

WRA Books / Misc. Order Form

Name	Firm Name		
Address (No P.O. Box orders)			
City	State	Zip	
Office Phone	Membership #		
Home / Cell Phone	County		
METHOD OF PAYMENT (circle one)	Check-Payable to WRA	VISA	Mastercard
Card #	Exp. Date	CVC (# back of card)	



ORDERING INFORMATION. Incomplete instructions on an order form will delay delivery date. Double check your order before placing it. . . Orders will be shipped via UPS. Generally orders prior to 12:00 p.m. will be shipped the same day ordered. For emergency shipments, we will ship via overnight mail and charge your account.
 To order contact your local Board Real Estate Store or contact the WRA at 1-800-279-1972, (608) 241-2047 or Fax (608) 241-5168. The WRA will not accept phone orders without a MasterCard/VISA. Prices are subject to change without notice. Under no circumstances will orders be shipped if sales tax and shipping is not included.

Books/Misc.					
Qty.	Item No./Description	Member	Nonmember	Total	
	PUB080	100% Commission Brokerage and Death of the Big Box Realty	\$16.99	\$17.99	
	PUB101	A Guide to MAKING IT in Real Estate	\$17.99	\$19.99	
	PUB102	Be a Consultant ... Not just a Salesperson	\$20.00	\$22.00	
	PUB103	Be Obsessed or Be Average	\$18.95	\$20.95	
	PUB104	Become a Mega Producer-Profit from a Licensed Asst.	\$19.95	\$22.95	
	PUB1103	Big Book of Real Estate Ads	\$43.00	\$46.00	
	PUB1104	The Book of Yes	\$15.99	\$17.99	
	PUB11045	The Book on Tax Strategies for the Savvy Real Estate Investor	\$14.95	\$16.95	
	PUB1105	Broker Desk Reference (included in Broker in a Box)	\$75.00	\$125.00	
	PUB1106	Buy & Rent Foreclosures	\$18.99	\$21.99	
	PUB115	Churches, Jails, and Gold Mines	\$22.00	\$25.00	
	PUB1165	Coaching Salespeople into Sales Champions	\$21.95	\$23.95	
	PUB117	Commissions at Risk	\$22.95	\$25.95	
	PUB1175	The Compound Effect	\$13.99	\$15.99	
	PUB1179	Crushing It in Apartments and Commercial Real Estate	\$24.95	\$26.95	
	PUB118	Effective Real Estate Sales & Marketing	\$30.00	\$33.00	
	PUB119	Endless Referrals	\$19.95	\$21.95	
	PUB130	English-Spanish Real Estate Dictionary	\$22.95	\$25.95	
	PUB145	Essentials of Real Estate Finance	\$39.95	\$42.95	
	PUB150	Essentials of Real Estate Investment	\$39.95	\$42.95	
	PUB151	Everybody Writes	\$16.99	\$18.99	
	PUB1645	FLIP: How to Find, Fix, and Sell Houses for Profit	\$25.00	\$27.00	
	PUB166	Getting to Yes: Negotiating Agreement Without Giving In	\$11.95	\$13.95	
	PUB167	Getting to "Closed"	\$17.00	\$20.00	
	PUB1675	Give and Take: Why Helping Others Drives Our Success	\$9.99	\$12.99	
	PUB168	Grit: The Power of Passion and Perseverance	\$19.95	\$21.95	
	PUB171	The Honest Real Estate Agent	\$19.50	\$22.50	
	PUB1715	How Successful People Think Differently	\$15.99	\$17.99	
	PUB172	How to Be a Power Connector: The 5+50+100 Rule	\$24.00	\$26.00	
	PUB174	How to Become a Mega-Producer RE Agent in Five Years	\$19.95	\$22.95	
	PUB1741	How to Have a Successful Real Estate Business ... and a Life	\$20.00	\$22.00	
	PUB1745	How to Get Started in the Real Estate Appraisal Business	\$30.00	\$33.00	
	PUB178	I've Heard It All and So Should You	\$22.95	\$25.95	
	PUB187	Investing in Real Estate	\$16.95	\$19.95	
	PUB190	Language of Real Estate	\$35.00	\$38.00	
	PUB199	Less Blah Blah More Ah Ha	\$18.95	\$21.95	
	PUB1990	Listing Boss: Definitive Blueprint for Real Estate Success	\$17.99	\$18.99	
	PUB200	Little Red Book of Selling	\$20.00	\$23.00	
	PUB201	6 Steps to 7 Figures	\$19.95	\$21.95	
	PUB205	Mastering Real Estate Mathematics	\$33.00	\$36.00	
	PUB211	The Miracle Morning For Real Estate Agents	\$19.99	\$20.99	
	PUB212	Moving in the Right Direction	\$13.95	\$16.95	
	PUB215	Myths and Realities of Real Estate Sales	\$22.95	\$27.95	
	PUB216	23 Anti-Procrastination Habits: How to Stop Being Lazy	\$13.99	\$14.99	
	PUB239	Office Policy Manual Guide	\$33.00	\$36.00	
	PUB2395	Organize Now!	\$13.95	\$15.95	
	PUB2396	Out of the Box Owl: Not Your Basic Pitch Marketing!	\$29.99	\$31.99	
	PUB2345	Perfect Phrases for Real Estate Agents & Brokers	\$13.95	\$16.95	
	PUB2346	Pitch Anything	\$13.95	\$15.95	
	PUB235	Playing with the Big Boys & Girls in Real Estate	\$19.95	\$22.95	
	PUB245	Property Management	\$46.95	\$49.95	
	PUB247	Reaching Out — Financial Power of Niche Marketing	\$25.50	\$28.50	
	PUB249	Real Estate Advertising Made Easy	\$34.95	\$37.95	
	PUB251	Real Estate Agent's Guide to FSBOs	\$19.95	\$22.95	
	PUB258	Real Estate Field Manual	\$28.50	\$31.50	
	PUB272	Real Estate Marketing & Sales Essentials	\$24.50	\$27.50	
	PUB2795	Secrets of Top Selling Agents: Keys to Real Estate Success	\$14.95	\$16.95	

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Qty.	Item No./Description		Member	Nonmember	Total	
	PUB2736	Real Estate Presentations That Make Millions	\$18.95	\$21.95		
	PUB2738	Real Estate Prospecting: The Ultimate Resource Guide	\$15.95	\$18.95		
	PUB274	Real Estate Rainmaker	\$29.95	\$32.95		
	PUB2745	Real Estate Rainmaker Guide to Online Marketing	\$27.50	\$30.50		
	PUB275	Real Estate Technology	\$24.75	\$27.75		
	PUB2753	Real Estate Trust Accounts in Wisconsin	\$22.00	\$28.00		
	PUB2754	Sales and Marketing 101 for the RE Professional	\$37.95	\$40.95		
	PUB2755	Savvy Home Buying Tactics	\$16.95	\$19.95		
	PUB282	Selected WI RE Statutes and Administrative Rules	\$12.25	\$12.25		
	PUB283	Sell with Soul: Creating an Extraordinary Career in Real Estate	\$20.50	\$23.50		
	PUB2757	Seven Figure Selling: Proven Secrets to Success	\$16.95	\$19.95		
	PUB27575	Seven Levels of Communication	\$23.95	\$25.95		
	PUB2758	SHIFT: How Top Real Estate Agents Tackle Tough Times	\$17.00	\$20.00		
	PUB2759	SHIFT Commercial: How Top Brokers Tackle Tough Times	\$21.95	\$23.95		
	PUB2760	SOLD! A Proven Social Media Strategy for Generating Real Estate Leads	\$20.95	\$23.95		
	PUB276	Starting and Succeeding in Real Estate	\$21.95	\$24.95		
	PUB290	Tuned In: Eight Lessons to Sales Success	\$21.95	\$24.95		
	PUB296	Up and Running in 30 Days	\$29.00	\$32.00		
	PUB297	Winning Secrets No One Tells New Real Estate Agents	\$9.99	\$11.99		
	PUB280	Wisconsin Real Estate Clause Manual — 2012 Edition	\$25.00	\$30.00		
	PUB285	Wisconsin Real Estate Law Manual — 2017 Edition	\$45.00	\$53.00		
	PUB351	Work by Referral, Live the Good Life!	\$19.95	\$21.95		
	PUB352	Your First Year in RE, 2nd Ed.: Making the Transition	\$14.75	\$17.75		
	KITBRBOX	Broker Box (PUB1105, PUB239, PUB285, PUB280)	\$215.00	\$285.00		
REALTOR IMAGE/SALES TOOLS						
	RP155	CRS Pin	\$6.00	N/A		
	RP157	For Sale House Pin	\$8.00	N/A		
	RP150	GRI Pin	\$7.00	N/A		
	RP120	Magnetic REALTOR® Pin (medium, silver)	\$9.95	N/A		
	RP125	Magnetic REALTOR® Pin (medium, gold)	\$9.95	N/A		
	RP130	REALTOR® (spelled out) Pin	\$8.00	N/A		
	RP147	REALTOR® Bow Pin	\$8.00	N/A		
	RP135	REALTOR® Earrings	\$14.95	N/A		
	RP140	REALTOR® Flag Pin	\$6.00	N/A		
	RP145	REALTOR® Small Pin	\$8.00	N/A		
	RP146	REALTOR® Large Pin	\$8.00	N/A		
	RP149	REALTOR® Tie Bar	\$8.00	N/A		
	RP158	Sold Pin	\$8.00	N/A		
	RP160	Sold Yard Sign Pin	\$8.95	N/A		
	OS111	REALTOR® Window Decal - 4" x 3 1/2"	\$1.00	N/A		
MISCELLANEOUS PRODUCTS						
	SPLPERVOD	Sales Pre-exam Review On Demand	\$29.95	\$29.95		
	BRPLPERVOD	Broker Pre-exam Review On Demand	\$25.00	\$25.00		
	OS137	Real Estate Trust Account Journal	\$10.00	\$10.00		
	OS140	Real Estate Trust Account Ledger	\$10.00	\$10.00		
	OS90	Vocabulary Flashcards	\$16.95	\$16.95		
	CD100	Vocabulary CD	\$19.95	\$19.95		
CONSUMER BROCHURES						
			Package of:	20	40	100
	BRBA	Buyer Agency Consumer Brochure	\$7.00	\$10.00	\$20.00	
	BRLP	Protect Your Family From Lead in Your Home Brochure	\$9.00	\$14.00	\$33.00	
	BRSLP	Protect Your Family From Lead in Your Home Brochure-Spanish	\$9.00	\$14.00	\$33.00	
SHIPPING & HANDLING:						
The WRA pays shipping charges for all form orders over \$400.00. Incomplete instructions on an order form will delay delivery date.						
Double check your order before placing it. All form orders will ship via UPS. Orders under \$400 will pay freight that will be calculated through UPS.						
To determine an exact freight amount, please contact the Wisconsin REALTORS® Association.						
RETURN ORDER FORM TO:						
WISCONSIN REALTORS® ASSOCIATION						
4801 Forest Run Road, Ste. 201						
Madison, WI 53704-7337 P: 800-279-1972						
F: 608-241-5168						
E: educate@wra.org						
Visit us online at www.wra.org						
			Forms Subtotal \$			
			Add Tax +			
			Add Shipping and Handling +			
			GRAND TOTAL \$			