WB-46 MULTIPLE COUNTER-PROPOSAL

A Multiple Counter-Proposal is being made by Seller to one or more other prospective buyers. The terms of this Multiple Counter-Proposal may differ from the terms of multiple counter-proposals being submitted to other prospective buyers. This Multiple Counter-Proposal is not binding on Seller or Buyer until Seller’s binding acceptance per lines 40-42. Seller or Buyer may withdraw their Multiple Counter-Proposal or accepted Multiple Counter-Proposal, at any time prior to binding acceptance per lines 40-42.

The Offer to Purchase dated _______ and signed by Buyer, _______________________________, for purchase of real estate at __________________________________________________________________________ on _______________________, at _____________ a.m./p.m. on _______________________.

Any warranties, covenants and representations made in this Multiple Counter-Proposal survive the closing of this transaction. This Multiple Counter-Proposal by Seller will expire and be null and void unless an approved copy (see lines 28-30) is delivered to Seller in any manner authorized in the Offer to Purchase on or before _______________________. This Multiple Counter-Proposal was drafted by ________________________________________________________________ on ________________, at _____________ a.m./p.m.  Licensee and Firm ▲

(X) ___________________________ Date ▲ (X) ___________________________ Date ▲

Seller’s Signature ▲ Buyer’s Signature ▲ Seller’s Signature ▲ Buyer’s Signature ▲ Date ▲

This Multiple Counter-Proposal was presented to Buyer by _________________________________________________________ on _______________________, at _____________ a.m./p.m. ▲

This Multiple Counter-Proposal is (rejected) (countered) STRIKE ONE (Buyer’s Initials) ___________________________.

APPROVAL BY BUYER

This Multiple Counter-Proposal by Seller is approved by Buyer. Approval of this Multiple Counter-Proposal is not binding on Buyer or Seller until binding acceptance of this approved Multiple Counter-Proposal by Seller (per lines 40-42) on or before _______________________.

NOTE: If the above Multiple Counter-Proposal by Seller is not approved by Buyer in its entirety, do not use this form for a counter-offer by Buyer. Instead, submit a Counter-Offer (WB-44) or a new offer to purchase.

(X) ___________________________ Date ▲ (X) ___________________________ Date ▲

Buyer’s Signature ▲ Buyer’s Signature ▲ Date ▲

This Multiple Counter-Proposal was presented to Buyer by _________________________________________________________ on _______________________, at _____________ a.m./p.m. ▲

Licensee and Firm ▲ Date ▲

This Multiple Counter-Proposal is (rejected) (countered) STRIKE ONE (Buyer’s Initials) ___________________________.

ACCEPTANCE BY SELLER

By signing below, Seller accepts Buyer’s approved Multiple Counter-Proposal. The terms of this Multiple Counter-Proposal shall be binding on Seller and Buyer only if Seller delivers a copy of the accepted Multiple Counter-Proposal to Buyer in any manner authorized in the Offer to Purchase on or before the deadline stated at line 30.

NOTE: Seller should not sign below if there is an existing accepted offer unless this Multiple Counter-Proposal provides for a secondary offer.

(X) ___________________________ Date ▲ (X) ___________________________ Date ▲

Seller’s Signature ▲ Seller’s Signature ▲ Date ▲

The Multiple Counter-Proposal approved by Buyer was presented to Seller by _________________________________________________________ on _______________________, at _____________ a.m./p.m. ▲

Licensee and Firm ▲ Date ▲

This Multiple Counter-Proposal approved by Buyer is (rejected) (countered) STRIKE ONE (Seller’s Initials) __________________________.