



Summary of Wisconsin Housing Statistics

	Monthly			Year-to-Date		
	Sep 2019	Sep 2018	% Change	Sep 2019	Sep 2018	% Change
Unit Sales	7,368	7,006	+5.2%	61,947	63,242	-2.0%
Median Price	\$195,000	\$185,000	+5.4%	\$198,500	\$185,000	+7.3%
New Listings	8,898	8,466	+5.1%	x	X	X
Total Listings	32,397	34,754	-6.8%	x	X	X
Months of Inventory	4.9	5.0	-2.0%	x	X	X
Average Days on Market	88	93	-5.4%	x	X	X
WI Housing Affordability Index	207	199	+4.0%	x	X	X

Housing Price Range Statistics

Price Range	Total Sep 2019 Listings	Average Days on Market (Oct 2018 - Sep 2019)	Total Sold (Oct 2018 - Sep 2019)	Total Volume Sold (Oct 2018 - Sep 2019)	Months of Inventory (Oct 2018 - Sep 2019)
\$0-\$124,999	6,405	131	17,238	\$1,439,728,336	4.4
\$125,000 - \$199,999	7,920	88	24,839	\$3,985,804,190	3.8
\$200,000 - \$349,999	9,916	101	26,787	\$7,055,305,610	4.4
\$350,000 - \$499,999	4,330	115	8,043	\$3,258,289,914	6.5
\$500,000 and higher	3,826	158	3,816	\$2,737,627,467	12.0

Inventory by Urban Classification

County type	Sep 2019	Sep 2018
Metropolitan Counties Combined	4.0	4.1
Micropolitan Counties Combined	5.5	5.8
Rural Counties Combined	8.5	8.9
All Wisconsin Counties	4.9	5.0

Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha, and Winnebago.

Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Lincoln, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.

Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.



Report Criteria: Reflecting data for: September 2019 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change
Central	Adams	129,200	125,200	+3.2%	58	34	+70.6%	8.8	8.2	+7.3%	120	193	-37.8%
	Clark	102,500	113,750	-9.9%	28	20	+40.0%	8.6	7.7	+11.7%	113	110	+2.7%
	Juneau	138,500	157,000	-11.8%	42	32	+31.3%	8.6	8.0	+7.5%	89	113	-21.2%
	Marathon	155,000	162,450	-4.6%	167	166	+0.6%	4.2	4.6	-8.7%	79	81	-2.5%
	Marquette	129,900	159,500	-18.6%	31	30	+3.3%	8.3	9.0	-7.8%	159	156	+1.9%
	Portage	192,000	157,175	+22.2%	72	60	+20.0%	4.2	4.7	-10.6%	73	81	-9.9%
	Waushara	130,000	142,000	-8.5%	36	25	+44.0%	7.4	7.2	+2.8%	105	128	-18.0%
	Wood	122,500	135,000	-9.3%	69	71	-2.8%	4.0	4.4	-9.1%	98	83	+18.1%
Central Regional Total		147,000	147,200	-0.1%	503	438	+14.8%	5.6	5.8	-3.4%	95	101	-5.9%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change
North	Ashland	101,000	117,600	-14.1%	16	16	0.0%	15.4	14.2	+8.5%	141	195	-27.7%
	Barron	153,000	162,800	-6.0%	87	94	-7.4%	5.9	7.0	-15.7%	104	98	+6.1%
	Bayfield	176,100	171,500	+2.7%	40	39	+2.6%	15.5	16.4	-5.5%	255	238	+7.1%
	Burnett	182,000	157,000	+15.9%	68	49	+38.8%	6.2	6.3	-1.6%	96	104	-7.7%
	Douglas	149,750	147,750	+1.4%	76	60	+26.7%	7.0	7.6	-7.9%	118	85	+38.8%
	Florence	NA	NA	NA	4	1	+300.0%	23.2	32.4	-28.4%	266	116	+129.3%
	Forest	123,000	183,950	-33.1%	13	14	-7.1%	14.3	12.4	+15.3%	123	249	-50.6%
	Iron	NA	NA	NA	4	6	-33.3%	18.6	20.5	-9.3%	72	210	-65.7%
	Langlade	117,500	70,000	+67.9%	26	36	-27.8%	10.6	8.9	+19.1%	115	172	-33.1%
	Lincoln	167,500	130,000	+28.8%	51	63	-19.0%	7.5	6.3	+19.0%	128	130	-1.5%
	Oneida	184,500	168,000	+9.8%	83	109	-23.9%	9.1	8.7	+4.6%	132	156	-15.4%
	Polk	186,400	175,000	+6.5%	88	93	-5.4%	4.8	5.5	-12.7%	119	94	+26.6%
	Price	97,250	142,500	-31.8%	24	18	+33.3%	14.3	15.7	-8.9%	171	212	-19.3%
	Rusk	68,100	80,000	-14.9%	21	13	+61.5%	7.8	11.6	-32.8%	95	169	-43.8%
	Sawyer	191,500	166,500	+15.0%	63	58	+8.6%	10.1	12.3	-17.9%	208	290	-28.3%
Taylor	129,900	109,500	+18.6%	19	12	+58.3%	6.5	9.0	-27.8%	134	125	+7.2%	
Vilas	220,000	245,000	-10.2%	73	63	+15.9%	12.8	12.4	+3.2%	125	172	-27.3%	
Washburn	175,950	165,000	+6.6%	54	44	+22.7%	8.4	10.0	-16.0%	110	115	-4.3%	
North Regional Total		172,000	158,500	+8.5%	810	788	+2.8%	8.9	9.3	-4.3%	133	149	-10.7%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change
Northeast	Brown	192,500	179,500	+7.2%	289	313	-7.7%	4.2	4.2	0.0%	74	75	-1.3%
	Calumet	179,900	215,000	-16.3%	51	53	-3.8%	4.7	4.7	0.0%	70	89	-21.3%
	Door	227,500	232,000	-1.9%	93	80	+16.3%	9.1	9.9	-8.1%	148	276	-46.4%
	Fond du Lac	158,000	143,500	+10.1%	151	111	+36.0%	4.6	5.0	-8.0%	77	89	-13.5%
	Green Lake	219,950	124,980	+76.0%	24	23	+4.3%	9.5	9.0	+5.6%	206	189	+9.0%
	Kewaunee	170,000	99,950	+70.1%	29	20	+45.0%	7.3	7.1	+2.8%	81	82	-1.2%
	Manitowoc	117,000	109,900	+6.5%	89	87	+2.3%	4.9	5.0	-2.0%	78	82	-4.9%
	Marinette	106,950	112,000	-4.5%	58	69	-15.9%	8.2	8.6	-4.7%	144	127	+13.4%
	Menominee	NA	NA	NA	5	1	+400.0%	8.7	12.4	-29.8%	134	179	-25.1%
	Oconto	174,000	137,600	+26.5%	65	56	+16.1%	7.7	7.4	+4.1%	112	166	-32.5%
	Outagamie	181,500	169,500	+7.1%	212	239	-11.3%	3.4	3.6	-5.6%	67	70	-4.3%
	Shawano	141,250	123,900	+14.0%	36	36	0.0%	6.8	7.0	-2.9%	75	166	-54.8%
	Waupaca	159,900	154,750	+3.3%	63	66	-4.5%	5.8	7.1	-18.3%	145	121	+19.8%
	Winnebago	163,950	145,450	+12.7%	202	200	+1.0%	4.2	4.0	+5.0%	81	84	-3.6%
Northeast Regional Total		169,900	157,000	+8.2%	1,367	1,354	+1.0%	5.0	5.2	-3.8%	90	103	-12.6%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change
South Central	Columbia	200,000	197,800	+1.1%	77	83	-7.2%	4.8	4.8	0.0%	92	126	-27.0%
	Crawford	123,497	131,250	-5.9%	21	18	+16.7%	8.7	8.3	+4.8%	102	82	+24.4%
	Dane	293,573	270,000	+8.7%	629	609	+3.3%	3.5	3.8	-7.9%	81	87	-6.9%
	Dodge	174,000	165,000	+5.5%	99	97	+2.1%	4.7	5.2	-9.6%	78	76	+2.6%
	Grant	118,000	126,500	-6.7%	41	28	+46.4%	7.3	6.8	+7.4%	88	81	+8.6%
	Green	174,000	170,000	+2.4%	45	33	+36.4%	4.0	4.4	-9.1%	81	63	+28.6%
	Iowa	152,000	202,500	-24.9%	25	20	+25.0%	6.3	7.2	-12.5%	87	98	-11.2%
	Jefferson	198,750	187,500	+6.0%	114	110	+3.6%	5.2	5.1	+2.0%	80	91	-12.1%
	Lafayette	NA	132,000	NA	8	11	-27.3%	6.8	5.5	+23.6%	120	107	+12.1%
	Richland	115,000	184,950	-37.8%	13	20	-35.0%	9.8	5.5	+78.2%	132	169	-21.9%
	Rock	164,900	151,000	+9.2%	208	202	+3.0%	3.6	4.3	-16.3%	85	66	+28.8%
	Sauk	200,000	185,000	+8.1%	98	93	+5.4%	5.1	5.2	-1.9%	82	105	-21.9%
South Central Regional Total		232,500	220,000	+5.7%	1,378	1,324	+4.1%	4.2	4.4	-4.5%	83	88	-5.7%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change
Southeast	Kenosha	189,950	180,000	+5.5%	228	205	+11.2%	3.8	3.5	+8.6%	67	68	-1.5%
	Milwaukee	173,750	160,000	+8.6%	936	932	+0.4%	3.6	3.7	-2.7%	66	73	-9.6%
	Ozaukee	319,000	292,400	+9.1%	135	107	+26.2%	4.7	4.5	+4.4%	79	95	-16.8%
	Racine	195,000	173,750	+12.2%	276	232	+19.0%	4.0	4.1	-2.4%	77	68	+13.2%
	Sheboygan	155,000	149,950	+3.4%	135	116	+16.4%	4.5	4.9	-8.2%	82	81	+1.2%
	Walworth	228,500	209,500	+9.1%	149	152	-2.0%	6.0	6.9	-13.0%	110	98	+12.2%
	Washington	269,900	220,000	+22.7%	187	175	+6.9%	3.6	3.7	-2.7%	70	68	+2.9%
	Waukesha	307,000	295,000	+4.1%	532	529	+0.6%	3.8	4.0	-5.0%	71	68	+4.4%
Southeast Regional Total		219,200	200,250	+9.5%	2,578	2,448	+5.3%	3.9	4.1	-4.9%	73	73	0.0%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change
West	Buffalo	124,000	92,950	+33.4%	22	14	+57.1%	8.9	7.9	+12.7%	101	65	+55.4%
	Chippewa	183,600	157,000	+16.9%	79	61	+29.5%	5.6	6.0	-6.7%	91	68	+33.8%
	Dunn	177,750	175,000	+1.6%	70	57	+22.8%	4.7	5.2	-9.6%	103	71	+45.1%
	Eau Claire	184,500	189,900	-2.8%	139	139	0.0%	3.6	4.2	-14.3%	75	77	-2.6%
	Jackson	145,950	107,750	+35.5%	24	16	+50.0%	6.5	8.4	-22.6%	138	212	-34.9%
	La Crosse	187,556	185,000	+1.4%	116	111	+4.5%	3.7	3.4	+8.8%	63	80	-21.3%
	Monroe	169,500	142,500	+18.9%	47	49	-4.1%	6.0	6.1	-1.6%	81	92	-12.0%
	Pepin	NA	NA	NA	9	5	+80.0%	9.3	5.2	+78.8%	133	174	-23.6%
	Pierce	205,000	210,000	-2.4%	43	37	+16.2%	4.5	3.8	+18.4%	117	91	+28.6%
	St. Croix	269,900	260,000	+3.8%	132	119	+10.9%	4.0	3.7	+8.1%	89	73	+21.9%
	Trempealeau	189,900	130,950	+45.0%	27	17	+58.8%	5.7	9.0	-36.7%	97	73	+32.9%
	Vernon	175,000	135,500	+29.2%	24	29	-17.2%	6.7	7.4	-9.5%	113	83	+36.1%
West Regional Total		191,450	185,000	+3.5%	732	654	+11.9%	4.7	4.8	-2.1%	89	81	+9.9%

Statewide Median Price			Statewide Sales			Statewide Avg Days On Market		
9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change
195,000	185,000	+5.4%	7,368	7,006	+5.2%	88	93	-5.4%

Statewide Months Inventory			Statewide New Listings			Statewide Total Listings		
9/2019	9/2018	% Change	9/2019	9/2018	% Change	9/2019	9/2018	% Change
4.9	5.0	-2.0%	8,898	8,466	+5.1%	32,397	34,754	-6.8%

Price Range Stats

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	6,405	131	17,283	1,439,728,336	4.4
\$125,000 - \$199,999	7,920	88	24,839	3,985,804,190	3.8
\$200,000 - \$349,999	9,916	101	26,787	7,055,305,610	4.4
\$350,000 - \$499,999	4,330	115	8,043	3,258,289,914	6.5
\$500,000+	3,826	158	3,816	2,737,627,467	12.0

Months of Inventory by Broad Urban-Rural Classification

Category	September 2019	September 2018
Metropolitan Counties Combined	4.0	4.1
Micropolitan Counties Combined	5.5	5.8
Rural Counties Combined	8.5	8.9
State Total	4.9	5.0



Wisconsin
REALTORS®
Association

Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

Report Criteria: Reflecting YTD data through: September 2019 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 9/2019	Through 9/2018	% Change	Through 9/2019	Through 9/2018	% Change
Central	Adams	140,000	130,000	+7.7%	439	413	+6.3%
	Clark	115,000	100,250	+14.7%	197	210	-6.2%
	Juneau	129,900	129,200	+0.5%	299	302	-1.0%
	Marathon	165,500	160,000	+3.4%	1,347	1,410	-4.5%
	Marquette	138,464	139,950	-1.1%	200	226	-11.5%
	Portage	180,000	170,000	+5.9%	601	584	+2.9%
	Waushara	147,000	136,000	+8.1%	261	317	-17.7%
	Wood	128,500	121,250	+6.0%	669	762	-12.2%
Central Regional Total		150,000	143,000	+4.9%	4,013	4,224	-5.0%

Region	County	YTD Median Price			YTD Sales		
		Through 9/2019	Through 9/2018	% Change	Through 9/2019	Through 9/2018	% Change
North	Ashland	108,500	93,000	+16.7%	174	138	+26.1%
	Barron	158,500	157,000	+1.0%	641	623	+2.9%
	Bayfield	165,000	155,000	+6.5%	283	263	+7.6%
	Burnett	165,000	162,550	+1.5%	501	554	-9.6%
	Douglas	145,000	135,000	+7.4%	576	464	+24.1%
	Florence	130,500	NA	NA	10	6	+66.7%
	Forest	139,900	146,200	-4.3%	84	108	-22.2%
	Iron	155,000	159,132	-2.6%	60	58	+3.4%
	Langlade	115,000	87,950	+30.8%	233	270	-13.7%
	Lincoln	139,900	128,500	+8.9%	365	438	-16.7%
	Oneida	185,000	168,000	+10.1%	635	710	-10.6%
	Polk	196,000	173,239	+13.1%	622	647	-3.9%
	Price	120,000	100,000	+20.0%	195	207	-5.8%
	Rusk	109,000	113,250	-3.8%	152	132	+15.2%
	Sawyer	215,000	198,250	+8.4%	431	432	-0.2%
	Taylor	129,950	117,700	+10.4%	168	162	+3.7%
	Vilas	220,000	230,600	-4.6%	459	501	-8.4%
Washburn	170,000	170,000	0.0%	387	346	+11.8%	
North Regional Total		162,500	155,000	+4.8%	5,976	6,059	-1.4%

Region	County	YTD Median Price			YTD Sales		
		Through 9/2019	Through 9/2018	% Change	Through 9/2019	Through 9/2018	% Change
Northeast	Brown	195,000	183,000	+6.6%	2,563	2,643	-3.0%
	Calumet	205,950	185,000	+11.3%	546	547	-0.2%
	Door	207,500	209,900	-1.1%	584	595	-1.8%
	Fond du Lac	143,500	139,000	+3.2%	1,033	1,099	-6.0%
	Green Lake	145,000	132,200	+9.7%	199	256	-22.3%
	Kewaunee	148,200	139,500	+6.2%	195	158	+23.4%
	Manitowoc	117,250	110,000	+6.6%	768	771	-0.4%
	Marinette	118,750	105,500	+12.6%	460	559	-17.7%
	Menominee	325,000	263,000	+23.6%	23	29	-20.7%
	Oconto	158,950	140,000	+13.5%	422	494	-14.6%
	Outagamie	185,000	175,000	+5.7%	1,859	1,849	+0.5%
	Shawano	125,000	121,800	+2.6%	349	317	+10.1%
	Waupaca	144,500	137,000	+5.5%	521	556	-6.3%
	Winnebago	155,000	149,500	+3.7%	1,697	1,837	-7.6%
Northeast Regional Total		167,000	156,000	+7.1%	11,219	11,710	-4.2%

Region	County	YTD Median Price			YTD Sales		
		Through 9/2019	Through 9/2018	% Change	Through 9/2019	Through 9/2018	% Change
South Central	Columbia	205,000	200,000	+2.5%	608	665	-8.6%
	Crawford	135,000	135,000	0.0%	153	128	+19.5%
	Dane	296,000	280,000	+5.7%	6,336	6,545	-3.2%
	Dodge	162,750	149,000	+9.2%	772	798	-3.3%
	Grant	140,000	130,750	+7.1%	309	324	-4.6%
	Green	192,000	176,750	+8.6%	343	354	-3.1%
	Iowa	177,900	166,000	+7.2%	199	203	-2.0%
	Jefferson	225,000	213,500	+5.4%	946	948	-0.2%
	Lafayette	123,950	120,000	+3.3%	102	119	-14.3%
	Richland	142,000	135,000	+5.2%	104	131	-20.6%
	Rock	167,000	155,000	+7.7%	1,811	1,764	+2.7%
	Sauk	197,700	185,000	+6.9%	760	761	-0.1%
South Central Regional Total		240,000	229,000	+4.8%	12,443	12,740	-2.3%

Region	County	YTD Median Price			YTD Sales		
		Through 9/2019	Through 9/2018	% Change	Through 9/2019	Through 9/2018	% Change
Southeast	Kenosha	191,375	174,900	+9.4%	1,848	1,867	-1.0%
	Milwaukee	171,000	158,900	+7.6%	8,816	9,149	-3.6%
	Ozaukee	325,000	303,000	+7.3%	1,039	991	+4.8%
	Racine	184,900	169,000	+9.4%	2,130	2,125	+0.2%
	Sheboygan	157,500	147,000	+7.1%	1,086	1,069	+1.6%
	Walworth	225,000	208,500	+7.9%	1,431	1,379	+3.8%
	Washington	252,500	240,000	+5.2%	1,561	1,567	-0.4%
	Waukesha	309,575	290,000	+6.8%	4,612	4,515	+2.1%
Southeast Regional Total		215,000	196,500	+9.4%	22,523	22,662	-0.6%

Region	County	YTD Median Price			YTD Sales		
		Through 9/2019	Through 9/2018	% Change	Through 9/2019	Through 9/2018	% Change
West	Buffalo	124,450	122,500	+1.6%	114	96	+18.8%
	Chippewa	190,000	169,900	+11.8%	648	585	+10.8%
	Dunn	175,000	169,900	+3.0%	483	508	-4.9%
	Eau Claire	190,000	175,900	+8.0%	1,163	1,185	-1.9%
	Jackson	139,900	118,000	+18.6%	175	155	+12.9%
	La Crosse	192,050	190,000	+1.1%	1,082	1,060	+2.1%
	Monroe	160,000	146,875	+8.9%	398	386	+3.1%
	Pepin	149,000	115,000	+29.6%	73	112	-34.8%
	Pierce	217,000	210,000	+3.3%	277	296	-6.4%
	St. Croix	255,000	240,000	+6.3%	955	1,085	-12.0%
	Trempealeau	163,500	150,000	+9.0%	205	163	+25.8%
	Vernon	166,000	150,000	+10.7%	200	216	-7.4%
West Regional Total		192,500	184,500	+4.3%	5,773	5,847	-1.3%

YTD Statewide Median Price		
Through 9/2019	Through 9/2018	% Change
198,500	185,000	+7.3%

YTD Statewide Sales		
Through 9/2019	Through 9/2018	% Change
61,947	63,242	-2.0%