



Summary of Wisconsin Housing Statistics						
	Monthly			Year-to-Date		
	Nov 2022	Nov 2021	% Change	Nov 2022	Nov 2021	% Change
<b>Unit Sales</b>	5,400	7,905	-31.7%	73,137	83,999	-12.9%
<b>Median Price</b>	\$259,950	\$240,000	+8.3%	\$265,000	\$241,000	+10.0%
<b>New Listings</b>	4,442	5,703	-22.1%	X	X	X
<b>Total Listings</b>	15,675	20,054	-21.8%	X	X	X
<b>Months of Inventory</b>	2.3	2.6	-11.5%	X	X	X
<b>Average Days on Market</b>	67	71	-5.6%	X	X	X
<b>WI Housing Affordability Index</b>	137	207	-33.8%	X	X	X

Housing Price Range Statistics					
Price Range	Total Nov 2022 Listings	Average Days on Market (Dec 2021 - Nov 2022)	Total Sold (Dec 2021 - Nov 2022)	Total Volume Sold (Dec 2021 - Nov 2022)	Months of Inventory (Dec 2021 - Nov 2022)
<b>\$0-\$124,999</b>	1,444	157	8,229	\$732,749,545	2.1
<b>\$125,000 - \$199,999</b>	2,986	106	19,412	\$3,284,166,603	1.8
<b>\$200,000 – \$349,999</b>	4,684	106	29,508	\$8,152,833,195	1.9
<b>\$350,000 - \$499,999</b>	3,403	126	14,640	\$6,142,356,088	2.8
<b>\$500,000 and higher</b>	3,158	147	8,779	\$6,858,153,746	4.3

Inventory by Urban Classification		
County type	Nov 2022	Nov 2021
<b>Metropolitan Counties Combined</b>	2.2	2.5
<b>Micropolitan Counties Combined</b>	2.3	2.8
<b>Rural Counties Combined</b>	3.1	3.2
<b>All Wisconsin Counties</b>	2.3	2.6

*Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha, and Winnebago.*

*Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Lincoln, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.*

*Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.*



Wisconsin  
REALTORS®  
Association

# Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

Report Criteria: Reflecting data for: November 2022 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change
Central	Adams	173,500	179,000	-3.1%	41	53	-22.6%	2.8	3.2	-12.5%	114	89	+28.1%
	Clark	133,000	130,500	+1.9%	15	44	-65.9%	3.3	3.3	0.0%	58	81	-28.4%
	Juneau	187,500	140,800	+33.2%	24	40	-40.0%	3.3	4.3	-23.3%	82	93	-11.8%
	Marathon	200,000	200,000	0.0%	135	175	-22.9%	1.7	2.3	-26.1%	61	68	-10.3%
	Marquette	215,000	246,500	-12.8%	18	30	-40.0%	4.0	3.4	+17.6%	77	79	-2.5%
	Portage	244,900	189,500	+29.2%	39	62	-37.1%	1.5	2.9	-48.3%	59	63	-6.3%
	Waushara	148,000	190,000	-22.1%	41	47	-12.8%	2.6	2.4	+8.3%	82	66	+24.2%
	Wood	181,900	135,000	+34.7%	65	111	-41.4%	2.0	2.3	-13.0%	62	77	-19.5%
<b>Central Regional Total</b>		<b>189,950</b>	<b>168,500</b>	<b>+12.7%</b>	<b>378</b>	<b>562</b>	<b>-32.7%</b>	<b>2.3</b>	<b>2.7</b>	<b>-14.8%</b>	<b>71</b>	<b>74</b>	<b>-4.1%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change
North	Ashland	150,000	120,000	+25.0%	28	35	-20.0%	3.8	3.8	0.0%	116	114	+1.8%
	Barron	258,400	213,500	+21.0%	63	92	-31.5%	2.6	2.9	-10.3%	73	114	-36.0%
	Bayfield	220,000	249,900	-12.0%	15	37	-59.5%	4.0	2.9	+37.9%	95	114	-16.7%
	Burnett	245,000	200,000	+22.5%	36	46	-21.7%	2.1	2.7	-22.2%	63	79	-20.3%
	Douglas	228,000	175,000	+30.3%	45	61	-26.2%	2.1	1.9	+10.5%	61	75	-18.7%
	Florence	NA	NA	NA	2	NA	NA	7.0	4.0	+75.0%	126	NA	NA
	Forest	162,400	NA	NA	16	9	+77.8%	3.6	3.4	+5.9%	99	69	+43.5%
	Iron	NA	214,500	NA	4	15	-73.3%	3.8	3.4	+11.8%	77	96	-19.8%
	Langlade	185,000	124,900	+48.1%	24	32	-25.0%	3.1	3.1	0.0%	88	74	+18.9%
	Lincoln	140,000	179,900	-22.2%	29	39	-25.6%	2.6	3.2	-18.8%	44	76	-42.1%
	Oneida	284,900	282,250	+0.9%	59	74	-20.3%	3.0	2.7	+11.1%	69	79	-12.7%
	Polk	310,000	229,000	+35.4%	47	63	-25.4%	2.1	2.7	-22.2%	77	82	-6.1%
	Price	198,900	206,700	-3.8%	29	30	-3.3%	3.0	3.4	-11.8%	116	91	+27.5%
	Rusk	170,000	154,950	+9.7%	17	22	-22.7%	2.2	3.4	-35.3%	76	76	0.0%
	Sawyer	280,000	237,000	+18.1%	35	46	-23.9%	3.9	4.2	-7.1%	100	108	-7.4%
Taylor	137,900	165,000	-16.4%	11	31	-64.5%	3.1	3.4	-8.8%	62	91	-31.9%	
Vilas	322,500	270,000	+19.4%	43	55	-21.8%	3.1	3.4	-8.8%	97	73	+32.9%	
Washburn	248,500	229,450	+8.3%	30	36	-16.7%	3.2	3.5	-8.6%	56	86	-34.9%	
<b>North Regional Total</b>		<b>239,000</b>	<b>215,000</b>	<b>+11.2%</b>	<b>533</b>	<b>723</b>	<b>-26.3%</b>	<b>2.9</b>	<b>3.1</b>	<b>-6.5%</b>	<b>79</b>	<b>89</b>	<b>-11.2%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change
Northeast	Brown	260,000	251,000	+3.6%	243	335	-27.5%	2.5	2.0	+25.0%	62	61	+1.6%
	Calumet	253,000	272,500	-7.2%	49	74	-33.8%	2.5	2.1	+19.0%	69	60	+15.0%
	Door	360,000	430,000	-16.3%	71	86	-17.4%	5.0	3.8	+31.6%	82	105	-21.9%
	Fond du Lac	208,900	198,000	+5.5%	90	154	-41.6%	2.4	2.4	0.0%	65	71	-8.5%
	Green Lake	175,000	175,500	-0.3%	21	26	-19.2%	3.8	3.2	+18.8%	80	68	+17.6%
	Kewaunee	236,250	231,250	+2.2%	32	46	-30.4%	3.5	3.2	+9.4%	100	134	-25.4%
	Manitowoc	185,250	155,000	+19.5%	78	99	-21.2%	1.9	2.4	-20.8%	52	75	-30.7%
	Marinette	165,500	140,000	+18.2%	47	74	-36.5%	2.9	3.0	-3.3%	65	114	-43.0%
	Menominee	NA	NA	NA	3	2	+50.0%	2.2	3.1	-29.0%	89	37	+140.5%
	Oconto	176,500	228,000	-22.6%	32	63	-49.2%	2.4	2.3	+4.3%	76	88	-13.6%
	Outagamie	264,000	230,000	+14.8%	159	225	-29.3%	1.8	1.9	-5.3%	61	63	-3.2%
	Shawano	163,000	151,000	+7.9%	33	44	-25.0%	2.3	2.3	0.0%	66	61	+8.2%
	Waupaca	206,500	187,000	+10.4%	46	59	-22.0%	2.6	2.7	-3.7%	68	67	+1.5%
	Winnebago	215,000	183,000	+17.5%	178	212	-16.0%	2.0	1.9	+5.3%	55	63	-12.7%
<b>Northeast Regional Total</b>		<b>231,250</b>	<b>215,000</b>	<b>+7.6%</b>	<b>1,082</b>	<b>1,499</b>	<b>-27.8%</b>	<b>2.4</b>	<b>2.3</b>	<b>+4.3%</b>	<b>64</b>	<b>72</b>	<b>-11.1%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change
South Central	Columbia	275,000	248,000	+10.9%	72	58	+24.1%	2.9	2.5	+16.0%	66	71	-7.0%
	Crawford	182,500	146,750	+24.4%	15	12	+25.0%	3.0	4.0	-25.0%	62	67	-7.5%
	Dane	379,900	349,900	+8.6%	481	683	-29.6%	2.0	2.4	-16.7%	76	73	+4.1%
	Dodge	229,900	214,000	+7.4%	78	103	-24.3%	1.9	2.8	-32.1%	60	71	-15.5%
	Grant	195,000	169,900	+14.8%	31	43	-27.9%	3.3	4.1	-19.5%	78	88	-11.4%
	Green	222,500	248,000	-10.3%	32	49	-34.7%	2.9	2.7	+7.4%	79	71	+11.3%
	Iowa	260,000	220,000	+18.2%	15	28	-46.4%	3.3	3.5	-5.7%	71	76	-6.6%
	Jefferson	288,000	282,450	+2.0%	79	162	-51.2%	2.0	2.6	-23.1%	68	69	-1.4%
	Lafayette	NA	165,000	NA	7	21	-66.7%	3.3	3.1	+6.5%	97	66	+47.0%
	Richland	155,000	214,000	-27.6%	17	24	-29.2%	3.0	4.6	-34.8%	75	72	+4.2%
	Rock	210,000	193,000	+8.8%	169	243	-30.5%	2.4	2.5	-4.0%	62	63	-1.6%
	Sauk	284,500	255,500	+11.4%	46	82	-43.9%	2.9	2.6	+11.5%	73	70	+4.3%
<b>South Central Regional Total</b>		<b>305,000</b>	<b>286,875</b>	<b>+6.3%</b>	<b>1,042</b>	<b>1,508</b>	<b>-30.9%</b>	<b>2.3</b>	<b>2.6</b>	<b>-11.5%</b>	<b>71</b>	<b>71</b>	<b>0.0%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change
Southeast	Kenosha	257,750	245,000	+5.2%	128	244	-47.5%	2.2	2.6	-15.4%	56	63	-11.1%
	Milwaukee	220,000	205,000	+7.3%	778	1,139	-31.7%	2.0	2.9	-31.0%	57	65	-12.3%
	Ozaukee	418,578	375,000	+11.6%	86	123	-30.1%	2.5	2.7	-7.4%	71	69	+2.9%
	Racine	245,000	217,500	+12.6%	229	313	-26.8%	2.2	2.8	-21.4%	62	59	+5.1%
	Sheboygan	240,000	199,000	+20.6%	83	153	-45.8%	2.0	2.5	-20.0%	67	64	+4.7%
	Walworth	337,500	295,000	+14.4%	119	155	-23.2%	2.7	3.0	-10.0%	71	88	-19.3%
	Washington	350,000	309,600	+13.0%	108	202	-46.5%	2.2	2.1	+4.8%	63	68	-7.4%
	Waukesha	381,140	350,000	+8.9%	381	541	-29.6%	2.1	2.2	-4.5%	64	62	+3.2%
<b>Southeast Regional Total</b>		<b>272,500</b>	<b>250,000</b>	<b>+9.0%</b>	<b>1,912</b>	<b>2,870</b>	<b>-33.4%</b>	<b>2.1</b>	<b>2.6</b>	<b>-19.2%</b>	<b>61</b>	<b>65</b>	<b>-6.2%</b>

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change
West	Buffalo	NA	167,250	NA	7	12	-41.7%	4.0	3.0	+33.3%	75	85	-11.8%
	Chippewa	235,000	230,000	+2.2%	44	65	-32.3%	3.1	3.4	-8.8%	60	68	-11.8%
	Dunn	234,950	215,000	+9.3%	34	72	-52.8%	2.7	3.4	-20.6%	73	67	+9.0%
	Eau Claire	268,000	241,500	+11.0%	94	141	-33.3%	2.5	2.6	-3.8%	74	74	0.0%
	Jackson	NA	173,750	NA	8	28	-71.4%	3.8	3.2	+18.8%	100	84	+19.0%
	La Crosse	267,000	232,500	+14.8%	115	155	-25.8%	1.9	2.2	-13.6%	65	61	+6.6%
	Monroe	220,000	193,750	+13.5%	27	42	-35.7%	2.6	2.6	0.0%	60	81	-25.9%
	Pepin	NA	NA	NA	5	7	-28.6%	4.8	2.8	+71.4%	38	74	-48.6%
	Pierce	302,500	308,500	-1.9%	16	33	-51.5%	3.0	3.5	-14.3%	90	92	-2.2%
	St. Croix	376,250	290,000	+29.7%	60	114	-47.4%	3.1	2.4	+29.2%	69	66	+4.5%
	Trempealeau	225,000	165,000	+36.4%	19	41	-53.7%	2.6	3.7	-29.7%	63	85	-25.9%
	Vernon	202,500	189,000	+7.1%	24	33	-27.3%	3.2	3.1	+3.2%	86	82	+4.9%
<b>West Regional Total</b>		<b>261,500</b>	<b>239,900</b>	<b>+9.0%</b>	<b>453</b>	<b>743</b>	<b>-39.0%</b>	<b>2.6</b>	<b>2.8</b>	<b>-7.1%</b>	<b>70</b>	<b>72</b>	<b>-2.8%</b>

Statewide Median Price			Statewide Sales			Statewide Avg Days On Market		
11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change
259,950	240,000	+8.3%	5,400	7,905	-31.7%	67	71	-5.6%

  

Statewide Months Inventory			Statewide New Listings			Statewide Total Listings		
11/2022	11/2021	% Change	11/2022	11/2021	% Change	11/2022	11/2021	% Change
2.3	2.6	-11.5%	4,442	5,703	-22.1%	15,675	20,054	-21.8%

### Price Range Stats

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	1,444	157	8,229	732,749,545	2.1
\$125,000 - \$199,999	2,986	106	19,412	3,284,166,603	1.8
\$200,000 - \$349,999	4,684	106	29,508	8,152,833,195	1.9
\$350,000 - \$499,999	3,403	126	14,640	6,142,356,088	2.8
\$500,000+	3,158	147	8,779	6,858,153,746	4.3

### Months of Inventory by Broad Urban-Rural Classification

Category	November 2022	November 2021
Metropolitan Counties Combined	2.2	2.5
Micropolitan Counties Combined	2.3	2.8
Rural Counties Combined	3.1	3.2
State Total	2.3	2.6



**Report Criteria:** Reflecting YTD data through: November 2022 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 11/2022	Through 11/2021	% Change	Through 11/2022	Through 11/2021	% Change
Central	Adams	195,000	184,000	+6.0%	541	611	-11.5%
	Clark	164,000	137,750	+19.1%	302	354	-14.7%
	Juneau	170,000	169,900	+0.1%	363	392	-7.4%
	Marathon	215,000	199,450	+7.8%	1,523	1,762	-13.6%
	Marquette	215,500	199,000	+8.3%	234	267	-12.4%
	Portage	243,450	216,500	+12.4%	674	752	-10.4%
	Waushara	200,000	195,250	+2.4%	336	356	-5.6%
	Wood	175,000	150,000	+16.7%	889	1,024	-13.2%
<b>Central Regional Total</b>		<b>200,000</b>	<b>181,250</b>	<b>+10.3%</b>	<b>4,862</b>	<b>5,518</b>	<b>-11.9%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 11/2022	Through 11/2021	% Change	Through 11/2022	Through 11/2021	% Change
North	Ashland	148,000	135,000	+9.6%	253	296	-14.5%
	Barron	239,000	199,000	+20.1%	772	963	-19.8%
	Bayfield	250,397	235,000	+6.6%	251	359	-30.1%
	Burnett	277,000	240,100	+15.4%	465	544	-14.5%
	Douglas	200,000	180,000	+11.1%	552	612	-9.8%
	Florence	250,000	170,000	+47.1%	23	20	+15.0%
	Forest	190,000	175,000	+8.6%	159	177	-10.2%
	Iron	239,900	214,500	+11.8%	101	143	-29.4%
	Langlade	155,000	130,000	+19.2%	357	461	-22.6%
	Lincoln	174,950	165,000	+6.0%	462	469	-1.5%
	Oneida	273,500	240,500	+13.7%	704	878	-19.8%
	Polk	267,000	239,000	+11.7%	724	797	-9.2%
	Price	151,700	140,000	+8.4%	356	478	-25.5%
	Rusk	175,900	175,000	+0.5%	201	211	-4.7%
	Sawyer	292,500	239,900	+21.9%	403	482	-16.4%
	Taylor	180,000	160,000	+12.5%	192	206	-6.8%
	Vilas	339,450	291,000	+16.6%	584	695	-16.0%
Washburn	241,000	225,000	+7.1%	322	422	-23.7%	
<b>North Regional Total</b>		<b>235,000</b>	<b>205,000</b>	<b>+14.6%</b>	<b>6,881</b>	<b>8,213</b>	<b>-16.2%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 11/2022	Through 11/2021	% Change	Through 11/2022	Through 11/2021	% Change
Northeast	Brown	270,750	247,500	+9.4%	3,010	3,410	-11.7%
	Calumet	289,000	260,000	+11.2%	639	695	-8.1%
	Door	369,950	305,500	+21.1%	678	800	-15.3%
	Fond du Lac	195,000	180,000	+8.3%	1,186	1,357	-12.6%
	Green Lake	220,000	199,690	+10.2%	278	296	-6.1%
	Kewaunee	213,200	180,000	+18.4%	240	276	-13.0%
	Manitowoc	173,000	157,750	+9.7%	1,014	1,082	-6.3%
	Marinette	170,000	148,000	+14.9%	611	731	-16.4%
	Menominee	478,900	333,500	+43.6%	29	24	+20.8%
	Oconto	210,000	193,450	+8.6%	519	650	-20.2%
	Outagamie	260,550	234,450	+11.1%	2,078	2,424	-14.3%
	Shawano	175,000	160,000	+9.4%	457	503	-9.1%
	Waupaca	192,000	174,000	+10.3%	570	685	-16.8%
	Winnebago	220,000	190,000	+15.8%	2,061	2,238	-7.9%
<b>Northeast Regional Total</b>		<b>237,000</b>	<b>210,000</b>	<b>+12.9%</b>	<b>13,370</b>	<b>15,171</b>	<b>-11.9%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 11/2022	Through 11/2021	% Change	Through 11/2022	Through 11/2021	% Change
South Central	Columbia	270,000	235,000	+14.9%	632	800	-21.0%
	Crawford	172,500	160,750	+7.3%	176	176	0.0%
	Dane	385,100	351,000	+9.7%	7,277	8,326	-12.6%
	Dodge	220,000	210,000	+4.8%	983	1,100	-10.6%
	Grant	179,900	159,900	+12.5%	393	447	-12.1%
	Green	270,000	230,000	+17.4%	405	451	-10.2%
	Iowa	255,000	223,400	+14.1%	257	258	-0.4%
	Jefferson	297,000	275,000	+8.0%	1,137	1,331	-14.6%
	Lafayette	165,000	159,650	+3.4%	133	167	-20.4%
	Richland	184,000	165,000	+11.5%	188	166	+13.3%
	Rock	227,000	198,000	+14.6%	2,164	2,511	-13.8%
	Sauk	272,900	240,500	+13.5%	785	939	-16.4%
<b>South Central Regional Total</b>		<b>319,900</b>	<b>289,900</b>	<b>+10.3%</b>	<b>14,530</b>	<b>16,672</b>	<b>-12.8%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 11/2022	Through 11/2021	% Change	Through 11/2022	Through 11/2021	% Change
West	Buffalo	175,000	172,250	+1.6%	108	148	-27.0%
	Chippewa	260,000	239,900	+8.4%	729	797	-8.5%
	Dunn	260,000	230,000	+13.0%	538	561	-4.1%
	Eau Claire	279,618	241,250	+15.9%	1,329	1,492	-10.9%
	Jackson	179,000	159,900	+11.9%	188	254	-26.0%
	La Crosse	265,000	235,000	+12.8%	1,423	1,484	-4.1%
	Monroe	219,000	190,000	+15.3%	451	556	-18.9%
	Pepin	203,750	202,450	+0.6%	60	82	-26.8%
	Pierce	289,000	285,000	+1.4%	305	391	-22.0%
	St. Croix	338,950	312,000	+8.6%	920	1,154	-20.3%
	Trempealeau	210,000	185,500	+13.2%	311	327	-4.9%
	Vernon	209,250	179,700	+16.4%	228	296	-23.0%
<b>West Regional Total</b>		<b>265,000</b>	<b>240,115</b>	<b>+10.4%</b>	<b>6,590</b>	<b>7,542</b>	<b>-12.6%</b>

Region	County	YTD Median Price			YTD Sales		
		Through 11/2022	Through 11/2021	% Change	Through 11/2022	Through 11/2021	% Change
Southeast	Kenosha	250,000	235,000	+6.4%	1,999	2,436	-17.9%
	Milwaukee	224,900	210,000	+7.1%	11,248	12,672	-11.2%
	Ozaukee	406,000	378,450	+7.3%	1,201	1,326	-9.4%
	Racine	229,000	214,100	+7.0%	2,772	3,062	-9.5%
	Sheboygan	220,000	190,000	+15.8%	1,247	1,505	-17.1%
	Walworth	316,000	285,000	+10.9%	1,669	1,913	-12.8%
	Washington	335,000	307,500	+8.9%	1,690	2,095	-19.3%
	Waukesha	405,000	368,900	+9.8%	5,078	5,874	-13.6%
<b>Southeast Regional Total</b>		<b>270,520</b>	<b>250,250</b>	<b>+8.1%</b>	<b>26,904</b>	<b>30,883</b>	<b>-12.9%</b>

YTD Statewide Median Price		
Through 11/2022	Through 11/2021	% Change
265,000	241,000	+10.0%

YTD Statewide Sales		
Through 11/2022	Through 11/2021	% Change
73,137	83,999	-12.9%