0.5%	3.2	4.1	-22.0%	65	76	-14.5%
	Milwaukee	161,000	145,000	+11.0%	901	1,015	-11.2%	3.4	4.3	-20.9%	75	88	-14.8%
	Ozaukee	300,000	267,000	+12.4%	109	129	-15.5%	4.3	4.3	0.0%	92	85	+8.2%
	Racine	170,900	160,000	+6.8%	255	277	-7.9%	3.9	3.9	0.0%	69	92	-25.0%
	Sheboygan	149,950	156,750	-4.3%	120	146	-17.8%	4.7	5.0	-6.0%	73	95	-23.2%
	Walworth	228,500	210,250	+8.7%	195	178	+9.6%	6.1	6.4	-4.7%	137	133	+3.0%
	Washington	225,000	230,000	-2.2%	175	176	-0.6%	3.4	3.7	-8.1%	77	86	-10.5%
	Waukesha	274,900	277,000	-0.8%	517	539	-4.1%	3.6	3.8	-5.3%	74	92	-19.6%
<b>Southeast Regional Total</b>		<b>197,000</b>	<b>188,000</b>	<b>+4.8%</b>	<b>2,472</b>	<b>2,659</b>	<b>-7.0%</b>	<b>3.7</b>	<b>4.3</b>	<b>-14.0%</b>	<b>79</b>	<b>91</b>	<b>-13.2%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change
West	Buffalo	NA	NA	NA	6	9	-33.3%	7.4	9.4	-21.3%	143	112	+27.7%
	Chippewa	171,000	152,000	+12.5%	78	63	+23.8%	5.0	4.8	+4.2%	100	102	-2.0%
	Dunn	166,500	162,000	+2.8%	74	47	+57.4%	4.3	5.5	-21.8%	77	83	-7.2%
	Eau Claire	179,900	173,900	+3.5%	129	108	+19.4%	3.6	3.8	-5.3%	76	116	-34.5%
	Jackson	141,450	116,500	+21.4%	34	21	+61.9%	6.6	6.7	-1.5%	142	142	0.0%
	La Crosse	181,000	190,000	-4.7%	134	142	-5.6%	3.0	3.7	-18.9%	72	81	-11.1%
	Monroe	129,900	136,000	-4.5%	45	51	-11.8%	5.3	6.3	-15.9%	106	103	+2.9%
	Pepin	125,000	100,000	+25.0%	17	10	+70.0%	4.1	10.4	-60.6%	107	99	+8.1%
	Pierce	220,725	212,000	+4.1%	28	41	-31.7%	3.3	4.4	-25.0%	96	102	-5.9%
	St. Croix	258,950	242,250	+6.9%	120	122	-1.6%	3.1	3.6	-13.9%	96	82	+17.1%
	Trempealeau	147,500	126,000	+17.1%	22	22	0.0%	7.9	5.7	+38.6%	91	109	-16.5%
	Vernon	181,250	154,900	+17.0%	24	31	-22.6%	6.4	7.1	-9.9%	138	84	+64.3%
<b>West Regional Total</b>		<b>185,000</b>	<b>175,000</b>	<b>+5.7%</b>	<b>711</b>	<b>667</b>	<b>+6.6%</b>	<b>4.1</b>	<b>4.6</b>	<b>-10.9%</b>	<b>91</b>	<b>96</b>	<b>-5.2%</b>

<b>Statewide Median Price</b>			<b>Statewide Sales</b>			<b>Statewide Avg Days On Market</b>		
10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change
182,500	173,650	+5.1%	7,295	7,456	-2.2%	97	109	-11.0%

  

<b>Statewide Months Inventory</b>			<b>Statewide New Listings</b>			<b>Statewide Total Listings</b>		
10/2018	10/2017	% Change	10/2018	10/2017	% Change	10/2018	10/2017	% Change
4.5	5.2	-13.5%	7,915	7,724	+2.5%	31,417	36,210	-13.2%

### Price Range Stats

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	7,427	130	20,811	1,708,454,000	4.3
\$125,000 - \$199,999	7,666	97	25,812	4,110,011,071	3.6
\$200,000 - \$349,999	9,267	111	25,418	6,649,507,625	4.4
\$350,000 - \$499,999	3,661	130	7,397	2,982,316,325	5.9
\$500,000+	3,357	175	3,535	2,574,604,745	11.4



Wisconsin  
REALTORS®  
Association

# Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

**Report Criteria:** Reflecting YTD data through: October 2018 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 10/2018	Through 10/2017	% Change	Through 10/2018	Through 10/2017	% Change
Central	Adams	128,000	124,325	+3.0%	466	474	-1.7%
	Clark	105,000	100,000	+5.0%	242	274	-11.7%
	Juneau	126,000	116,000	+8.6%	335	315	+6.3%
	Marathon	159,900	145,000	+10.3%	1,586	1,539	+3.1%
	Marquette	138,000	122,000	+13.1%	262	237	+10.5%
	Portage	171,000	163,000	+4.9%	650	653	-0.5%
	Waushara	135,000	132,000	+2.3%	350	333	+5.1%
	Wood	121,500	110,000	+10.5%	835	855	-2.3%
<b>Central Regional Total</b>		<b>143,000</b>	<b>130,000</b>	<b>+10.0%</b>	<b>4,726</b>	<b>4,680</b>	<b>+1.0%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 10/2018	Through 10/2017	% Change	Through 10/2018	Through 10/2017	% Change
North	Ashland	90,000	103,250	-12.8%	153	160	-4.4%
	Barron	158,750	135,000	+17.6%	646	656	-1.5%
	Bayfield	161,950	167,000	-3.0%	280	293	-4.4%
	Burnett	159,000	158,000	+0.6%	585	569	+2.8%
	Douglas	138,500	135,000	+2.6%	523	517	+1.2%
	Florence	139,750	112,500	+24.2%	8	12	-33.3%
	Forest	145,000	153,500	-5.5%	130	114	+14.0%
	Iron	159,582	139,375	+14.5%	70	62	+12.9%
	Langlade	87,200	91,000	-4.2%	298	329	-9.4%
	Lincoln	128,000	112,750	+13.5%	486	398	+22.1%
	Oneida	171,000	175,500	-2.6%	788	669	+17.8%
	Polk	172,900	159,900	+8.1%	717	808	-11.3%
	Price	100,000	107,750	-7.2%	243	256	-5.1%
	Rusk	115,000	108,000	+6.5%	149	165	-9.7%
	Sawyer	194,000	175,000	+10.9%	462	460	+0.4%
	Taylor	118,950	117,250	+1.4%	186	156	+19.2%
	Vilas	229,000	192,750	+18.8%	582	500	+16.4%
Washburn	168,750	148,450	+13.7%	362	344	+5.2%	
<b>North Regional Total</b>		<b>155,000</b>	<b>145,000</b>	<b>+6.9%</b>	<b>6,668</b>	<b>6,468</b>	<b>+3.1%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 10/2018	Through 10/2017	% Change	Through 10/2018	Through 10/2017	% Change
Northeast	Brown	183,250	169,450	+8.1%	2,934	3,042	-3.6%
	Calumet	180,000	182,100	-1.2%	660	631	+4.6%
	Door	211,500	188,900	+12.0%	676	681	-0.7%
	Fond du Lac	138,000	133,750	+3.2%	1,353	1,354	-0.1%
	Green Lake	132,750	130,000	+2.1%	286	322	-11.2%
	Kewaunee	144,500	114,600	+26.1%	179	220	-18.6%
	Manitowoc	110,000	106,500	+3.3%	951	998	-4.7%
	Marinette	104,900	93,500	+12.2%	664	587	+13.1%
	Menominee	266,500	215,000	+24.0%	35	45	-22.2%
	Oconto	147,000	148,500	-1.0%	548	565	-3.0%
	Outagamie	175,000	160,000	+9.4%	2,060	2,135	-3.5%
	Shawano	120,000	116,900	+2.7%	373	453	-17.7%
	Waupaca	137,000	132,500	+3.4%	606	588	+3.1%
	Winnebago	149,900	140,000	+7.1%	2,061	2,115	-2.6%
<b>Northeast Regional Total</b>		<b>156,000</b>	<b>147,000</b>	<b>+6.1%</b>	<b>13,386</b>	<b>13,736</b>	<b>-2.5%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 10/2018	Through 10/2017	% Change	Through 10/2018	Through 10/2017	% Change
South Central	Columbia	199,000	184,500	+7.9%	749	755	-0.8%
	Crawford	134,763	129,900	+3.7%	149	165	-9.7%
	Dane	279,500	265,000	+5.5%	7,135	7,367	-3.1%
	Dodge	146,750	137,750	+6.5%	904	1,069	-15.4%
	Grant	130,000	120,000	+8.3%	363	371	-2.2%
	Green	182,500	160,000	+14.1%	405	431	-6.0%
	Iowa	166,500	160,000	+4.1%	230	236	-2.5%
	Jefferson	210,000	178,000	+18.0%	1,121	1,411	-20.6%
	Lafayette	119,300	113,000	+5.6%	130	115	+13.0%
	Richland	135,000	115,000	+17.4%	151	145	+4.1%
	Rock	155,000	140,000	+10.7%	2,044	2,118	-3.5%
	Sauk	185,000	171,000	+8.2%	848	826	+2.7%
	<b>South Central Regional Total</b>		<b>225,900</b>	<b>210,000</b>	<b>+7.6%</b>	<b>14,229</b>	<b>15,009</b>

Region	County	YTD Median Price			YTD Sales		
		Through 10/2018	Through 10/2017	% Change	Through 10/2018	Through 10/2017	% Change
Southeast	Kenosha	174,900	165,000	+6.0%	2,090	2,035	+2.7%
	Milwaukee	159,000	149,900	+6.1%	10,088	10,195	-1.0%
	Ozaukee	302,250	275,000	+9.9%	1,116	1,199	-6.9%
	Racine	169,900	154,900	+9.7%	2,378	2,476	-4.0%
	Sheboygan	148,450	141,500	+4.9%	1,210	1,225	-1.2%
	Walworth	210,000	194,500	+8.0%	1,627	1,751	-7.1%
	Washington	239,900	216,500	+10.8%	1,781	1,881	-5.3%
	Waukesha	290,000	275,900	+5.1%	5,072	5,234	-3.1%
<b>Southeast Regional Total</b>		<b>198,000</b>	<b>185,000</b>	<b>+7.0%</b>	<b>25,362</b>	<b>25,996</b>	<b>-2.4%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 10/2018	Through 10/2017	% Change	Through 10/2018	Through 10/2017	% Change
West	Buffalo	131,250	150,500	-12.8%	100	96	+4.2%
	Chippewa	170,000	163,000	+4.3%	635	705	-9.9%
	Dunn	168,000	155,000	+8.4%	575	557	+3.2%
	Eau Claire	178,000	171,000	+4.1%	1,251	1,265	-1.1%
	Jackson	128,450	124,900	+2.8%	194	192	+1.0%
	La Crosse	188,500	175,000	+7.7%	1,258	1,236	+1.8%
	Monroe	144,750	142,500	+1.6%	452	435	+3.9%
	Pepin	117,250	105,200	+11.5%	126	102	+23.5%
	Pierce	210,000	199,700	+5.2%	310	366	-15.3%
	St. Croix	245,000	228,300	+7.3%	1,169	1,190	-1.8%
	Trempealeau	150,000	144,250	+4.0%	185	190	-2.6%
	Vernon	152,000	138,250	+9.9%	245	234	+4.7%
<b>West Regional Total</b>		<b>184,000</b>	<b>173,000</b>	<b>+6.4%</b>	<b>6,500</b>	<b>6,568</b>	<b>-1.0%</b>

YTD Statewide Median Price		
Through 10/2018	Through 10/2017	% Change
184,000	173,000	+6.4%

YTD Statewide Sales		
Through 10/2018	Through 10/2017	% Change
70,871	72,457	-2.2%